



Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:00 p.m. at La Quinta Inn and Suites, Joplin, Missouri, 64804, February 24, 2021.

CALL TO ORDER

President Roger Doman called the meeting to order at 2:03 p.m.

Present: Roger Doman, James Weber, Forrest Reed, Melissa Rodgers, Dan McCreary, Jared Bruggeman, Patrick Tuttle, Christopher Beyer, Matt Hiatt, Jhan Hurn, Chuck Copple.

Absent: Paul Bloomberg.

Staff & Guests: Craig Hull, Steve Taylor, Martha Pope, Brittnie Harter, Shaun Buck, Nick Edwards, Bobby Landis, Mike Greninger, Greg Bertoncino, and Kerstin Landwer.

The Joplin City Manager presented a handout that lists a discussion outline. In that outline topic points such as Positives/ Strengths of JSA and partnership with the city, Issues and Concerns, and Future Direction were briefly mentioned and discussed. Nick Edwards said he would like to have a meeting with JSA to sit down and discuss the topics.

Agenda Items

Review of previous meeting minutes

Dan McCreary made a motion to approve the January 13, 2021 board minutes as presented, seconded by Melissa Rodgers, motion carried on an 10-0 vote.

Treasurers Report for January 2021 (Presented by Steve Taylor)

A motion was made by Jhan Hurn to accept the January 2020 Treasurers Report, seconded by Melissa Rodgers, motion carried on an 10-0 vote.

Event Discussion

National

I. ACCA Men's and Women's National Basketball Championship, March 43-6, 2021 — Mr. Hull said this event will take place next week. There will be a total of 10 women's teams and either 11- or 12-men's teams. This event will take place at Ozark Christian College and Elevate the Game. There will not be a banquet this year due to the pandemic.

II. NCCAA Men's and Women's Division II National Basketball Championships, March 10-13, 2021 — Mr. Hull said this event will be held at Ozark Christian College. There will be a total of 8 women's teams and 8 men's teams. Mr. Hull said the staff is working on brackets and social media at this time.

State

I. MCSAA Winter Championships, February 18-20, 2021 — Mr. Hull said this event took place last week. We did not host the cheerleading event due to the loss of Memorial Hall and lack of facilities. We will be hosting basketball only with a total of 19 girl's teams and 23 boy's teams. We have lost some teams due to the weather. We used Joplin North Middle School, Joplin South Middle School, Joplin East Middle School, and the YMCA in Carthage. Martha is still working on collecting room nights at this time.

Local

II. Club MVP Volleyball Tournaments, Multiple Events — Mr. Hull this event will be held this weekend. The Battle of the Junction brought is bringing in 115 teams and setting record numbers. The only thing we were responsible for was gathering room rates.

II. NAIA College Baseball, Multiple Events — Mr. Hull said we have lost every weekend in February due to weather. This weekend we have 9 teams coming into town. Games will be played at Joe Becker, Wendell Redden, and Joplin High School.

Old Business

A) Approval of event agreements:

- 1, MidAmerica — A motion to accept the MidAmerica baseball contract was made by Christopher Beyer, seconded by Jared Bruggeman motion carried a 10-0 vote.
- 2, Five Tool Baseball — A motion to accept the Five Tool Baseball contract was made by Matt Hiatt, seconded by Jared Bruggeman motion carried a 10-0 vote.
- 3, AABC Baseball — A motion to accept the AABC Baseball contract was made by James Weber, seconded by Matt Hiatt motion carried a 10-0 vote.

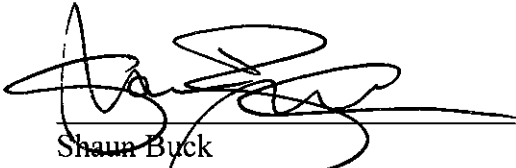
New Business

A) **SimpleIRA JSA Match** — A motion to accept the 3% JSA match for the SimpleIRA account was made by Jhan Hurn, seconded by Christopher Beyer motion carried a 10-0 vote.


A motion to go into closed session was made by Dan McCreary, seconded by Jhan Hurn motion carried a 10-0 vote.

Any Other Business

Adjournment



Shaun Buck
Assistant Director



Roger Doman
Board Chairman

Joplin Sports Authority, Inc.

Profit and Loss

February 2021

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	9.77
Lodging Tax Allocation	18,923.43
Miscellaneous Revenue	39,044.00
Sponsor Donations	3,600.00
Total Non-operating Revenues	61,577.20
Total Income	\$61,577.20
GROSS PROFIT	\$61,577.20
Expenses	
Event Expenses	
Event Labor and Supplies	1,060.50
Facility Lease/Rental	1,810.00
Officiating	8,405.00
Total Event Expenses	11,275.50
Operations	
Accounting Fees	262.50
Fees and Permits	250.00
Health Insurance	-9.68
Office Supplies	458.54
Printing and Copying	107.80
Rent	471.00
Repairs & Maintenance	50.65
Supplies	
Telephone	
Cell Phone Stipend	90.00
Total Telephone	90.00
Travel	
Mileage	76.72
Total Travel	76.72
Utilities	794.13
Website Maintenance	67.99
Total Operations	2,619.65
Payroll Expenses	
Administration Fees/Payroll	333.55
Full-Time	10,629.60
Part-Time	2,800.89
Payroll Taxes	1,346.54
Total Payroll Expenses	15,110.58
Total Expenses	\$29,005.73
NET OPERATING INCOME	\$32,571.47
NET INCOME	\$32,571.47

Joplin Sports Authority, Inc.

Profit and Loss

November 2020 - February 2021

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	40.46
Lodging Tax Allocation	98,837.19
Miscellaneous Revenue	39,069.00
Sponsor Donations	3,600.00
Total Non-operating Revenues	141,546.65
Operating Revenues	
Merchandising Commissions	57.45
Ticket Income	2,695.00
Total Operating Revenues	2,752.45
Total Income	\$144,299.10
GROSS PROFIT	\$144,299.10
Expenses	
Event Expenses	
Event Labor and Supplies	4,344.52
Facility Lease/Rental	2,312.50
Food & Beverage	220.58
Officiating	8,805.00
Total Event Expenses	15,682.60
Operations	
Accounting Fees	7,290.00
Auto and Gator Insurance	2,044.00
Dues & Memberships	1,035.90
Fees and Permits	313.50
Health Insurance	4,912.61
Insurance - Liability, D and O	
Commercial Insurance	3,076.00
Liability, D and O	3,765.00
Total Insurance - Liability, D and O	6,841.00
Local Sales Meeting	50.35
Misc Expense	-2.00
Office Supplies	793.84
Postage, Mailing Service	4.70
Printing and Copying	395.20
Rent	1,884.00
Repairs & Maintenance	148.80
Supplies	15.00

Joplin Sports Authority, Inc.

Profit and Loss

November 2020 - February 2021

	TOTAL
Telephone	
Cell Phone Stipend	360.00
Total Telephone	360.00
Travel	
Fuel Reimbursement	20.00
Mileage	76.72
Total Travel	96.72
Utilities	3,218.72
Website Maintenance	1,166.84
Total Operations	30,569.18
Payroll Expenses	
401K	164.18
Administration Fees/Payroll	2,281.78
Full-Time	45,175.80
Part-Time	10,287.79
Payroll Taxes	5,491.61
Workman's Comp	952.00
Total Payroll Expenses	64,353.16
Total Expenses	\$110,604.94
NET OPERATING INCOME	\$33,694.16
NET INCOME	\$33,694.16

Joplin Sports Authority, Inc.

Balance Sheet
As of February 28, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	30,230.16
Credit Card Account	51,710.04
Petty Cash	150.00
SMB Checking	15,389.65
Total Bank Accounts	\$97,479.85
Other Current Assets	
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
Total Other Current Assets	\$2,049.27
Total Current Assets	\$99,529.12
Fixed Assets	
Accumulated Depreciation	-73,568.00
Buildings	33,077.00
Furniture and Equipment	67,964.72
Vehicles	35,647.00
Total Fixed Assets	\$63,120.72
TOTAL ASSETS	\$162,649.84
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	212.82
Total Accounts Payable	\$212.82
Other Current Liabilities	
Accrued Expenses	785.22
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	-1,097.11
Payroll Liabilities	4,204.24
Total Other Current Liabilities	\$6,792.11
Total Current Liabilities	\$7,004.93
Total Liabilities	\$7,004.93
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	62,058.75
Net Income	33,694.16
Total Equity	\$155,644.91
TOTAL LIABILITIES AND EQUITY	\$162,649.84