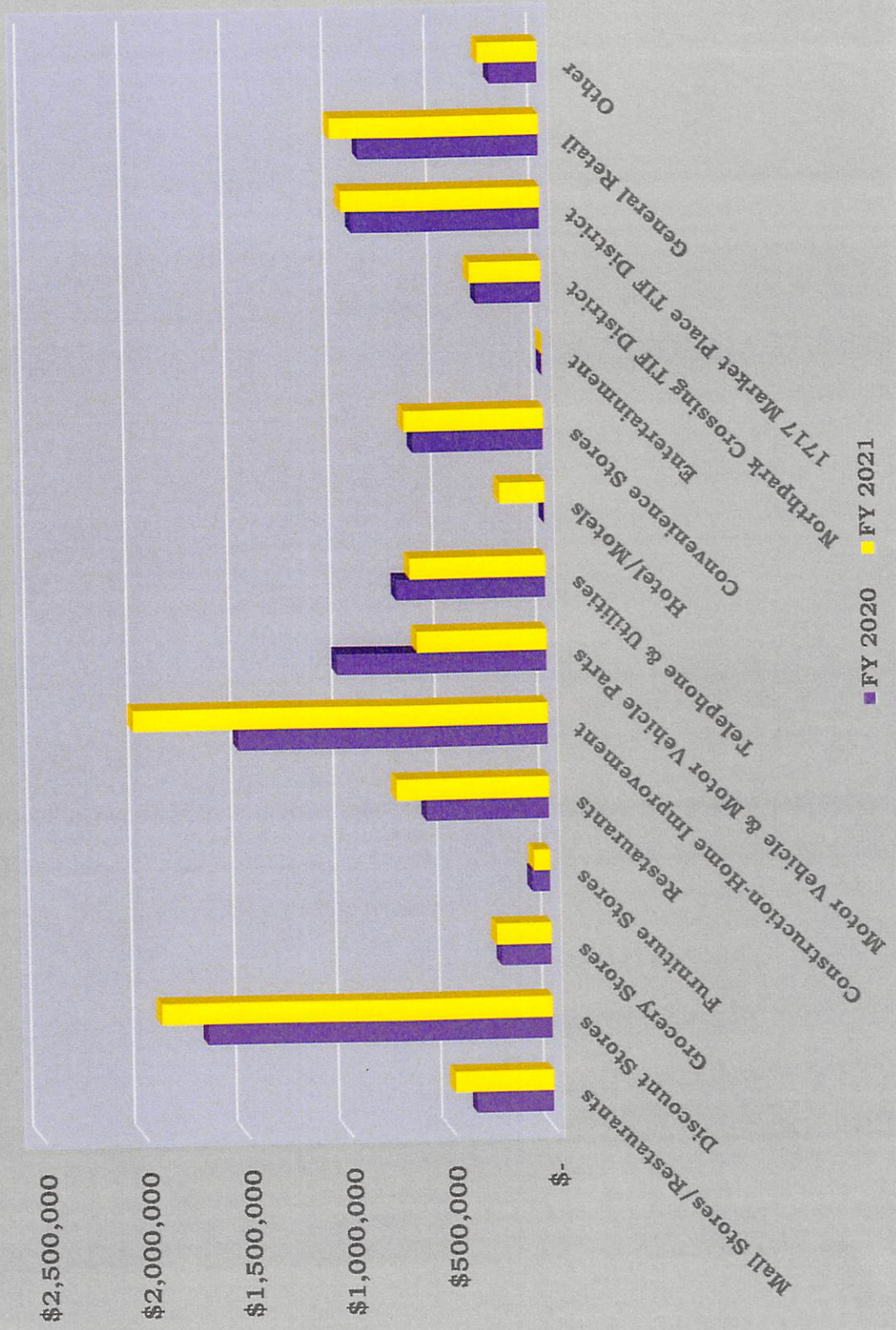
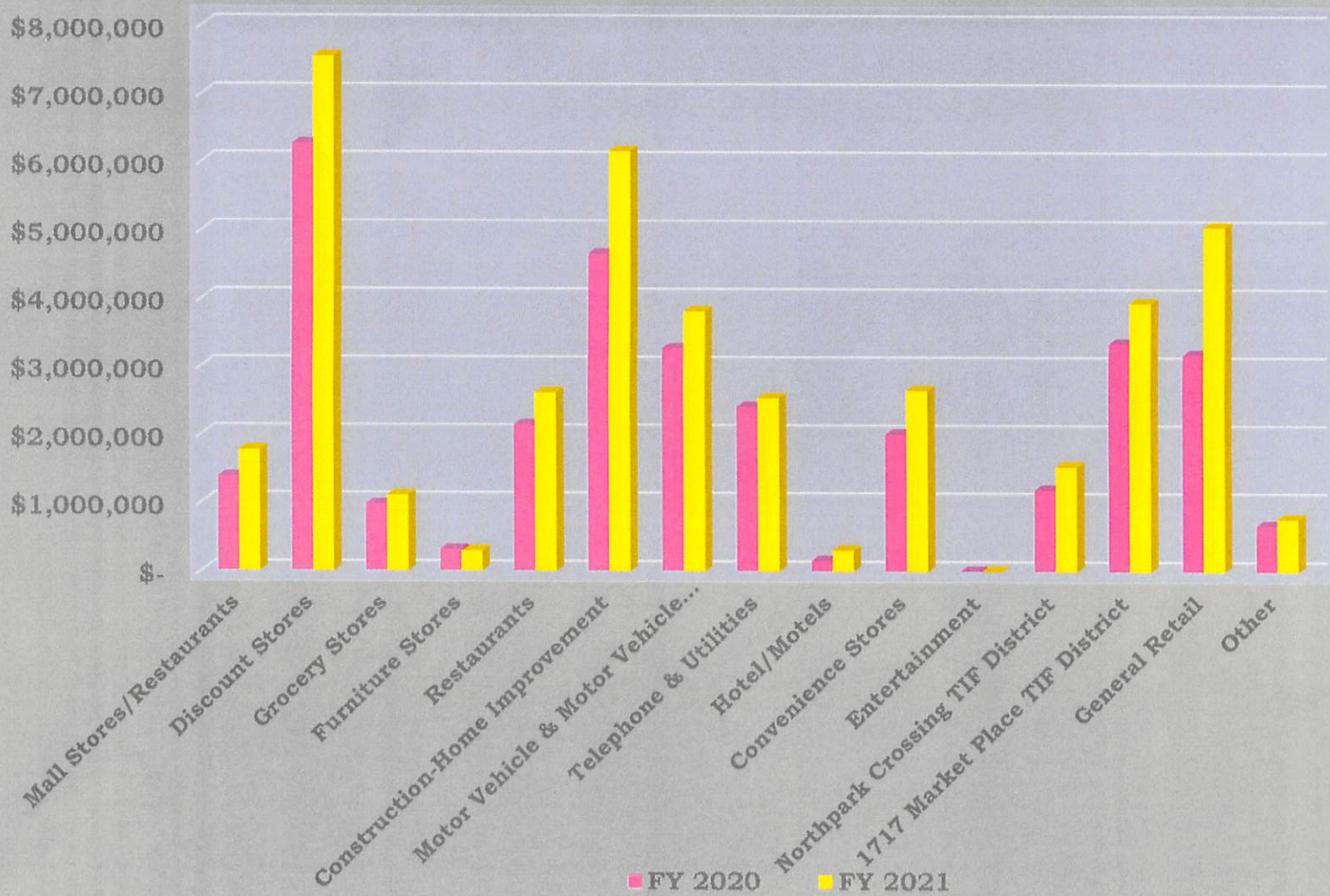


4th QUARTER (AUG-OCT) SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)



YEAR-TO-DATE SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)



**SALES TAX COMPARISON BY CATEGORY
TOP 100 SALES TAX PRODUCING BUSINESSES
FY 2020 and FY 2021 (QUARTERLY)**

Code*	Category	% INCREASE/ (DECREASE)			% INCREASE/ (DECREASE)			% INCREASE/ (DECREASE)			% INCREASE/ (DECREASE)		
		1st Quarter (Nov - Jan)		1st Qtr FY 2020 to 1st Qtr FY 2021	2nd Quarter (Feb - April)		2nd Qtr FY 2020 to 2nd Qtr FY 2021	3rd Quarter (May - July)		3rd Qtr FY 2020 to 3rd Qtr FY 2021	4th Quarter (Aug - Oct)		4th Qtr FY 2020 to 4th Qtr FY 2021
		FY 2020	FY 2021		FY 2020	FY 2021		FY 2020	FY 2021		FY 2020	FY 2021	
1	Mall Stores/Restaurants	\$ 432,428	\$ 379,596	-12.2%	\$ 472,222	\$ 529,750	12.2%	\$ 100,096	\$ 381,071	280.7%	\$ 370,286	\$ 475,167	28.3%
2	Discount Stores	1,370,785	1,752,324	27.8%	1,410,492	1,867,204	32.4%	1,801,316	2,018,134	12.0%	1,677,407	1,902,393	13.4%
3	Grocery Stores	208,839	279,135	33.7%	216,249	283,722	31.2%	309,099	273,123	-11.6%	239,480	262,855	9.8%
4	Furniture Stores	57,457	70,926	23.4%	73,487	56,363	-23.3%	94,012	80,041	-14.9%	84,672	77,213	-8.8%
5	Restaurants	534,411	543,924	1.8%	554,806	572,944	3.3%	455,351	751,435	65.0%	594,635	737,446	24.0%
6	Construction - Home Improvement & Mfg.	943,856	1,349,809	43.0%	714,088	1,171,766	64.1%	1,479,859	1,608,586	8.7%	1,508,769	2,020,916	33.9%
7	Motor Vehicle & Motor Vehicle Parts -Service	830,295	1,018,364	22.7%	623,505	940,763	50.9%	789,911	1,218,143	54.2%	1,020,169	628,731	-38.4%
8	Telephone & Utilities	670,481	543,009	-19.0%	552,571	695,805	25.9%	457,579	634,175	38.6%	724,554	658,616	-9.1%
9	Hotel/Motels	113,515	-	-100.0%	35,804	-	-100.0%	-	83,653	100.0%	-	214,647	100.0%
10	Convenience Stores	434,499	631,638	45.4%	401,153	646,387	61.1%	534,095	690,454	29.3%	634,536	674,717	6.3%
11	Entertainment	-	-	0.0%	-	-	0.0%	-	-	0.0%	-	-	0.0%
12	Northpark Crossing TIF District	304,912	332,072	8.9%	306,902	475,405	54.9%	262,873	376,912	43.4%	315,289	345,408	9.6%
13	1717 Market Place TIF District	787,045	920,389	16.9%	724,062	1,043,234	44.1%	911,902	998,608	9.5%	918,259	966,160	5.2%
14	General Retail	713,538	942,411	32.1%	840,340	1,751,159	108.4%	740,737	1,338,367	80.7%	879,005	1,015,255	15.5%
15	Other	99,782	204,110	104.6%	179,608	108,751	-39.5%	158,791	162,394	2.3%	231,757	287,124	23.9%
		\$ 7,501,843	\$ 8,967,705	19.5%	\$ 7,105,288	\$ 10,143,252	42.8%	\$ 8,095,621	\$ 10,615,096	31.1%	\$ 9,198,816	\$ 10,266,648	11.6%

**SALES TAX COMPARISON BY CATEGORY
TOP 100 SALES TAX PRODUCING BUSINESSES
FY 2014 thru FY 2021 (ANNUAL)**

Code*	Category	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	% INCREASE/ (DECREASE)	FY 2019	% INCREASE/ (DECREASE)	FY 2020	% INCREASE/ (DECREASE)	FY 2021	% INCREASE/ (DECREASE)
							to FY 2018		to FY 2019		to FY 2020		to FY 2021
1	Mall Stores/Restaurants	\$ 1,697,655	\$ 1,870,712	\$ 1,798,472	\$ 1,489,766	\$ 1,695,579	13.8%	\$ 1,521,078	-10.3%	\$ 1,356,443	-10.8%	\$ 1,679,244	23.8%
2	Discount Stores	4,357,964	4,716,757	5,005,193	5,013,967	5,074,093	1.2%	5,258,407	3.6%	6,260,000	19.0%	7,549,312	20.6%
3	Grocery Stores	742,986	728,417	712,170	729,348	747,961	2.6%	836,740	11.9%	956,828	14.4%	1,098,834	14.8%
4	Furniture Stores	98,118	173,773	109,417	227,691	228,874	0.5%	232,391	1.5%	300,153	29.2%	245,272	-18.3%
5	Restaurants	1,891,425	1,944,045	1,861,364	1,776,093	1,864,733	5.0%	1,757,915	-5.7%	2,024,093	15.1%	2,623,529	29.6%
6	Construction - Home Improvement & Mfg.	3,704,125	2,775,334	2,752,281	3,050,171	3,364,299	10.3%	3,396,359	1.0%	4,585,989	35.0%	6,063,307	32.2%
7	Motor Vehicle & Motor Vehicle Parts -Service	2,051,869	2,080,130	2,367,270	2,300,443	2,179,306	-5.3%	2,603,600	19.5%	3,191,377	22.6%	3,741,064	17.2%
8	Telephone & Utilities	2,357,221	2,393,996	2,272,811	2,138,648	2,570,317	20.2%	2,285,548	-11.1%	2,423,615	6.0%	2,448,803	1.0%
9	Hotel/Motels	372,918	299,946	452,856	332,886	422,004	26.8%	400,748	-5.0%	-	-100.0%	208,564	100.0%
10	Convenience Stores	1,271,495	1,373,032	1,584,262	1,532,925	1,702,294	11.0%	1,695,102	-0.4%	2,025,215	19.5%	2,611,701	29.0%
11	Entertainment	188,170	200,486	206,279	185,325	124,266	-32.9%	104,536	-15.9%	-	-100.0%	-	0.0%
12	Northpark Crossing TIF District	1,193,662	1,204,628	1,245,026	1,147,306	1,250,665	9.0%	1,291,132	3.2%	1,197,262	-7.3%	1,557,220	30.1%
13	1717 Market Place TIF District	3,013,095	2,965,826	3,046,629	2,958,783	2,985,988	0.9%	3,068,961	2.8%	3,350,222	9.2%	3,928,391	17.3%
14	General Retail	1,564,002	1,690,004	1,994,843	1,812,777	2,538,390	40.0%	3,141,040	23.7%	3,169,081	0.9%	5,087,996	60.6%
15	Other	586,181	659,200	560,014	598,443	832,823	39.2%	766,455	-8.0%	599,503	-21.8%	601,572	0.3%
		\$ 25,090,887	\$ 25,076,285	\$ 25,968,888	\$ 25,294,574	\$ 27,581,592	9.0%	\$ 28,360,012	2.8%	\$ 31,439,782	10.9%	\$ 39,444,810	25.5%

*Store Code assigned by Finance.

Note: Annual total may not equal quarterly totals due to the variation in the top 100 filers for each time period.