

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:00p.m. at Joplin Sports Authority conference room, 3301 W 1<sup>st</sup> Street Joplin MO, 64801 January 11<sup>th</sup>, 2023

### **CALL TO ORDER**

Board Chairman Jhan Hurn called the meeting to order at 2:03pm

**Present:** Jhan Hurn, Patty Vavra, Matt Hiatt, Dave Compton, JT Weber, Melissa Rodgers, Chuck Copple, Paul Bloomberg, Hunter Perry

**Absent:** Christopher Beyer, Patrick Tuttle, Rob Mallory

**Staff & Guests:** Jared Bruggeman, Shaun Buck, Brittanie Earp, Steve Taylor, Lauren Johnson, Mike Greninger

### **Review of previous meeting minutes**

Melissa Rodgers made a motion to approve the December 14<sup>th</sup>, 2022, board minutes as presented, seconded by Matt Hiatt. Motion carried on an 8-0 vote.

### **Reports**

#### **A) Executive Directors Report**

Jared Bruggeman said the JSA Staff has been working with Sign Designs to assist in upgrading the conference room. We have continued in utilizing the conference room for our Joplin Area Sports Hall of Fame Selection Committee Meetings, Board Meetings, Committee Meetings, Park Board Meetings, Joplin Parks and Recreation etc. Jared also added that the articles in the Joplin Globe are gaining traction. We have laid out a schedule of articles for the remainder of the calendar year. Jared said he will be presenting to City Council on January 17<sup>th</sup>, 2023, to give finalized numbers and the audit at the full City Council meeting session.

#### **B) Treasurers Report for September 2022 (Presented by Steve Taylor)**

A motion was made by Paul Bloomberg to accept the December 2022 Treasurers Report, seconded by Dave Compton, motion carried on an 8-0 vote.

#### **C) Employee Compensation Committee Report—No Report**

#### **D) Bylaws & Administration Policies Committee Report—No report**

#### **E) Budget & Audit Committee Report—Meets next month**

A motion was made by Melissa Rodgers to approve the 2022 Audit, seconded by JT Weber, motion carried an 8-0 vote.

A motion was made by Matt Hiatt to approve the form 990, seconded by Dave Compton, motion carried an 8-0 vote.

A motion was made by JT Weber to increase Steve Taylors hours by 5, seconded by Hunter Perry, motion carried an 8-0 vote.

### **Event Report**

**A) Kaminsky Report (January 5-7, 2023)** — Matt Hiatt thanked the Joplin Sports Authority Staff for their help with the Kaminsky Classic, he said the event went well with the adjustments that they made this year.

**B) NJCAA Basketball Bid Update**— Jared said that the Joplin Sports Authority has been on two different events. The NJCAA is coming for a site visit at Missouri Southern.

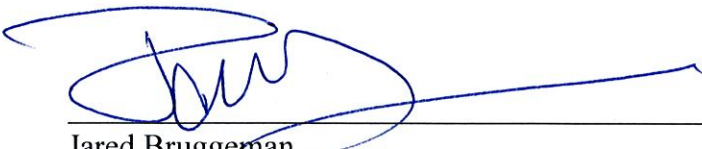
**Old Business**

**No Report**

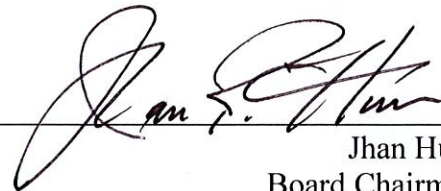
**New Business**

**No Report**

A motion was made by Dave Compton to adjourn the meeting at 2:38pm, seconded by Matt Hiatt 8-0 vote



Jared Bruggeman  
Executive Director



Jhan Hurn  
Board Chairman

# Joplin Sports Authority, Inc.

## Profit and Loss

January 2023

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	30.20
Lodging Tax Allocation	66,023.58
Miscellaneous Revenue	12.00
<b>Total Non-operating Revenues</b>	<b>66,065.78</b>
<b>Total Income</b>	<b>\$66,065.78</b>
GROSS PROFIT	<b>\$66,065.78</b>
Expenses	
Event Expenses	
Food & Beverage	397.73
JSA Sponsorships	100.00
<b>Total Event Expenses</b>	<b>497.73</b>
Operations	
Accounting Fees	7,584.70
Auto Insurance	-136.00
Contingency	933.66
Convention & Tradeshow	506.98
Dues & Memberships	2,310.90
Health Insurance	2,424.06
Insurance - Liability, D and O	5,694.00
Local Sales Meeting	1,825.38
Lodging Accommodation	1,276.88
Office Supplies	554.48
Other Recognition Services	1,237.95
Postage, Mailing Service	222.41
Printing and Copying	300.50
Repairs & Maintenance	58.58
Supplies	580.52
Telephone	
Cell Phone Stipend	250.00
<b>Total Telephone</b>	<b>250.00</b>
Travel	1,344.43
Fuel Reimbursement	876.81
<b>Total Travel</b>	<b>2,221.24</b>
Utilities	1,879.65
<b>Total Operations</b>	<b>29,725.89</b>

# Joplin Sports Authority, Inc.

## Profit and Loss

January 2023

	TOTAL
Payroll Expenses	
401K	433.40
Administration Fees/Payroll	238.80
Full-Time	13,514.08
Part-Time	1,314.85
Payroll Taxes	1,134.43
<b>Total Payroll Expenses</b>	<b>16,635.56</b>
Supplemental Benefits	691.23
<b>Total Expenses</b>	<b>\$47,550.41</b>
<b>NET OPERATING INCOME</b>	<b>\$18,515.37</b>
<b>NET INCOME</b>	<b>\$18,515.37</b>

# Joplin Sports Authority, Inc.

## Profit and Loss

November 2022 - January 2023

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	96.93
Lodging Tax Allocation	112,685.38
Miscellaneous Revenue	24,685.28
<b>Total Non-operating Revenues</b>	<b>137,467.59</b>
Operating Revenues	
Merchandising Commissions	1,160.00
Ticket Income	375.00
<b>Total Operating Revenues</b>	<b>1,535.00</b>
<b>Total Income</b>	<b>\$139,002.59</b>
<b>GROSS PROFIT</b>	<b>\$139,002.59</b>
Expenses	
Event Expenses	
Event Labor and Supplies	2,470.00
Facility Lease/Rental	8,930.00
Food & Beverage	5,146.04
JSA Sponsorships	650.00
Officiating	800.00
Travel	2,506.56
<b>Total Event Expenses</b>	<b>20,502.60</b>
Operations	
Accounting Fees	7,744.70
Auto Insurance	817.00
Contingency	933.66
Convention & Tradeshow	506.98
Dues & Memberships	6,810.90
Fees and Permits	34.95
Health Insurance	7,126.09
Insurance - Liability, D and O	5,694.00
Commercial Insurance	3,133.00
<b>Total Insurance - Liability, D and O</b>	<b>8,827.00</b>
Local Sales Meeting	2,710.67
Lodging Accommodation	4,276.88
Office Supplies	1,542.41
Other Recognition Services	2,791.80
Postage, Mailing Service	336.55
Printing and Copying	636.34
Repairs & Maintenance	624.12
Supplies	2,293.04

# Joplin Sports Authority, Inc.

## Profit and Loss

November 2022 - January 2023

	TOTAL
Telephone	
Cell Phone Stipend	750.00
<b>Total Telephone</b>	<b>750.00</b>
Travel	3,148.44
Fuel Reimbursement	1,930.82
Travel	1,378.68
<b>Total Travel</b>	<b>6,457.94</b>
Utilities	2,541.02
Website Maintenance	649.37
<b>Total Operations</b>	<b>58,411.42</b>
Payroll Expenses	
401K	1,527.99
Administration Fees/Payroll	928.60
Full-Time	55,842.76
Part-Time	8,495.00
Payroll Taxes	4,921.85
Workman's Comp	1,326.00
<b>Total Payroll Expenses</b>	<b>73,042.20</b>
Supplemental Benefits	2,073.69
<b>Total Expenses</b>	<b>\$154,029.91</b>
NET OPERATING INCOME	<b>\$ -15,027.32</b>
Other Income	
Gain on sale of equipment	4,900.00
<b>Total Other Income</b>	<b>\$4,900.00</b>
NET OTHER INCOME	<b>\$4,900.00</b>
NET INCOME	<b>\$ -10,127.32</b>

# Joplin Sports Authority, Inc.

## Balance Sheet

As of January 31, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	77,087.42
Credit Card Account-Arvest Bank	10,691.55
Petty Cash	150.00
SMB Checking	26,672.48
<b>Total Bank Accounts</b>	<b>\$114,601.45</b>
Accounts Receivable	
Accounts Receivable	25,154.28
<b>Total Accounts Receivable</b>	<b>\$25,154.28</b>
Other Current Assets	
Contributions Receivable	46,661.80
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
<b>Total Other Current Assets</b>	<b>\$48,711.07</b>
<b>Total Current Assets</b>	<b>\$188,466.80</b>
Fixed Assets	
Accumulated Depreciation	-97,552.00
Buildings	47,604.00
Furniture and Equipment	85,490.73
Vehicles	55,657.00
<b>Total Fixed Assets</b>	<b>\$91,199.73</b>
<b>TOTAL ASSETS</b>	<b>\$279,666.53</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	-340.80
<b>Total Accounts Payable</b>	<b>\$ -340.80</b>
Other Current Liabilities	
Accrued Expenses	3,569.08
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	14,180.68
Payroll Liabilities	4,204.24
401K Match	1,019.94
<b>Total Payroll Liabilities</b>	<b>5,224.18</b>
<b>Total Other Current Liabilities</b>	<b>\$25,873.70</b>

# Joplin Sports Authority, Inc.

## Balance Sheet

As of January 31, 2023

	TOTAL
<b>Total Current Liabilities</b>	<b>\$25,532.90</b>
<b>Total Liabilities</b>	<b>\$25,532.90</b>
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	204,368.95
Net Income	-10,127.32
<b>Total Equity</b>	<b>\$254,133.63</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$279,666.53</b>



# Joplin Sports Authority, Inc.

## Profit and Loss

February 2023

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	30.72
Lodging Tax Allocation	29,521.76
Miscellaneous Revenue	3,481.00
<b>Total Non-operating Revenues</b>	<b>33,033.48</b>
Operating Revenues	
Entry Fees	9,000.00
Merchandising Commissions	250.00
Program Sales	224.00
Ticket Income	13,187.43
<b>Total Operating Revenues</b>	<b>22,661.43</b>
<b>Total Income</b>	<b>\$55,694.91</b>
<b>GROSS PROFIT</b>	<b>\$55,694.91</b>
Expenses	
Event Expenses	
Event Labor and Supplies	3,972.05
Facility Lease/Rental	10,493.94
Food & Beverage	366.82
Officiating	13,725.00
<b>Total Event Expenses</b>	<b>28,557.81</b>
Operations	
Accounting Fees	160.00
Health Insurance	2,424.00
Local Sales Meeting	773.93
Lodging Accommodation	1,173.07
Misc Expense	240.77
Office Supplies	889.82
Other Recognition Services	63.44
Postage, Mailing Service	60.46
Printing and Copying	163.67
Supplies	519.34
Telephone	
Cell Phone Stipend	250.00
<b>Total Telephone</b>	<b>250.00</b>
Travel	
Fuel Reimbursement	585.29
<b>Total Travel</b>	<b>585.29</b>
Utilities	1,757.05

# Joplin Sports Authority, Inc.

## Profit and Loss

February 2023

	TOTAL
Website Maintenance	2.00
<b>Total Operations</b>	<b>9,062.84</b>
Payroll Expenses	
401K	226.81
Administration Fees/Payroll	375.15
Full-Time	13,811.52
Part-Time	1,575.25
Payroll Taxes	1,177.05
<b>Total Payroll Expenses</b>	<b>17,165.78</b>
Supplemental Benefits	691.23
<b>Total Expenses</b>	<b>\$55,477.66</b>
NET OPERATING INCOME	<b>\$217.25</b>
NET INCOME	<b>\$217.25</b>

# Joplin Sports Authority, Inc.

## Profit and Loss

November 3, 2022 - February 28, 2023

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	127.65
Lodging Tax Allocation	142,207.14
Miscellaneous Revenue	28,166.28
<b>Total Non-operating Revenues</b>	<b>170,501.07</b>
Operating Revenues	
Entry Fees	9,000.00
Merchandising Commissions	1,410.00
Program Sales	224.00
Ticket Income	13,562.43
<b>Total Operating Revenues</b>	<b>24,196.43</b>
<b>Total Income</b>	<b>\$194,697.50</b>
<b>GROSS PROFIT</b>	<b>\$194,697.50</b>
Expenses	
Event Expenses	
Event Labor and Supplies	6,442.05
Facility Lease/Rental	18,163.94
Food & Beverage	5,512.86
JSA Sponsorships	600.00
Officiating	14,525.00
Travel	2,506.56
<b>Total Event Expenses</b>	<b>47,750.41</b>
Operations	
Accounting Fees	7,824.70
Auto Insurance	817.00
Contingency	933.66
Convention & Tradeshow	506.98
Dues & Memberships	6,810.90
Fees and Permits	34.95
Health Insurance	9,550.09
Insurance - Liability, D and O	5,694.00
Commercial Insurance	3,133.00
<b>Total Insurance - Liability, D and O</b>	<b>8,827.00</b>
Local Sales Meeting	3,334.55
Lodging Accommodation	5,449.95
Misc Expense	240.77
Office Supplies	2,432.23
Other Recognition Services	2,855.24
Postage, Mailing Service	397.01
Printing and Copying	800.01

# Joplin Sports Authority, Inc.

## Profit and Loss

November 3, 2022 - February 28, 2023

	TOTAL
Repairs & Maintenance	624.12
Supplies	2,812.38
Telephone	
Cell Phone Stipend	1,000.00
<b>Total Telephone</b>	<b>1,000.00</b>
Travel	3,148.44
Fuel Reimbursement	2,516.11
<b>Total Travel</b>	<b>5,664.55</b>
Utilities	4,298.07
Website Maintenance	651.37
<b>Total Operations</b>	<b>65,865.53</b>
Payroll Expenses	
401K	1,754.80
Administration Fees/Payroll	1,303.75
Full-Time	69,654.28
Part-Time	10,070.25
Payroll Taxes	6,098.90
<b>Total Payroll Expenses</b>	<b>88,881.98</b>
Supplemental Benefits	2,764.92
<b>Total Expenses</b>	<b>\$205,262.84</b>
NET OPERATING INCOME	<b>\$ -10,565.34</b>
Other Income	
ERC Credit Income	-24,654.28
Gain on sale of equipment	4,900.00
<b>Total Other Income</b>	<b>\$ -19,754.28</b>
NET OTHER INCOME	<b>\$ -19,754.28</b>
NET INCOME	<b>\$ -30,319.62</b>

# Joplin Sports Authority, Inc.

## Balance Sheet

As of February 28, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	79,178.93
Credit Card Account-Arvest Bank	12,252.98
Petty Cash	150.00
SMB Checking	26,477.56
<b>Total Bank Accounts</b>	<b>\$118,059.47</b>
Other Current Assets	
Contributions Receivable	46,661.80
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
<b>Total Other Current Assets</b>	<b>\$48,711.07</b>
<b>Total Current Assets</b>	<b>\$166,770.54</b>
Fixed Assets	
Accumulated Depreciation	-97,552.00
Buildings	47,604.00
Furniture and Equipment	85,490.73
Vehicles	55,657.00
<b>Total Fixed Assets</b>	<b>\$91,199.73</b>
<b>TOTAL ASSETS</b>	<b>\$257,970.27</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Accrued Expenses	3,569.08
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
Payroll Liabilities	4,204.24
401K Match	1,019.94
<b>Total Payroll Liabilities</b>	<b>5,224.18</b>
<b>Total Other Current Liabilities</b>	<b>\$11,693.02</b>
<b>Total Current Liabilities</b>	<b>\$11,693.02</b>
<b>Total Liabilities</b>	<b>\$11,693.02</b>
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	204,268.95
Net Income	-17,883.70
<b>Total Equity</b>	<b>\$246,277.25</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$257,970.27</b>