

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2 p.m. Holiday Inn, 3402 Arizona Avenue, Joplin, Missouri, 64804, January 13, 2021.

CALL TO ORDER

President Roger Doman called the meeting to order at 2:04 p.m.

Present: Roger Doman, Forrest Reed, James Weber, Christopher Beyer, Chuck Copple, Dan McCreary, Jhan Hurn, Jared Bruggeman, Melissa Rodgers.

Absent: Matt Hiatt, Paul Bloomberg, Patrick Tuttle.

Called In: None.

Staff & Guests: Craig Hull, Steve Taylor, Brittanie Harter, Shaun Buck, Martha Pope, Mike Greninger, Bobby Landis, Ben Miller.

Agenda Items

Review of previous meeting minutes

Melissa Rodgers made a motion to approve the December 9, 2020 board minutes as presented, seconded by James Weber motion carried on a 7-0 vote.

Treasurers Report for December (Presented by Steve Taylor)

A motion was made by James Weber to accept the December 2020 Treasurers Report, seconded by Forrest Reed, motion carried on a 7-0 vote.

Event Discussion

National

I. NCCAA Men's and Women's Division I and II National Cross-Country Championships, November 14, 2020 — Mr. Hull said the final total is 191 room nights generated from this event. JSA will also be putting in another bid to not only host this event again for 2021 and perhaps beyond.

II. ACCA Men's and Women's National Basketball Championships, March 2-5, 2021 — Mr. Hull said this event will be held again at Ozark Christian College. The tournament is still on as of right now. There will be 8-10 men's and unknown number of women's teams.

III. NCCAA Men's and Women's Division II National Basketball Championships — March 10-13, 2021 Mr. Hull said a Zoom meeting scheduled for next Wednesday at 9:30 a.m. This event is still on. There will be eight men's teams and eight women's teams. There will be no banquet on Tuesday night this year.

State

I. MCSAA Winter Championships, February 18-20, 2021 — Mr. Hull said at this time 28 boys' teams and 24 girls' teams scheduled for this year. There was a total of 57 teams last year. There will be no cheerleading event with no venue to host it as Memorial Hall is not available. As of right now we are using Carthage YMCA and Joplin North. We are still looking for another location at this time for Thursday.

Local

I. Kaminsky Classic, January 6-9, 2021 — Mr. Hull said the event had six teams this year with four local teams in Joplin, Webb City, Carl Junction and Nevada, one regional team added at last minute in Clever and one team from Kansas City in William Chrisman. Mr. Hull said the plan is to return the tournament back to eight teams next year with four local and four out of the area teams. A total of 12 room nights were generated this year.

II. Club MVP Volleyball Tournaments, Multiple Events — Mr. Hull said Sarah Wall and Austin Gripka with Club MVP Volleyball host a series of travel volleyball tournaments. The first tournament was January 2-3

with 67 teams generating 60 room nights. The second tournament, the Big Kahuna, will have 96 teams held this weekend and the Battle in the Junction the last weekend of February will have over 100 teams.

III. MCDA Jam for the Jackets, February 8-9, 2021 — Mr. Hull said the event was scheduled to return to Galena High School, however Kansas has placed attendance restrictions on sports events allowing only two spectators per athlete. MCDA could not limit its attendance and JSA actively pursued other venues in the Joplin metro and failed to secure an alternative venue. MCDA decided to move the event to Springfield for 2021 and hopes to return to Joplin in 2022.

IV. NAIA Early Season College Baseball, February — Mr. Hull said 16 teams are scheduled to be in Joplin here the third week of February at Joe Becker, Wendell Redden, Joplin High School and Carl Junction, 12 teams the fourth weekend of February at Joe Becker, Wendell Redden and Joplin High School.

Old Business

A) FY2020 Audit, Approval of Audit and Form 990 — Ben Miller, CPA, presented the final report on the FY2020 Audit. Mr. Miller said it was a clean audit. A motion was made by Melissa Rodgers to accept the Fiscal Year 2020 Audit, seconded by Dan McCreary, motion carried on a 7-0 vote. A motion was made by Jhan Hurn to approve Form 990, seconded by Melissa Rodgers, motion carried on a 7-0 vote.

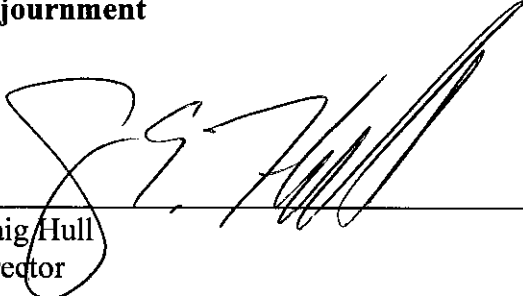
New Business

A) Approval of event agreements — A motion was made by James Weber to approve the NCCAA Basketball agreement with Ozark Christian College, seconded by Christopher Beyer motion carried a 7-0 vote. A motion was made by Dan McCreary to approve the Premier Baseball 17-under, 16-under and 15-under agreement, seconded by Christopher Beyer motion carried on a 7-0 vote. Mike Greninger said the board could review agreements for MidAmerica Baseball, Five Tool Baseball and AABC Baseball next month.

Any Other Business

A motion was made by Christopher Beyer to go into closed session with adjourn following the end of the closed session, seconded by James Weber motion carried a 7-0 vote.

Adjournment


Craig Hull
Director


Roger Doman
Board Chairman

Joplin Sports Authority, Inc.

PROFIT AND LOSS

January 2021

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	11.10
Lodging Tax Allocation	22,400.01
Miscellaneous Revenue	7.00
Total Non-operating Revenues	22,418.11
Total Income	\$22,418.11
GROSS PROFIT	\$22,418.11
Expenses	
Operations	
Accounting Fees	6,852.50
Auto and Gator Insurance	2,044.00
Dues & Memberships	810.90
Health Insurance	3,728.42
Insurance - Liability, D and O	
Commercial Insurance	659.00
Total Insurance - Liability, D and O	659.00
Local Sales Meeting	50.35
Misc Expense	-2.00
Office Supplies	289.54
Printing and Copying	84.10
Rent	942.00
Repairs & Maintenance	47.50
Telephone	
Cell Phone Stipend	90.00
Total Telephone	90.00
Utilities	831.86
Website Maintenance	2.99
Total Operations	16,431.16
Payroll Expenses	
Administration Fees/Payroll	228.80
Full-Time	10,629.60
Part-Time	2,277.02
Payroll Taxes	1,151.01
Total Payroll Expenses	14,286.43
Total Expenses	\$30,717.59
NET OPERATING INCOME	\$ -8,299.48
NET INCOME	\$ -8,299.48

Joplin Sports Authority, Inc.
Profit and Loss
November 2020 - January 2021

	Total
Income	
Non-operating Revenues	
Interest Earned	30.69
Lodging Tax Allocation	79,913.76
Miscellaneous Revenue	25.00
Total Non-operating Revenues	\$ 79,969.45
Operating Revenues	
Merchandising Commissions	57.45
Ticket Income	2,695.00
Total Operating Revenues	\$ 2,752.45
Total Income	\$ 82,721.90
Gross Profit	\$ 82,721.90
Expenses	
Event Expenses	
Event Labor and Supplies	3,284.02
Facility Lease/Rental	502.50
Food & Beverage	220.58
Officiating	400.00
Total Event Expenses	\$ 4,407.10
Operations	
Accounting Fees	6,977.50
Auto and Gator Insurance	2,044.00
Dues & Memberships	1,035.90
Fees and Permits	63.50
Health Insurance	6,791.34
Insurance - Liability, D and O	
Commercial Insurance	3,076.00
Liability, D and O	3,765.00
Total Insurance - Liability, D and O	\$ 6,841.00
Local Sales Meeting	50.35
Misc Expense	-2.00
Office Supplies	335.30
Postage, Mailing Service	4.70
Printing and Copying	287.40
Rent	1,413.00
Repairs & Maintenance	98.15
Supplies	15.00
Telephone	
Cell Phone Stipend	270.00
Total Telephone	\$ 270.00
Travel	

Fuel Reimbursement		20.00
Total Travel	\$	20.00
Utilities		2,424.59
Website Maintenance		1,098.85
Total Operations	\$	29,768.58
Payroll Expenses		
401K		164.18
Administration Fees/Payroll		1,948.23
Full-Time		34,546.20
Part-Time		7,486.90
Payroll Taxes		4,145.07
Workman's Comp		952.00
Total Payroll Expenses	\$	49,242.58
Total Expenses	\$	83,418.26
Net Operating Income	-\$	696.36
Net Income	-\$	696.36

Friday, Feb 12, 2021 06:47:11 AM GMT-8 - Accrual Basis

Joplin Sports Authority, Inc.

BALANCE SHEET As of January 31, 2021

ASSETS	TOTAL
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	40,130.87
Credit Card Account	10,274.31
Petty Cash	150.00
SMB Checking	11,789.65
Total Bank Accounts	\$62,344.83
Other Current Assets	
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
Total Other Current Assets	\$2,049.27
Total Current Assets	\$64,394.10
Fixed Assets	
Accumulated Depreciation	
Buildings	-73,568.00
Furniture and Equipment	33,077.00
Vehicles	67,964.72
Total Fixed Assets	\$63,120.72
TOTAL ASSETS	\$127,514.82
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Accrued Expenses	785.22
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	-1,628.79
Payroll Liabilities	4,204.24
Total Other Current Liabilities	\$6,260.43
Total Current Liabilities	\$6,260.43
Total Liabilities	\$6,260.43
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	62,058.75
Net Income	-696.36
Total Equity	\$121,254.39
TOTAL LIABILITIES AND EQUITY	\$127,514.82