

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:00p.m. at La Rose Blanche, 1977 S Dry Creek Lane, Joplin, Missouri, December 8th, 2021.

### **CALL TO ORDER**

President Dan McCreary called the meeting to order at 2:15 p.m.

**Present:** Forrest Reed, Dan McCreary James Weber, Rob Mallory, Melissa Rodgers, Patrick Tuttle, Paul Bloomberg, Jhan Hurn, Matt Hiatt, Roger Doman, Christopher Beyer.

**Absent:** Chuck Copple

**Staff & Guests:** Steve Taylor, Brittne Harter, Shaun Buck, Jared Bruggeman, Cassidy Botts.

### **Review of previous meeting minutes**

Jhan Hurn made a motion to approve the October 27th, 2021, board minutes as presented, seconded by Matt Hiatt motion carried on a 11-0 vote.

### **Reports**

#### **A) Executive Directors Report**

Ben Miller said that he would have a draft of the Audit for Joplin Sports Authority before Christmas. Jared Bruggeman discussed the purchase of the company truck and the budget to maintain the truck. Mr. Bruggeman also discussed construction of a new conference room for Joplin Sports Authority.

#### **B) Treasurers Report for October 2021 (Presented by Steve Taylor)**

A motion was made by Melissa Rodgers to accept the October 2021 Treasurers Report, seconded by Roger Doman, motion carried on a 11-0 vote.

#### **C) Treasurers Report for November 2021 (Presented by Steve Taylor)**

A motion was made by Roger Doman to accept the November 2021 Treasurers Report, seconded by Melissa Rodgers, motion carried a 11-0 vote.

### **Event Discussion**

**A) Pending** — Nothing to report

#### **B) Upcoming**

**Kaminsky Classic January 6-8, 2022**— This event will take place at Joplin High School. There will be 8 teams from Francis Howell, Jefferson City, and St. Louis University. The First round will begin Thursday January 6, 2022 at 2pm with Joplin vs Jefferson City.

#### **C) Post Event Reports**

**I. NCAA D2 XC Regional Championships November 6, 2021**— Shaun Buck said that MSSU individuals finished 1<sup>st</sup> and 2<sup>nd</sup> and the Men's team finished 2<sup>nd</sup>. There were 450 individual competitors at MSSU.

**II. NCCAA D1 & D2 XC National Championships November 12-13, 2021**— Mr. Buck said this took place at MSSU. There were 29 schools and 250 athletes. All races will be on the same day next year. There were 210 room nights.

**Old Business** — Nothing to report

**New Business**

**A) Meeting Schedule** — Mr. Bruggeman discussed creating committees for different categories and suggested having meetings for these committees every other month. Jared Bruggeman will bring back concepts and recommendations at the next Board meeting.

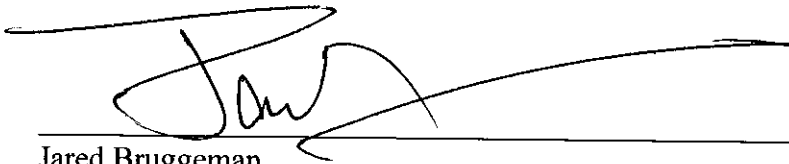
**B) Sub Committee Work** — Nothing to report

**C) Event Worker Pay Increase** — Mr. Buck asked to raise worker pay to \$11.50. This will go into effect January 1, 2022. Motion was made by Jhan Hurn, seconded by Roger Doman. This motion carried a 11-0 vote.

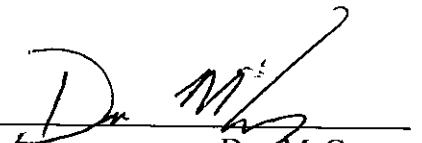
**D) Reserves Investment Opportunity** — There was discussion about the reserves investment and keeping \$50,000-\$60,000 in reserves. Jared Bruggeman will bring back information at a later Board meeting.

**Adjournment**

A motion to adjourn was made by James Weber, seconded by Matt Hiatt, motion carried a 11-0 vote at 3:04 pm.



Jared Bruggeman  
Executive Director



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Dan McCreary  
Board Chairman

# Joplin Sports Authority, Inc.

Profit and Loss

December 2021

	TOTAL
<b>Income</b>	
Non-operating Revenues	
Interest Earned	24.09
Lodging Tax Allocation	54,454.54
Miscellaneous Revenue	137.00
Sponsor Donations	200.89
<b>Total Non-operating Revenues</b>	<b>54,816.52</b>
<b>Total Income</b>	<b>\$54,816.52</b>
<b>GROSS PROFIT</b>	<b>\$54,816.52</b>
<b>Expenses</b>	
Event Expenses	
Facility Lease/Rental	250.00
Food & Beverage	2,206.07
<b>Total Event Expenses</b>	<b>2,456.07</b>
Operations	
Accounting Fees	80.00
Auto and Gator Insurance	2,388.00
Convention & Tradeshow	245.12
Dues & Memberships	225.00
Equipment	945.00
Health Insurance	4,429.25
Insurance - Liability, D and O	
Commercial Insurance	718.00
Liability, D and O	2,417.00
<b>Total Insurance - Liability, D and O</b>	<b>3,135.00</b>
Local Sales Meeting	529.21
Office Equipment	537.95
Office Supplies	83.59
Other Recognition Services	2,318.64
Outside Contract Services	500.00
Postage, Mailing Service	23.20
Printing and Copying	113.71
Repairs & Maintenance	1,650.90
Supplies	1,460.94
Telephone	
Cell Phone Stipend	200.00
<b>Total Telephone</b>	<b>200.00</b>

# Joplin Sports Authority, Inc.

Profit and Loss

December 2021

	TOTAL
Travel	
Fuel Reimbursement	411.10
Travel	429.80
<b>Total Travel</b>	<b>840.90</b>
Utilities	1,602.64
<b>Total Operations</b>	<b>21,309.05</b>
Payroll Expenses	
401K	593.80
Administration Fees/Payroll	292.75
Full-Time	16,159.26
Part-Time	2,460.29
Payroll Taxes	1,424.40
<b>Total Payroll Expenses</b>	<b>20,930.50</b>
Supplemental Benefits	380.63
<b>Total Expenses</b>	<b>\$45,076.25</b>
NET OPERATING INCOME	<b>\$9,740.27</b>
NET INCOME	<b>\$9,740.27</b>

# Joplin Sports Authority, Inc.

## Profit and Loss

November - December, 2021

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	48.69
Lodging Tax Allocation	54,454.54
Miscellaneous Revenue	193.00
Sponsor Donations	901.78
<b>Total Non-operating Revenues</b>	<b>55,598.01</b>
Operating Revenues	
Ticket Income	595.00
<b>Total Operating Revenues</b>	<b>595.00</b>
<b>Total Income</b>	<b>\$56,193.01</b>
<b>GROSS PROFIT</b>	<b>\$56,193.01</b>
Expenses	
Event Expenses	
Event Labor and Supplies	573.50
Facility Lease/Rental	2,553.75
Food & Beverage	2,769.43
JSA Sponsorships	294.82
Officiating	260.00
Travel	1,162.02
<b>Total Event Expenses</b>	<b>7,613.52</b>
Operations	
Accounting Fees	225.00
Auto and Gator Insurance	2,388.00
Convention & Tradeshow	1,542.26
Dues & Memberships	359.45
Equipment	39,945.00
Fees and Permits	78.15
Health Insurance	4,429.25
Insurance - Liability, D and O	
Commercial Insurance	718.00
Liability, D and O	2,417.00
<b>Total Insurance - Liability, D and O</b>	<b>3,135.00</b>
Local Sales Meeting	1,118.80
Office Equipment	1,187.32
Office Supplies	83.59
Other Recognition Services	2,330.60
Outside Contract Services	1,300.00
Postage, Mailing Service	81.20
Printing and Copying	247.18
Promotional Materials	474.50

# Joplin Sports Authority, Inc.

## Profit and Loss

November - December, 2021

	TOTAL
Repairs & Maintenance	2,124.98
Supplies	2,710.49
Telephone	
Cell Phone Stipend	320.00
<b>Total Telephone</b>	<b>320.00</b>
Travel	400.00
Fuel Reimbursement	544.88
Travel	429.80
<b>Total Travel</b>	<b>1,374.68</b>
Utilities	1,660.87
Website Maintenance	2.99
<b>Total Operations</b>	<b>67,119.31</b>
Payroll Expenses	-2,199.57
401K	586.80
Administration Fees/Payroll	521.55
Full-Time	29,169.31
Part-Time	3,868.64
Payroll Taxes	2,527.41
Workman's Comp	991.00
<b>Total Payroll Expenses</b>	<b>35,465.14</b>
Supplemental Benefits	950.72
<b>Total Expenses</b>	<b>\$111,148.69</b>
NET OPERATING INCOME	<b>\$ -54,955.68</b>
NET INCOME	<b>\$ -54,955.68</b>

# Joplin Sports Authority, Inc.

## Balance Sheet

As of December 31, 2021

	<b>TOTAL</b>
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	65,277.12
Credit Card Account-Arvest Bank	13,732.97
Petty Cash	150.00
SMB Checking	30,574.56
<b>Total Bank Accounts</b>	<b>\$109,734.65</b>
Other Current Assets	
Contributions Receivable	83,255.33
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
<b>Total Other Current Assets</b>	<b>\$85,304.60</b>
<b>Total Current Assets</b>	<b>\$195,039.25</b>
Fixed Assets	
Accumulated Depreciation	-81,898.00
Buildings	33,077.00
Furniture and Equipment	78,134.17
Vehicles	16,657.00
<b>Total Fixed Assets</b>	<b>\$45,970.17</b>
<b>TOTAL ASSETS</b>	<b>\$241,009.42</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Accrued Expenses	3,569.08
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	177.42
Payroll Liabilities	4,204.24
401K Match	1,019.94
<b>Total Payroll Liabilities</b>	<b>5,224.18</b>
SBA Payroll Protection Plan	39,035.00
<b>Total Other Current Liabilities</b>	<b>\$50,905.44</b>
<b>Total Current Liabilities</b>	<b>\$50,905.44</b>
<b>Total Liabilities</b>	<b>\$50,905.44</b>
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	185,167.66
Net Income	-54,955.68
<b>Total Equity</b>	<b>\$190,103.98</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$241,009.42</b>