Notes from Committee Members for PGAV Destinations Interview

Methodology:

- 1. Like their three-step process: Look at market and its potential; Initial product development; Implementation of plan
- 2. Conduct bi-weekly calls
- 3. Assign team based on project (handpicked)
- 4. Public outreach, stakeholder meetings, forums, etc.
- 5. Thorough visitor-based engagement
- 6. Develop plan to move forward
- 7. Oriented towards destination development and content development
- 8. Want to encourage repeat visitation
- 9. Aware of current trends
- 10. Develop revenue stream

Experience:

- 1. 55+ years
- 2. Have worked in 35 states, from small to large clients
- 3. Destination focused
- 4. Diverse experience beyond just museums, think outside the box
- 5. Experience master plan for "The Alamo" and designed and led master plan for "Mark Twain Boyhood Home"
- 6. Nation wide work and global as well

Staff:

- 1. Large staff of 120+ employees
- 2. They have architects, landscapers, exhibitors, etc. within their company
- 3. Will have 5 members as part of their team
- 4. Works through implementation to opening
- 5. Missouri based so not far to travel