



Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:00p.m. at Joplin Sports Authority conference room, 3301 W 1st Street Joplin MO, 64801 March 22nd, 2023

CALL TO ORDER

Jared Bruggeman called the meeting to order at 2:09pm

Present: Patty Vavra, Chuck Copple, Rob Mallory, Dave Compton, Paul Bloomberg, Melissa Rodgers, Jhan Hurn (via phone)

Absent: Christopher Beyer, Patrick Tuttle, Hunter Perry, JT Weber, Matt Hiatt

Staff & Guests: Jared Bruggeman, Brittne Earp, Lauren Johnson

Review of previous meeting minutes

Paul Bloomberg made a motion to approve the January 11th, 2022, board minutes as presented, seconded by Melissa Rodgers. Motion carried on an 6-0 vote.

Reports

A) Executive Directors Report

We have received our first check from the Missouri Department of Economic Development Amateur Sporting Tax Credit Program. Jared presented to the City Council on January 17th, 2023, to give finalized numbers and our audit at the full City Council Meeting Session. The Joplin Area Sports Hall of Fame Committee has set the date for the event in 2023. Jared Bruggeman said the JSA Staff has been working with Sign Designs to assist in upgrading the conference room. We have continued in utilizing the conference room for our Joplin Area Sports Hall of Fame Selection Committee Meetings, Board Meetings, Committee Meetings, Park Board Meetings, Joplin Parks and Recreation etc. Jared also added that the articles in the Joplin Globe are gaining traction. We have laid out a schedule of articles for the remainder of the calendar year.

B) Treasurers Report for September 2022 (Presented by Steve Taylor)

A motion was made by Melissa Rodgers to accept the January 2023 Treasurers Report, seconded by Patty Vavra, motion carried on a 6-0 vote.

A motion was made by Melissa Rodgers to accept the February 2023 Treasurers Report, seconded by Paul Bloomberg, motion carried on a 6-0 Vote

C) Employee Compensation Committee Report—No Report

D) Bylaws & Administration Policies Committee Report—

Patty Vavra gave a handout report of the Bylaws and Minutes.

E) Budget & Audit Committee Report—No Report

Event Report

A) Joplin Sports Authority is collecting room forms for MCSAA Basketball & Cheer. There was 60 Basketball teams and 9 Cheer teams.

B) ACCA Basketball event will be moving to Minnesota.

C) NCCAA Basketball event will also be moving to Minnesota (St. Bonifacius and North Central University). 2023 ended the 4-year run with this event for Joplin Sports Authority. Three years is the normal time frame for this contract, due to Covid JSA was extended another year. Joplin Sport Authority will bid on this event when the times comes to bring the event back to Joplin and OCC.

Old Business
No Report

New Business

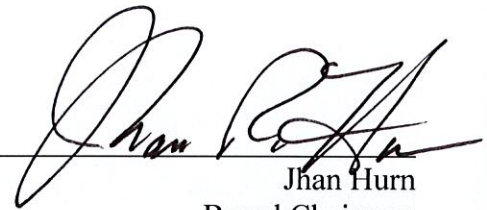
- A) We are finalist for NJCAA D2 Women's Basketball, we will find out on April 14th, 2023.
- B) NJCAA DII Men's Golf—We will be bidding on this again, this event is on a rotation, but we feel like we have a great chance of getting it back.
- C) NCCAA DII Volleyball update—We haven't been officially notified, but we should be hosting the NCCAA DII Volleyball Championship. This will be in November of 2023.
- D) AJGA Update—We have been placed on the scheduled. It is scheduled for August of 2023.

A motion was made by Paul Bloomberg to adjourn the meeting at 2:50pm, seconded by Dave Compton 6-0 vote



Jared Bruggeman
Executive Director

5/24/2023



Jhan Hurn
Board Chairman

5/24/2023

Joplin Sports Authority, Inc.

Profit and Loss

March 2023

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	30.79
Miscellaneous Revenue	134.00
Total Non-operating Revenues	164.79
Operating Revenues	
Merchandising Commissions	2,445.00
Total Operating Revenues	2,445.00
Total Income	\$2,609.79
GROSS PROFIT	\$2,609.79
Expenses	
Event Expenses	
Event Labor and Supplies	1,145.50
Facility Lease/Rental	3,049.21
Hosting Fee	582.38
Total Event Expenses	4,777.09
Operations	
Dues & Memberships	200.00
Local Sales Meeting	128.53
Printing and Copying	109.32
Repairs & Maintenance	1,313.00
Supplies	234.85
Telephone	
Cell Phone Stipend	250.00
Total Telephone	250.00
Travel	1,179.87
Fuel Reimbursement	62.51
Total Travel	1,242.38
Website Maintenance	2,850.00
Total Operations	6,328.08
Payroll Expenses	
401K	604.01
Administration Fees/Payroll	462.60
Full-Time	17,771.40
Part-Time	3,366.27
Payroll Taxes	1,617.06
Total Payroll Expenses	23,821.34
Supplemental Benefits	691.23
Total Expenses	\$35,617.74
NET OPERATING INCOME	\$ -33,007.95
NET INCOME	\$ -33,007.95

Joplin Sports Authority, Inc.

Profit and Loss

November 2022 - March 2023

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	158.44
Lodging Tax Allocation	142,207.14
Miscellaneous Revenue	3,646.00
Total Non-operating Revenues	146,011.58
Operating Revenues	
Entry Fees	9,000.00
Merchandising Commissions	3,855.00
Program Sales	224.00
Ticket Income	13,562.43
Total Operating Revenues	26,641.43
Total Income	\$172,653.01
GROSS PROFIT	\$172,653.01
Expenses	
Event Expenses	
Event Labor and Supplies	7,587.55
Facility Lease/Rental	14,543.15
Food & Beverage	1,525.46
Hosting Fee	582.38
JSA Sponsorships	1,150.00
Officiating	14,525.00
Travel	-159.17
Total Event Expenses	39,754.37
Operations	
Accounting Fees	7,904.70
Auto Insurance	817.00
Contingency	933.66
Convention & Tradeshow	506.98
Dues & Memberships	7,010.90
Fees and Permits	34.95
Health Insurance	9,550.09
Insurance - Liability, D and O	5,694.00
Commercial Insurance	3,133.00
Total Insurance - Liability, D and O	8,827.00
Local Sales Meeting	2,859.14
Lodging Accommodation	5,449.95
Misc Expense	240.77
Office Supplies	2,015.62
Other Recognition Services	2,745.24
Postage, Mailing Service	397.01

Joplin Sports Authority, Inc.

Profit and Loss

November 2022 - March 2023

	TOTAL
Printing and Copying	909.33
Repairs & Maintenance	1,426.50
Supplies	2,767.93
Telephone	
Cell Phone Stipend	1,250.00
Total Telephone	1,250.00
Travel	4,328.31
Fuel Reimbursement	2,051.62
Travel	1,378.68
Total Travel	7,758.61
Utilities	4,298.07
Website Maintenance	3,501.37
Total Operations	71,204.82
Payroll Expenses	
401K	2,358.81
Administration Fees/Payroll	1,766.35
Full-Time	87,425.68
Part-Time	13,436.52
Payroll Taxes	7,715.96
Workman's Comp	1,326.00
Total Payroll Expenses	114,029.32
Supplemental Benefits	3,456.15
Total Expenses	\$228,444.66
NET OPERATING INCOME	\$ -55,791.65
Other Income	
Gain on sale of equipment	4,900.00
Total Other Income	\$4,900.00
NET OTHER INCOME	\$4,900.00
NET INCOME	\$ -50,891.65

Joplin Sports Authority, Inc.

Balance Sheet

As of March 31, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking - US Bank	0.00
Checking-People's Bank of Seneca	47,936.45
Credit Card Account-Arvest Bank	12,252.98
Petty Cash	150.00
SMB Checking	26,603.17
Total Bank Accounts	\$86,942.60
Accounts Receivable	
Accounts Receivable	450.00
Total Accounts Receivable	\$450.00
Other Current Assets	
AR - City of Joplin	0.00
AR - Employees	0.00
AR - Ticket Sales	0.00
Contributions Receivable	46,661.80
Inventory	0.00
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
Prepaid Rent	0.00
Tax Refunds Receivable	0.00
Undeposited Funds	0.00
Total Other Current Assets	\$48,711.07
Total Current Assets	\$136,103.67
Fixed Assets	
Accumulated Depreciation	-97,552.00
Buildings	47,604.00
Furniture and Equipment	85,490.73
Vehicles	55,657.00
Total Fixed Assets	\$91,199.73
Other Assets	
Security Deposits Asset	0.00
Total Other Assets	\$0.00
TOTAL ASSETS	\$227,303.40

Joplin Sports Authority, Inc.

Balance Sheet

As of March 31, 2023

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	0.00
Total Accounts Payable	\$0.00
Other Current Liabilities	
Accrued Expenses	3,569.08
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	0.00
Payroll Liabilities	4,204.24
401K Match	1,019.94
Met Life Dental	0.00
Total Payroll Liabilities	5,224.18
SBA Payroll Protection Plan	0.00
Total Other Current Liabilities	\$11,693.02
Total Current Liabilities	\$11,693.02
Long-Term Liabilities	
Canon Financial Services-Lease	0.00
Total Long-Term Liabilities	\$0.00
Total Liabilities	\$11,693.02
Equity	
Net investment in capital assets	59,892.00
Opening Balance Equity	0.00
Unrestricted Net Assets	206,610.03
Net Income	-50,891.65
Total Equity	\$215,610.38
TOTAL LIABILITIES AND EQUITY	\$227,303.40

Joplin Sports Authority, Inc.

Profit and Loss

April 2023

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	19.78
Lodging Tax Allocation	34,792.26
Miscellaneous Revenue	11.00
Total Non-operating Revenues	34,823.04
Total Income	\$34,823.04
GROSS PROFIT	\$34,823.04
Expenses	
Event Expenses	
Event Labor and Supplies	273.75
Facility Lease/Rental	1,000.00
Food & Beverage	10,942.60
Hosting Fee	8,000.00
JSA Sponsorships	507.38
Travel	30.00
Total Event Expenses	20,753.73
Operations	
Accounting Fees	95.00
Dues & Memberships	714.00
Equipment	1,186.73
Fees and Permits	112.25
Health Insurance	4,723.33
Local Sales Meeting	1,223.93
Lodging Accommodation	8,764.47
Office Supplies	387.91
Postage, Mailing Service	72.29
Printing and Copying	196.69
Repairs & Maintenance	389.20
Supplies	977.26
Telephone	
Cell Phone Stipend	250.00
Total Telephone	250.00
Travel	3,486.07
Fuel Reimbursement	1,416.46
Travel	2,390.32
Total Travel	7,292.85
Utilities	1,386.80
Website Maintenance	129.60
Total Operations	27,902.31

Joplin Sports Authority, Inc.

Profit and Loss

April 2023

	TOTAL
Payroll Expenses	
401K	214.74
Administration Fees/Payroll	238.80
Full-Time	13,500.56
Part-Time	1,486.36
Payroll Taxes	1,146.49
Total Payroll Expenses	16,586.95
Supplemental Benefits	691.23
Total Expenses	\$65,934.22
NET OPERATING INCOME	\$ -31,111.18
NET INCOME	\$ -31,111.18

Joplin Sports Authority, Inc.

Profit and Loss

November 2022 - April 2023

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	178.22
Lodging Tax Allocation	176,999.40
Miscellaneous Revenue	3,657.00
Total Non-operating Revenues	180,834.62
Operating Revenues	
Entry Fees	9,000.00
Merchandising Commissions	3,855.00
Program Sales	224.00
Ticket Income	13,562.43
Total Operating Revenues	26,641.43
Total Income	\$207,476.05
GROSS PROFIT	\$207,476.05
Expenses	
Event Expenses	
Event Labor and Supplies	7,861.30
Facility Lease/Rental	15,543.15
Food & Beverage	12,468.06
Hosting Fee	8,582.38
JSA Sponsorships	1,657.38
Officiating	14,525.00
Travel	0.00
Total Event Expenses	60,637.27
Operations	
Accounting Fees	7,999.70
Auto Insurance	817.00
Contingency	933.66
Convention & Tradeshow	506.98
Dues & Memberships	7,724.90
Equipment	1,186.73
Fees and Permits	147.20
Health Insurance	14,273.42
Insurance - Liability, D and O	5,694.00
Commercial Insurance	3,133.00
Total Insurance - Liability, D and O	8,827.00
Local Sales Meeting	4,083.07
Lodging Accommodation	14,214.42
Misc Expense	240.77
Office Supplies	2,403.53
Other Recognition Services	2,745.24

Joplin Sports Authority, Inc.

Profit and Loss

November 2022 - April 2023

	TOTAL
Postage, Mailing Service	469.30
Printing and Copying	1,215.34
Repairs & Maintenance	2,128.70
Supplies	3,745.19
Telephone	
Cell Phone Stipend	1,500.00
Total Telephone	1,500.00
Travel	7,814.38
Fuel Reimbursement	3,338.91
Travel	3,769.00
Total Travel	14,922.29
Utilities	5,684.87
Website Maintenance	3,630.97
Total Operations	99,400.28
Payroll Expenses	
401K	2,573.55
Administration Fees/Payroll	2,005.15
Full-Time	100,926.24
Part-Time	14,922.88
Payroll Taxes	8,862.45
Workman's Comp	1,326.00
Total Payroll Expenses	130,616.27
Supplemental Benefits	4,147.38
Total Expenses	\$294,801.20
NET OPERATING INCOME	\$ -87,325.15
Other Income	
Gain on sale of equipment	4,900.00
Total Other Income	\$4,900.00
NET OTHER INCOME	\$4,900.00
NET INCOME	\$ -82,425.15

Joplin Sports Authority, Inc.

Balance Sheet

As of April 30, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	18,132.59
Credit Card Account-Arvest Bank	12,252.98
Petty Cash	150.00
SMB Checking	21,373.53
Total Bank Accounts	\$51,909.10
Accounts Receivable	
Accounts Receivable	450.00
Total Accounts Receivable	\$450.00
Other Current Assets	
Contributions Receivable	46,661.80
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
Total Other Current Assets	\$48,711.07
Total Current Assets	\$101,070.17
Fixed Assets	
Accumulated Depreciation	-97,552.00
Buildings	47,604.00
Furniture and Equipment	85,490.73
Vehicles	55,657.00
Total Fixed Assets	\$91,199.73
TOTAL ASSETS	\$192,269.90
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Accrued Expenses	3,569.08
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	-3,500.00
Payroll Liabilities	4,204.24
401K Match	1,019.94
Total Payroll Liabilities	5,224.18
Total Other Current Liabilities	\$8,193.02
Total Current Liabilities	\$8,193.02
Total Liabilities	\$8,193.02

Joplin Sports Authority, Inc.

Balance Sheet

As of April 30, 2023

	TOTAL
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	206,610.03
Net Income	-82,425.15
Total Equity	\$184,076.88
TOTAL LIABILITIES AND EQUITY	\$192,269.90