

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 4:15p.m. at Joplin Sports Authority conference room, 3301 W 1st Street Joplin MO, 64801 May 24th, 2023

CALL TO ORDER

Jhan Hurn called the meeting to order at 4:17pm

Present: Patty Vavra, Chuck Copple, Patrick Tuttle, Paul Bloomberg, Hunter Perry, Jhan Hurn, Dave Compton, JT Weber, Melissa Rodgers

Absent: Christopher Beyer, Rob Mallory, Matt Hiatt

Staff & Guests: Jared Bruggeman, Brittne Earp, Lauren Johnson, Shaun Buck, Steve Taylor

Review of previous meeting minutes

Jhan Hurn made a motion to approve the March 22nd, 2023, board minutes as presented, seconded by Paul Bloomberg. Motion carried on an 7-0 vote.

Reports

A) Executive Directors Report

Jared Bruggeman said the insurance was completed and renewed, we received a notification that some pages were missing, we completed the missing pages and faxed them back last week. Jared is continuing to work on education credits to get a designation as a Sports Tourism Strategist Certification. The designation is granted by the Sports ETA organization and the Sports Learning Tourism Institute. Jared and Shaun attended the National Convention for Sports ETA, they attended many education sessions and visited with a lot of potential, current and former clients. Jared presented education on “Rebranding in our Community” during Sports ETA. Joplin Sports Authority financials show that the revenues and assets are up. JSA added a new revenue stream with Missouri Department of Economic Development Amateur Sporting Tax Credit Program, they have received their first two checks for the approximate amount of \$8K. Joplin Sports Authority has been in contact with a strategic planning consultant, Huddle Up Group. They specialize in US Sports Commission; this is warranted as Joplin Sports Authority is wrapping up the Tourism Venue Study with the city. The intention is break cost up over two fiscal years. Jared said the articles in the Globe are continuing to gain traction. The Joplin Area Sports Hall of Fame committee has met five times since October 2022, the committee has been actively updating the potential list of JASHOF.

B) Treasurers Report for September 2022 (Presented by Steve Taylor)

A motion was made by JT Weber to accept the March 2023 Treasurers Report, seconded by Melissa Rodgers, motion carried on an 8-0 vote.

A motion was made by Melissa Rodgers to accept the February 2023 Treasurers Report, seconded by JT Weber, motion carried on an 8-0 Vote

C) Employee Compensation Committee Report—No Report

D) Bylaws & Administration Policies Committee Report—

Changes to the Bylaws and Administration Policies were discussed. The Bylaws are now uniform in wording, the proxy voting was changed and signing of the checks over \$500.

A motion was made by JT Weber to approve the Bylaws and Administration Policies; seconded by Hunter Perry. Motion carried on an 8-0 vote.

E) Budget & Audit Committee Report—No Report

Event Report

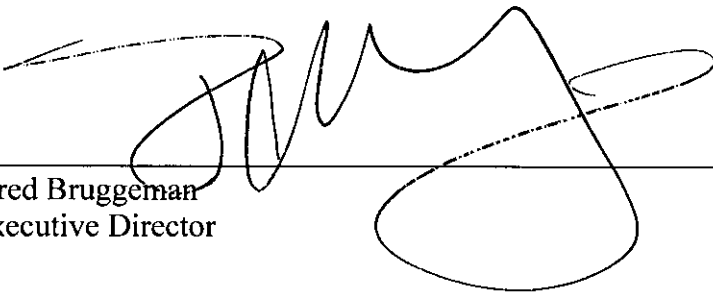
Old Business

- A) The NJCAA wants Joplin Sports Authority to have the bid, we are not withdrawing.
- B) Joplin Sports Authority has the bid for NJCAA DII Men's Golf in 2024. JSA will be bidding on the year 2026 for the DII Men's Golf.
- C) JSA has received NCCAA DII Volleyball for 2023, 2024 and 2025.
- D) The AJGA will be held at Twins Hills Golf Course, JSA is helping with logistics. The event will be held in August 2023.

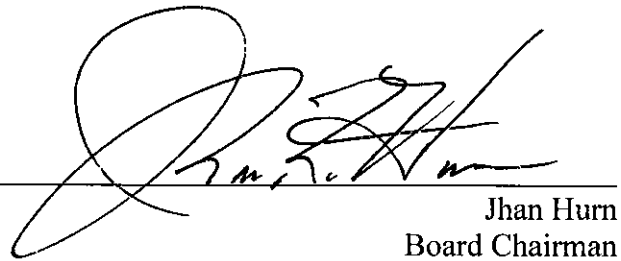
New Business

- A) JSA has sent in the bids for MSHSAA
- B) Board Appointments per City Council shared reappointment letters with the individual Board Members; Jhan Hurn, Hunter Perry and David Compton.
- C) The Joplin Sports Authority had the honor of accepting the JACC Not-For-Profit Business of the Year Award.

A motion was made by JT Weber to adjourn the meeting at 5:06pm, seconded by Paul Bloomberg 8-0 vote



Jared Bruggeman
Executive Director



Jhan Hurn
Board Chairman

Joplin Sports Authority, Inc.

Profit and Loss

May 2023

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	20.63
Lodging Tax Allocation	36,264.39
Miscellaneous Revenue	4,502.00
Total Non-operating Revenues	40,787.02
Operating Revenues	
Merchandising Commissions	900.00
Program Sales	119.00
Ticket Income	7,858.13
Total Operating Revenues	8,877.13
Total Income	\$49,664.15
GROSS PROFIT	\$49,664.15
Expenses	
Event Expenses	
Concessions	250.00
Event Labor and Supplies	2,606.25
Facility Lease/Rental	2,625.00
Food & Beverage	10.24
Officiating	5,290.00
Total Event Expenses	10,781.49
Operations	
Accounting Fees	650.00
Health Insurance	2,424.06
Insurance - Liability, D and O	
Commercial Insurance	7,030.00
Total Insurance - Liability, D and O	7,030.00
Local Sales Meeting	470.08
Printing and Copying	336.06
Telephone	
Cell Phone Stipend	250.00
Total Telephone	250.00
Travel	400.29
Fuel Reimbursement	68.54
Travel	924.49
Total Travel	1,393.32
Utilities	1,504.00
Total Operations	14,057.52

Joplin Sports Authority, Inc.

Profit and Loss

May 2023

	TOTAL
Payroll Expenses	
401K	-469.23
Administration Fees/Payroll	312.50
Full-Time	13,811.52
Part-Time	2,354.17
Payroll Taxes	1,236.68
Total Payroll Expenses	17,245.64
Supplemental Benefits	1,382.46
Total Expenses	\$43,467.11
NET OPERATING INCOME	\$6,197.04
NET INCOME	\$6,197.04

Joplin Sports Authority, Inc.

Profit and Loss

November 2022 - May 2023

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	198.85
Lodging Tax Allocation	213,263.79
Miscellaneous Revenue	24,853.82
Total Non-operating Revenues	238,316.46
Operating Revenues	
Entry Fees	9,000.00
Merchandising Commissions	4,755.00
Program Sales	343.00
Ticket Income	21,420.56
Total Operating Revenues	35,518.56
Total Income	\$273,835.02
GROSS PROFIT	\$273,835.02
Expenses	
Event Expenses	
Concessions	250.00
Event Labor and Supplies	10,467.55
Facility Lease/Rental	18,168.15
Food & Beverage	12,478.30
Hosting Fee	8,582.38
JSA Sponsorships	1,157.38
Officiating	19,815.00
Travel	0.00
Total Event Expenses	70,918.76
Operations	
Accounting Fees	8,649.70
Auto Insurance	817.00
Contingency	933.66
Convention & Tradeshow	506.98
Dues & Memberships	7,724.90
Equipment	1,186.73
Fees and Permits	147.20
Health Insurance	16,697.48
Insurance - Liability, D and O	5,694.00
Commercial Insurance	10,163.00
Total Insurance - Liability, D and O	15,857.00
Local Sales Meeting	4,553.15
Lodging Accommodation	14,214.42
Office Supplies	2,403.53
Other Recognition Services	2,745.24

Joplin Sports Authority, Inc.

Profit and Loss

November 2022 - May 2023

	TOTAL
Postage, Mailing Service	469.30
Printing and Copying	1,551.40
Repairs & Maintenance	2,128.70
Supplies	3,745.19
Telephone	
Cell Phone Stipend	1,750.00
Total Telephone	1,750.00
Travel	8,214.67
Fuel Reimbursement	3,407.45
Travel	4,693.49
Total Travel	16,315.61
Utilities	7,188.87
Website Maintenance	3,630.97
Total Operations	113,217.03
Payroll Expenses	
401K	-4,867.91
Administration Fees/Payroll	2,317.65
Full-Time	114,737.76
Part-Time	17,277.05
Payroll Taxes	10,099.13
Workman's Comp	1,326.00
Total Payroll Expenses	140,889.68
Supplemental Benefits	5,529.84
Total Expenses	\$330,555.31
NET OPERATING INCOME	\$ -56,720.29
Other Income	
Gain on sale of equipment	4,900.00
Total Other Income	\$4,900.00
NET OTHER INCOME	\$4,900.00
NET INCOME	\$ -51,820.29

Joplin Sports Authority, Inc.

Balance Sheet

As of May 31, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	29,404.95
Credit Card Account-Arvest Bank	13,102.11
Petty Cash	150.00
SMB Checking	22,523.53
Total Bank Accounts	\$65,180.59
Other Current Assets	
Contributions Receivable	46,661.80
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
Total Other Current Assets	\$48,711.07
Total Current Assets	\$113,891.66
Fixed Assets	
Accumulated Depreciation	-97,552.00
Buildings	47,604.00
Furniture and Equipment	85,490.73
Vehicles	55,657.00
Total Fixed Assets	\$91,199.73
TOTAL ASSETS	\$205,091.39
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	1,044.46
Total Accounts Payable	\$1,044.46
Other Current Liabilities	
Payroll Liabilities	0.00
401K Match	-7,106.29
Total Payroll Liabilities	-7,106.29
Total Other Current Liabilities	\$ -7,106.29
Total Current Liabilities	\$ -6,061.83
Total Liabilities	\$ -6,061.83
Equity	
Net investment in capital assets	91,200.00
Unrestricted Net Assets	171,773.51
Net Income	-51,820.29
Total Equity	\$211,153.22
TOTAL LIABILITIES AND EQUITY	\$205,091.39