



Quote 171947-01

September 27, 2021

CITY OF JOPLIN            FINANCE DEPARTMENT  
602 S MAIN ST  
JOPLIN, MISSOURI 64801-2316

Attention: DEAN SMITH

Dear Dean Smith,

Thank you for this opportunity to quote Caterpillar products for your business needs. We are pleased to quote the following for your purchase consideration.

One (1) New Caterpillar Inc. Model: 938M Small Wheel Loader with all standard equipment in addition to the additional specifications listed below:

**STOCK NUMBER:**            **SERIAL NUMBER:**            **YEAR:**            **SMU:**

Thank you for your interest in Fabick CAT and Caterpillar products for your business needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Audy Holman  
Machine Sales Representative  
Fabick CAT  
audy.holman@fabickcat.com  
(417) 540-3005

**One (1) New Caterpillar Inc. Model: 938M Small Wheel Loader with all standard equipment in addition to the additional specifications listed below:**

#### **STANDARD EQUIPMENT**

**POWERTRAIN**, Auto idle shut down feature, Cat C7.1ACERT engine, -Power modes (standard and performance), -Power by range (high power in range 4), -Tier 4 Final/Stage V compliant, -Turbocharged and aftercooled, -Filtered crankcase breather, -Diesel particulate filter, -Selective Catalyst Reduction, Coolant protection to -34C (-29F), Differential lock in front axle, Dry type air cleaner, Enclosed wet disc full hydraulic brakes, Fuel priming pump, automatic, Fuel water separator, Hydraulically driven demand cooling fan, Hydrostatic transmission with electronic, control, -Operator modes (default, TC, hystat and, ice), -Directional shift aggressiveness (fast,, medium, slow), -Rimpull control, adjust wheel torque, -Creeper control, adjust ground speed, Lubed for life drivshafts, Parking brake, electric, Single plane cooling package wide 6 fins, per inch density, S-O-S port,engine,coolant,transmission, oil

**HYDRAULICS**, Automatic lift and bucket kickouts,, adjustable in-cab, Bucket and fork modes, adjustable in-cab, Cylinder damping at kickout and, mechanical end stops, Fine mode control (fast, medium, slow), in fork mode, Hydraulic response setting (fast,, medium, slow), Hydraulic diagnostic connectors and, S-O-S ports, Hydraulic sight gauge, visible, Load sensing hydraulics and steering, Seat mounted hydraulic joystick controls

**ELECTRICAL**, Alternator, 115-amp, heavy duty, 12V power supply in cab (2), Batteries, 1,000 CCA (2) 24 volt system,, disconnect switch, Back up alarm, Emergency shutdown switch, LED rear stop and turn lights, Heavy duty gear reduction starter, Product Link, Remote jump start post, Resettable main and critical function, breakers, Roading lights front and rear,

**OPERATOR ENVIRONMENT**, 75 mm (3 in) retractable seatbelt, Automatic temperature control, Cab, enclosed ROPS/FOPS pressurized, and sound suppressed, Cup holders, External heated mirrors with lower, parabolic, Ground level cab door release, Gauges, -Digital hour meter, odometer and, tachometer, -Digital ground speedometer and, direction indicator, -Engine coolant temperature gauge, -Fuel and diesel exhaust fluid level, indicator, -Hydraulic oil temperature gauge, Hydraulic control lockout, Interior cab lighting, door and dome, Interior rearview mirrors (2), Lunch box storage, Operator warning system indicators, Radio ready speakers, Rear window defrost, electric, Seat mounted electronic implement, controls, adjustable, Sliding glass on the side windows, Column mounted multi function control, -lights, wipers, turn signal, Suspension seat, fabric, Tilt and telescope steering wheel, Tinted front glass, Wet arm wiper/washer, 2-speed and, intermittent, front, Wet arm wiper washer, rear,

**OTHER STANDARD EQUIPMENT**, Large-access enclosure doors with, adjustable close/open force, Parallel lift loader linkage, Recovery hitch with pin, Remote mounted lubrication points, Vandalism protection-, lockable compartments,

## MACHINE SPECIFICATIONS

Description	Reference No
938M SWL DCA2D	593-8978
LANE 1 - AVAILABLE FROM CLAYTON PDC	
LANE 2 - AVAILABLE FROM CLAYTON FACTORY USING PRIORITY CODE L2	
LANE 3 - AVAILABLE FROM CLAYTON FACTORY USING PRIORITY CODE L2	
INCLUDES:	
541-2673 938M WHEEL LOADER	541-2673
430-2945 PREP PACK, NORTH AMERICA	
536-5343 HYDRAULICS, 3V, CPLR READY, SL	536-5343
536-5284 HYDRAULICS, STANDARD	536-5284
530-1628 LINES, AUX 3RD, STD LIFT	530-1628
536-5339 JUMPER LINES, NONE	536-5339
333-6858 STEERING, STANDARD	333-6858
349-8013 DIFFERENTIAL, LIMITED SLIP REAR	349-8013
536-5320 ENVIRONMENT, STANDARD	536-5320
525-5974 WEATHER, COLD START 120V	525-5974
549-0451 CAB, DELUXE	549-0451
563-5967 SEAT, DELUXE	563-5967
372-1868 STANDARD RADIO (12V)	372-1868
366-8150 FENDERS, STANDARD	366-8150
467-7990 COUNTERWEIGHT,3770LBS(1710KG),HEAVY,7PC	467-7990
430-2860 RIDE CONTROL	430-2860
536-5314 QUICK COUPLER, FUSION	536-5314
559-0841 LIGHTS, AUX HALOGEN	559-0841
541-3066 LIGHTS, ROADING, HALOGEN, RH	541-3066
491-7922TOOLBOX AUX	491-7922
NOTE: Please refer to the Lane 1 section to complete your order.	
LANE 1 ORDER	0P-9001
ENGINE	527-0422
PRODUCT LINK, CELLULAR PL641	565-0908
TIRES,20.5R25 MX XHA2 * L3	366-6882
KIT,SERIALIZED TECHNICAL MEDIA	0P-2491
INSTRUCTIONS, ANSI, US	430-2963
SHIPPING/STORAGE PROTECTION	0P-2266
PACK, DOMESTIC TRUCK	0P-0210
MP-4 in 1 bucket 3.5 yd	527-9408

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SELL PRICE	\$222,700.00
EXT WARRANTY	Included
<b>NET BALANCE DUE</b>	<b>\$222,700.00</b>
SALES TAX (0%)	\$0.00
<b>AFTER TAX BALANCE</b>	<b>\$222,700.00</b>

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**WARRANTY**

Standard Warranty: 12 Months, Unlimited Hours, Premier For new machines and work tools/attachments the warranty period is 12-months/unlimited hours, starting from date of delivery to the first user.

Extended Warranty: 3 year or 5000 hour powertrain hydraulic tech warranty

**CSA:**

**F.O.B/TERMS :**  
Joplin

Accepted by \_\_\_\_\_ on \_\_\_\_\_

\_\_\_\_\_  
**Signature**