



Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:00p.m. at Joplin Sports Authority conference room, 3301 W 1<sup>st</sup> Street Joplin MO, 64801 June 8<sup>th</sup>, 2022.

### **CALL TO ORDER**

Board Chairman Dan McCreary called the meeting to order at 2:01 p.m.

**Present:** Paul Bloomberg, Chuck Copple, Jhan Hurn, Rob Mallory, Dan McCreary, Melissa Rodgers, James Weber, Patrick Tuttle, Forrest Reed, David Compton.

**Absent:** Christopher Beyer, Matt Hiatt.

**Staff & Guests:** Jared Bruggeman, Shaun Buck, Brittnie Harter, Steve Taylor, Mike Greninger, Lance Allen.

### **Review of previous meeting minutes**

Jhan Hurn made a motion to approve the April 27, 2022, board minutes as presented, seconded by Melissa Rodgers. Motion carried on a 9-0 vote.

### **Reports**

#### **A) Executive Directors Report**

Jared Bruggeman talked about the maintenance that was needed on the JSA truck. He will be presenting to City Council later this month to discuss all the latest news with JSA. We are also in the process of hiring a new Office Manager position.

#### **B) Treasurers Report for February and March 2022 (Presented by Steve Taylor)**

A motion was made by Melissa Rodgers to accept the April 2022 Treasurers Report, seconded by Jhan Hurn, motion carried on a 9-0 vote.

A motion was made by James Weber to accept the May 2022 Treasurers Report, seconded by Melissa Rodgers, motion carried on a 9-0 vote.

#### **C) Employee Compensation Committee Report**

Jared Bruggeman said this committee is currently reviewing bonus structure and history.

#### **D) Bylaws & Administration Policies Committee Report**

Nothing to report at this time.

#### **E) Budget & Audit Committee Report**

Nothing to report at this time.

### **Event Discussion**

#### **A) Pending**

**I. Epson Tour** — Jared Bruggeman said we have been in contact with Laura at Eagle Creek to line up events with the tour.

**B) Upcoming**

**I. Summer Baseball**— Mr. Greninger said rain has been interfering with a lot of youth baseball.

**II. AAU Region 16 Track & Field (June23-26)** — Mr. Buck said that this event will be held at Carl Junction High School and will go back into the three-state rotation (Missouri/Kansas will host again in 2025).

**C) Post Event Reports**

**I. MCSAA Spring Festival** — Mr. Buck said this event was moved to Missouri Southern State University due to inclement weather. We are collecting room nights currently.

**II. NJCAA Region 16 Baseball - May 12-14,** — Mr. Buck said this event has produced 72 room nights. Crowder College won the Region 16 tournament.

**III. NJCAA DII Men's Golf National Championship - May 15-20,** — Mr. Buck said this event produced 614 room nights. The practice round was cancelled due to rain.

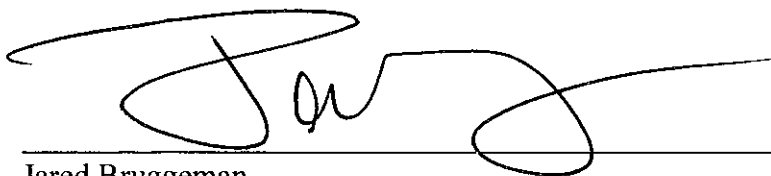
**Old Business**

**New Business**

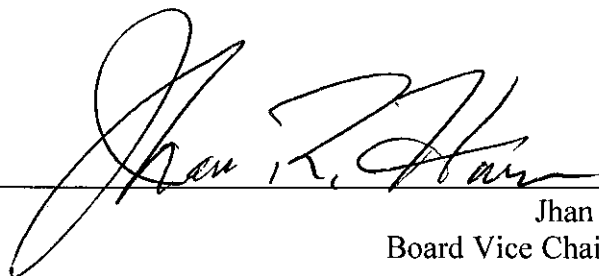
**A) Event Feedback** — Forrest Reed turned in his letter of resignation to the board.

**Adjournment**

Dave Compton made a motion to go into closed session, seconded by James Weber, motion carried a 9-0 vote. Closed session was adjourned at 3:20pm



Jared Bruggeman  
Executive Director



Jhan Hurn  
Board Vice Chairman

# Joplin Sports Authority, Inc.

Balance Sheet  
As of June 30, 2022

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	-904.36
Credit Card Account-Arvest Bank	23,168.20
Petty Cash	150.00
SMB Checking	34,790.38
<b>Total Bank Accounts</b>	<b>\$57,204.22</b>
Other Current Assets	
Contributions Receivable	83,255.33
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
<b>Total Other Current Assets</b>	<b>\$85,304.60</b>
<b>Total Current Assets</b>	<b>\$142,508.82</b>
Fixed Assets	
Accumulated Depreciation	-81,898.00
Buildings	33,077.00
Furniture and Equipment	78,134.17
Vehicles	16,657.00
<b>Total Fixed Assets</b>	<b>\$45,970.17</b>
<b>TOTAL ASSETS</b>	<b>\$188,478.99</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	2,364.08
<b>Total Accounts Payable</b>	<b>\$2,364.08</b>
Other Current Liabilities	
Accrued Expenses	3,569.08
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
Payroll Liabilities	4,204.24
401K Match	1,019.94
<b>Total Payroll Liabilities</b>	<b>5,224.18</b>
SBA Payroll Protection Plan	39,035.00
<b>Total Other Current Liabilities</b>	<b>\$50,728.02</b>
<b>Total Current Liabilities</b>	<b>\$53,092.10</b>
<b>Total Liabilities</b>	<b>\$53,092.10</b>
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	185,797.66
Net Income	-110,302.77
<b>Total Equity</b>	<b>\$135,386.89</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$188,478.99</b>

# Joplin Sports Authority, Inc.

## Profit and Loss

June 2022

	TOTAL
<b>Income</b>	
Non-operating Revenues	
Interest Earned	16.32
Miscellaneous Revenue	15.00
Sponsor Donations	200.89
<b>Total Non-operating Revenues</b>	<b>232.21</b>
Operating Revenues	
Concession Income	13,577.26
Reimb. for Expenses	3,079.78
Ticket Income	247.87
<b>Total Operating Revenues</b>	<b>16,904.91</b>
<b>Total Income</b>	<b>\$17,137.12</b>
<b>GROSS PROFIT</b>	<b>\$17,137.12</b>
<b>Expenses</b>	
Event Expenses	
Concessions	1,671.11
Event Labor and Supplies	8,899.49
Facility Lease/Rental	13,285.00
Food & Beverage	2,235.57
JSA Sponsorships	652.89
<b>Total Event Expenses</b>	<b>26,744.06</b>
Operations	
Accounting Fees	80.00
Convention & Tradeshows	1,325.07
Fees and Permits	42.25
Health Insurance	2,267.60
Local Sales Meeting	346.57
Office Supplies	276.49
Other Recognition Services	86.90
Postage, Mailing Service	58.00
Printing and Copying	94.33
Repairs & Maintenance	115.66
Supplies	911.01
Telephone	
Cell Phone Stipend	400.00
<b>Total Telephone</b>	<b>400.00</b>
Travel	42.50
Fuel Reimbursement	1,146.76
Travel	-23.00
<b>Total Travel</b>	<b>1,166.26</b>

# Joplin Sports Authority, Inc.

## Profit and Loss

June 2022

	TOTAL
Utilities	1,707.48
Website Maintenance	183.87
<b>Total Operations</b>	<b>9,061.49</b>
Payroll Expenses	
401K	318.45
Administration Fees/Payroll	298.50
Full-Time	15,305.17
Part-Time	4,225.10
Payroll Taxes	1,494.07
<b>Total Payroll Expenses</b>	<b>21,641.29</b>
Supplemental Benefits	1,308.72
<b>Total Expenses</b>	<b>\$58,755.56</b>
NET OPERATING INCOME	<b>\$ -41,618.44</b>
NET INCOME	<b>\$ -41,618.44</b>

# Joplin Sports Authority, Inc.

## Profit and Loss

November 2021 - June 2022

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	176.04
Lodging Tax Allocation	255,020.95
Miscellaneous Revenue	370.00
Sponsor Donations	11,032.12
<b>Total Non-operating Revenues</b>	<b>266,599.11</b>
Operating Revenues	
Concession Income	14,112.76
Entry Fees	10,472.00
Merchandising Commissions	2,220.00
Program Sales	469.00
Reimb. for Expenses	3,979.78
Ticket Income	15,278.63
<b>Total Operating Revenues</b>	<b>46,532.17</b>
<b>Total Income</b>	<b>\$313,131.28</b>
<b>GROSS PROFIT</b>	<b>\$313,131.28</b>
Expenses	
Event Expenses	
Concessions	2,241.56
Event Labor and Supplies	20,196.75
Facility Lease/Rental	28,327.50
Food & Beverage	12,730.35
Hosting Fee	5,618.00
JSA Sponsorships	6,476.83
Officiating	19,434.63
Travel	2,050.77
<b>Total Event Expenses</b>	<b>97,076.39</b>
Operations	
Accounting Fees	7,562.00
Auto and Gator Insurance	2,420.00
Convention & Tradeshow	10,104.10
Dues & Memberships	7,362.35
Equipment	39,945.00
Fees and Permits	513.89
Health Insurance	20,332.53
Insurance - Liability, D and O	
Commercial Insurance	8,648.75
Liability, D and O	2,417.00
<b>Total Insurance - Liability, D and O</b>	<b>11,065.75</b>
Local Sales Meeting	3,619.81

# Joplin Sports Authority, Inc.

## Profit and Loss

November 2021 - June 2022

	TOTAL
Lodging Accommodation	7,139.56
Office Equipment	8,200.37
Office Supplies	1,271.12
Other Recognition Services	1,867.32
Outside Contract Services	1,300.00
Postage, Mailing Service	401.31
Printing and Copying	977.24
Promotional Materials	705.76
Rent	5,652.00
Repairs & Maintenance	17,454.64
Supplies	4,626.55
Telephone	
Cell Phone Stipend	2,170.00
<b>Total Telephone</b>	<b>2,170.00</b>
Travel	1,949.17
Fuel Reimbursement	4,309.59
Travel	902.75
<b>Total Travel</b>	<b>7,161.51</b>
Utilities	7,851.78
Website Maintenance	3,592.74
<b>Total Operations</b>	<b>173,297.33</b>
Payroll Expenses	65.00
401K	2,388.23
Administration Fees/Payroll	2,394.35
Full-Time	114,774.43
Part-Time	23,167.84
Payroll Taxes	8,288.03
Workman's Comp	1,144.00
<b>Total Payroll Expenses</b>	<b>152,221.88</b>
Supplemental Benefits	5,838.45
<b>Total Expenses</b>	<b>\$428,434.05</b>
<b>NET OPERATING INCOME</b>	<b>\$ -115,302.77</b>
Other Income	
Sponsor Donations - Trade Out	5,000.00
<b>Total Other Income</b>	<b>\$5,000.00</b>
<b>NET OTHER INCOME</b>	<b>\$5,000.00</b>
<b>NET INCOME</b>	<b>\$ -110,302.77</b>