



City Manager's Office
602 S. Main Street
Joplin, Missouri 64801
(417) 624-0820 Ext. 205
(417) 625-4707 (Fax)

TO: City Council
FROM: Sam Anselm, City Manager
DATE: May 13, 2016
RE: Weekly Update

Good afternoon, everyone. Please see below for this week's update. This week was fairly light on meetings, so this update will be brief.

Key Meetings

- On Thursday, staff members from several departments and I attended the East Town neighborhood meeting to discuss projects and plans for the redevelopment of our city's oldest neighborhood as part of our NID 4 program. We received input from several residents at the first meeting, which took place last fall, and last night's meeting was designed to follow up on that input and identify possible next steps. I'd like to commend our neighborhood services supervisor, Stephen Grindle, and Tyler Overstreet, our planner, for their work in coordinating the meeting and future efforts in the NID 4 project.
- Earlier this morning I met with employees in the municipal courts department to provide information and answer questions relative to the pay plan.
- Afterward, we had several officers sworn in on the second floor
- Later this afternoon, assistant director Dan Salisbury and I are meeting with Joplin Schools officials to discuss the 20th Street CDBG-DR project, which will have an impact on the high school. They also identified some safety issues as part of a safety audit their organization performed several weeks ago, so we will likely discuss those issues as well, as many of them deal with street crossings. I'll provide a better recap on that meeting next week.

Miscellaneous

- In addition to this week's update from Public Works, I wanted to pass along a few other items from our weekly department head meeting:
 - High Ave. was scheduled to be milled today, in anticipation of new asphalt being laid on Monday, weather permitting. We are bumping up against the Blasters' Opening Day schedule, but access to the south parking lot from High Avenue should be opened by their first regular season game on May 19th.
 - The audit of our CDBG-DR program by the HUD Office of the Inspector General is still ongoing. There's not much to report out at this point, but staff has been working to provide information and answer questions as needed.

- Our health department recently assisted with a low-cost rabies clinic with the idea that we might offer one of our own in the future. The event went pretty well, with about 180 shots being administered.
- Our city clerk's office recently finished the displays of tornado-related items (letters, artwork, etc.) that the city received after 5/22/11. Those are on display at City Hall in both the mezzanine area, and up on the 5th floor.
- As of today, the forecast for our volunteer day next Tuesday calls for rain, but several departments have been working to coordinate a number of projects for volunteers to work on. At last count we had around 100 volunteers scheduled to participate in the event, but if we need to cancel for the safety of everyone involved, at this time there are no plans to reschedule the event. Several groups who are participating have indicated an interest in continuing to volunteer with the city throughout the year, which is promising. I'd like to recognize Brian Kelly for his efforts in growing our volunteer program to this point.
- Also attached to this week's update is the monthly update from Chamber president Rob O'Brian. He will be giving his quarterly presentation at our meeting on Monday night.

There are several items on the council agenda for Monday night, so thank you in advance for your time. If you have any questions about any of these items, please let me know. Otherwise, I hope you have a great weekend.

CURRENT PROJECTS

NOTE: shaded box in comments section denotes an updated status since the previous week

Project Name	Project Description	Current Phase/Status	Comments	Completion Date
TIGER GRANT				
20th Street Overpass (TBO522)	Grade Separation of 20th Street over KCS RR	Construction Phase	72% complete; barrier curb construction continues; base rock operation begins week of May 9	Late Summer 2016
Maiden Lane Widening (TBO 520)	Widening Maiden Lane to 5 lanes from 9th St. to 32nd St.	Construction Phase	98% complete; Semi-Final inspection has been completed; manhole adjustments completed	Spring/Summer 2016
2005 - 2014 C.I.S.T. PROJECTS				
Zora from Range Line to Main (TCO512)	Widen Zora to 5 lanes including bike lanes, sidewalks and storm water improvements	Utility Relocation Phase	message board in place; March 28, there was a construction open house public meeting; resume work April 4; lower speed limit in the construction area has been lowered from 40 to 35 MPH	Fall 2016
St. Louis from Broadway to Zora (TCO515)	Widen St. Louis to 3 lanes from Broadway to Zora with sidewalks, bike lanes and improve storm sewer	Right of Way Phase	ROW being negotiated; 97% complete; Empire District has completed tree trimming; tree and stump removal contractor substantially complete	Fall 2017
TRANSPORTATION PROJECTS				
Utility Cuts & Traffic Control	Repairing / patching utility cuts within City right of way	Construction Phase	City Council approved in July 20 session; pre-construction meeting has been completed; procedures for electronic street cut permitting has been completed and implemented	ongoing
Overlay 2016	Repairing street surfaces	Construction Phase	expect construction to start mid-June; Scope: 15th St from Wall Ave to Connecticut Ave; 4th St from Schifferdecker to Main St; Oliver Ave from 29th St to 26th St; St Louis from 15th to Broadway St; St Louis from Zora to Mo 171; Junge Blvd from Western City Limits to Maiden Ln; a second contract was rejected; some of the work will be included in the 2017 Overlay Project	Fall 2016
Overlay 2017	Repairing street surfaces	Designing Phase	Preparing plans and bid documents; Scope: 20th St - Maiden Ln to Main St; 20th St - Schifferdecker to Maiden Ln; Main St - 15th St to F St; 4th St - Main St to St Louis; 2nd St - Schifferdecker to Maiden Ln; additional streets are in the processes of being selected	Fall 2017

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Project Name	Project Description	Current Phase/Status	Comments	Completion Date
Micro-surfacing 2015	Improving and maintaining street surfaces	Construction Phase	contract awarded; 80% complete; will resume the project May 2	Spring 2016
STORMWATER PROJECTS				
8th & Patterson (TSO423)	Add capacity to existing drainage system, replace undersized pipes	Design Phase	90% plans complete; AT&T is the only utility relocation left to complete	Fall 2016
B St. & Byers Ave (TSO420)	Construct new gutter crossings to improve drainage and reduce ponding water	Bid Preparation	preparing bid documents	Fall 2016
Regional Detention 15th & Massachusetts (TSO607)	Construct regional detention pond to reduce flooding downstream	Design Phase	under design; preliminary plan is complete	2012 to 2022
Storm Water Improvements Illinois Ave. between 7th & 9th (TSO606)	Improve existing drainage system to reduce localized flooding	Design Phase	under design; preliminary plan is complete	2012 to 2022
4th & School Culvert Improvements (TSA612)	Replacing existing open ditches with a pipe & catch basin system	Design Phase	under design; meeting with the property owner regarding use of an area of the property during construction	2012 to 2022
Ditch Improvements along east of Euclid between Rolla/Odessa (TSO613)	Replacing existing open ditches with a pipe & catch basin system	Design Phase	plans complete; consultant to manage project; construction anticipated in Fall 2016; meeting regarding the plan and project to be scheduled with residents prior to starting construction; preparing temporary ROW easements; City staff reviewing new design plans; acquiring temporary construction easements	2012 to 2022
Ditch & Culvert Improvements Peters from 9th to 12th (TSO614)	Improve existing drainage system to reduce localized flooding	Design Phase	project has been advertised; plan and project information mailed to residents; utility relocations have been completed for the exception of AT&T; Notice to Proceed to be issued end of May; consultants to notify utility services regarding relocation plans; construction inspections will be done by the consultant	2012 to 2022
New Culvert System between Division & Mineral (TSO617)	Improve existing undersized and deteriorated drainage system to reduce localized flooding	Design Phase	project has been advertised; bid opening to be September 29; construction anticipated in Fall 2016; plan and project information mailed to residents; utility relocations have been completed for the exception of AT&T; construction to start after utilities have been relocated; setting a meeting with utility companies at the end of March do discuss relocation plans	2012 to 2022
Porter & 4th CMPA Repair (TSO420)	Repairing rusted outlets and box culverts with sidewalk	Planning Phase	in-place repair of rusted out invert; end-treatment improvement at 4th Street; working on design which will be split into two (2) phases, 1. outlet repair 2. put in Box with sidewalk railing; putting together bid documents;	Spring 2016
Perkins & Tyler Culvert (TSO420)	Installing new 18" RCP to alleviate ditch flooding	Construction Phase	utilities located; plans are complete	Spring 2017

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Project Name	Project Description	Current Phase/Status	Comments	Completion Date
Florida and Waters Edge	Repairing storm sewer pipe to reduce localized flooding	Planning Phase	storm sewer pipe repair to be done; discussing various solutions with property owners	Spring 2017
RESIDENTIAL DEVELOPMENT				
Waters Edge Unit #4	developing lots on west side of subdivision lake	Design Phase	City Staff met with developer's engineer to discuss stormwater review comments on Jan 25th; revised documents received on April 15	0
Woodland Subdivision	Development being constructed by Schuber Mitchell	Construction Phase	construction is underway with City Staff inspecting the work; sewer 95% complete; revised plans for staff and stormwater have been submitted as requested by developer	0
SANITARY SEWER PROJECTS				
Shoal Creek WWTP Expn Ph II	Expanding the capacity of the facility to handle organic waste and waste water	Construction Phase	old anaerobic digesters have been drained for inspection/repair/or replacement of domes; ongoing repair of miscellaneous items	Summer 2016
Shoal Creek Sludge Pump	Improving the flow of thick waste water through the system	Construction Phase	approved by Council November 16, 2015; parts are on order; estimated time for repair is 25 weeks	Summer 2016
Turkey Creek WWTP Expansion	Replacing existing sand filters with diamond filters	Construction Phase	both filters have been installed ; overall project 95% complete; waiting on approval letter from DNR	Spring 2016
NID III Sanitary Sewer Replacement	Replace sewers in NID III and surrounding areas	Bidding Phase	bid was opened April 27; construction agreement will be taken to Council May 2016	Spring 2016
Annual CCTV Area - 2014-2016	Clean, TV and evaluate portion of sanitary sewer system	Working Phase	verifying receipt of data deliverables prior to process lasting invoices	Spring 2016
Pump Replacement at Filmore Bridge Lift Station	Improving existing system to reduce capacity issues	Construction Phase	under contract	Winter 2017
Utility Relocation for Cross Bores	Finding locations where underground utilities have been drilled through city sewers and fixing the same	Planning Phase	meeting with sewer maintenance staff to discuss latest locations	ongoing
Sanitary Sewer Extension SE of I-44 & Hwy 43	Extending sanitary sewer to service more residents	ROW Phase	project designed; met with property owners regarding easement acquisition with bidding anticipated in Winter of 2016; KOA requested delay until after their season ends in the fall; voluntary annexation process to begin;	Summer 2016

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Project Name	Project Description	Current Phase/Status	Comments	Completion Date
2016-17 Sanitary Sewer Evaluation & Rehabilitation	This is for annual sewer rehabilitation & reconstruction work; specific work needed for many types of repair; allowing the City staff the flexibility of improving and maintaining the collection system	Construction Phase	agreement with Ace Pipe Cleaning will go to Council in May 2016	Spring 2018
Manhole Ring & Cover Replacement on Seventh Street	Replacing manhole ring and covers to put manholes move level with the road surface to improve ride ability	Planning Phase	several sanitary sewer manhole covers located in Seventh Street will be replaced; preparing Agreement with consultants.	Summer 2016
CDBG PROJECTS-DR-II				
Design of Sidewalk, Curb & Gutter and Stormwater Projects in Tornado Area - Jacobs Engineering (GFCD II)	Design of sidewalk replacement projects inside the tornado area	Design Phase	under design	October 2016
JACOBS / LMI Mill & Overlay	Milling out existing pavement and replacing it with new within the LMI area	Design Phase	under design	October 2016
JACOBS / NON-LMI Mill & Overlay	Milling out existing pavement and replacing it with new within the LMI area	Design Phase	under design	October 2016
JACOBS / LMI McCoy Drainage improvements	Adding to the existing drainage system along McCoy Ave from 26th to 23rd Sts. Includes pipes, inlets, sidewalks, replacing pavement	Design Phase	under design	October 2016
JACOBS / NON-LMI Oliver Ditch Improvements	Improving the ditch from Oliver to 26th St with emphasis on the street crossings	Design Phase	under design	October 2016
JACOBS / NON-LMI Sunset Drainage Improvements	Improving existing drainage system by extending west and adding new inlets	Design Phase	under design	October 2016
ANDERSON /WP2 5004) NON-LMI Mill & Overlay/Range Line Rd to Connecticut - 15th St to 20th St	Mill existing pavement and replace it with new; Repair/replace curb/gutter, sidewalks, and stormwater boxes as needed	Design Phase	Work Authorization approved 4.4.16; Design begun and is 6% complete; Survey 10% complete;	November 2018
ANDERSON / (WPA 5006) NON-LMI Mill & Overlay/Range Line Rd to Florida Ave - 20th St to 24th St	Mill existing pavement and replace it with new; Repair/replace curb/gutter, sidewalks, and stormwater boxes as needed	Design Phase	Work Authorization approved 4.4.16; Design begun and is 6% complete; Survey 10% complete;	November 2018
ANDERSON /WP 1 S-0100) Texas Ave. & Arizona Ave.- 20th St. to 22nd St. Stormwater Improvements	Construct stormwater collection system and reconstruct curbs	Bid Preparation Phase	design complete. Work Authorization approved; awaiting standard CDBG construction contract documents from city before preparing bid documents and finalizing environmental assessment.	February 2018
ANDERSON / (WP1 S-0400) 20th St. and Highview Ave. Stormwater Improvements	Replace box culverts to improve stormwater conveyance	Bid Preparation Phase	design complete; Work Authorization approved; awaiting standard CDBG construction contract documents from city before preparing bid documents and finalizing environmental assessment; work is coordinated with 20th Street improvements	March 2019

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Project Name	Project Description	Current Phase/Status	Comments	Completion Date
ANDERSON / (WP2 S-0300) Delaware Ave. - 15th St. to 18th St. Stormwater Improvements	Construct Stormwater collection system	Final Design	design complete; Work Authorization approved; awaiting standard CDBG construction contract documents from city before preparing bid documents and finalizing environmental assessment. This project will be coordinated with street project for bidding.	January 2018
ANDERSON / (S-0500 CPMA) 20th St. from Range Line Rd. to Joplin Creek Stormwater Improvements	Replace deteriorating stormwater pipe	Bid Preparation Phase	design complete; Work Authorization approved; awaiting standard CDBG construction contract documents from city before preparing bid documents and finalizing environmental assessment. This project will be coordinated with street project for bidding.	July 2018
ANDERSON/(WP2 5004) 20th St - Connecticut Ave to Range Line Rd Street Improvements	Design of storm sewer replacement projects inside tornado area	Design Phase	Survey 95% complete, design 75% complete	August 2018
Design of Sidewalk, Curb & Gutter and Stormwater Projects in Tornado Area - Joint Engineering Team (JET) - (GFCD II)	Design of curb & gutter replacement projects inside the tornado area	ROW & Utility Coordination Phase	proceeding with ROW Coordination and Utility Coordination	Winter 2016 (ROW & Utility Phase)
CDBG PROJECTS-DR-II PAP-3				
Main Street Improvements from 15th Street to 32nd Street	Design street improvements inside the tornado area	Design Phase	currently working on 60% Plans	October 2016 (Final Plans Complete)
20th Street Improvements from (Main Street to Connecticut Ave)	Design street improvements inside the tornado area	Design Phase	currently working on 60% Plans	October 2016 (Final Plans Complete)
CDBG PROJECTS-DR-II PAP-TBD				
Surface Project 4003 (22nd to 26th & Maiden Ln to Jackson Ave)	Design of sidewalk, curb & gutter, streets and storm inlets inside the tornado area	Design Phase	survey to be completed by 10/1/2016	January 2017 (Final Plans Complete)
Surface Project 4004 (26th St to 32nd St & Maiden Ln to Main St)	Design of sidewalk, curb & gutter, streets and storm inlets inside the tornado area	Design Phase	survey to be completed by 10/1/2016	January 2017 (Final Plans Complete)
Surface Project 4005 (15th to 19th & Jackson Ave to Main St)	Design of sidewalk, curb & gutter, streets and storm inlets inside the tornado area	Design Phase	conceptual layout submitted 2/11/2016; design to be complete Summer 2016	August 2016 (Final Plans Complete)
Surface Project 4006 (22nd St to 26th St & Jackson Ave to Main St)	Design of sidewalk, curb & gutter, streets and storm inlets inside the tornado area	Design Phase	Survey to be completed by 10/1/2016	January 2017

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Project Name	Project Description	Current Phase/Status	Comments	Completion Date
Surface Project 4008	Design of sidewalk, curb & gutter, streets and storm inlets inside the tornado area	Design Phase	partial action plans currently being determined; project was presented to city council and approved in Dec 2015; received preliminary plans Feb 5; will be reviewed upon completion of conceptual plan review; no funding associated with current Partial Action Plans	June 2017 (Final Plans Complete)
Surface Project 4010	Design of sidewalk, curb & gutter, streets and storm inlets inside the tornado area	Design Phase	partial action plans currently being determined; project was presented to city council and approved in Dec 2015; received preliminary plans Feb 5; will be reviewed upon completion of conceptual plan review; no funding associated with current Partial Action Plans	June 2017
Storm Project #6 - New Culvert (18th St and 20th St & New Hampshire)	Design of improvements to existing storm sewer inside the tornado area	Design Phase	partial action plans currently being determined; project was presented to city council and approved in Dec 2015; received preliminary plans Feb 5; will be reviewed upon completion of conceptual plan review; Investors/Developers will have to have an interest in the area for development, Residents will have to agree to rezone the area, therefore, unable to provide definitive answers to the question as to the future of the area; design has started and additional survey is being collected; coordinating with the 20th St Project	July 2016
Storm Project #11 - 15th Street and Michigan	Design of improvements to existing storm sewer inside the tornado area	Design Phase	partial action plans currently being determined; project was presented to city council and approved in Dec 2015; received preliminary plans Feb 5; will be reviewed upon completion of conceptual plan review; no funding associated with current Partial Action Plans	November 2016
Storm Project #12 - 15th Street and Illinois Ave	Design of improvements to existing storm sewer inside the tornado area	Design Phase	partial action plans currently being determined; project was presented to city council and approved in Dec 2015; received preliminary plans Feb 5; will be reviewed upon completion of conceptual plan review; no funding associated with current Partial Action Plans	December 2016
Storm Project #14 - Iowa Ave Branch, 20th Street to 15th Street	Design of improvements to existing storm sewer inside the tornado area	Environmental Assessment Phase	design underway and will be completed mid-November; public meeting with property owners is to be held October 27; final plans submitted and proceeding with ROW coordination and Utility Coordination; coordinating with 20th St Project	Winter 2016 (ROW & Utility Phase)

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Project Name	Project Description	Current Phase/Status	Comments	Completion Date
Storm Project #19 - Mohaska WQ Basin	Design of improvements to existing storm sewer inside the tornado area	Environmental Assessment Phase	design underway and will be completed mid-November; partial action plans currently being determined; project to be present to city council for approval in October; final plans submitted and proceeding with ROW Coordination and Utility Coordination	Winter 2016 (ROW & Utility Phase)
Storm Project #27 - 28th and Main Sts to 27th St and Pearl Ave	Design of improvements to existing storm sewer inside the tornado area	Design Phase	working with property owners to secure easements so design can proceed; project to be presented to city council for approval in October; developing Conceptual Alternatives for alignment of new culvert under Main St; coordinating with the Main St Project	Summer 2016
Joplin Mohaska Trail	Design of Trail inside tornado area	Design Phase	working on Conceptual Plans currently (30% complete); design to be completed by end of 2016	December 2016
Joplin Public Park Construction	Construction administration and inspection of Public Park project.	Construction Phase	working on Conceptual Plans currently (30% complete); design to be completed by end of 2016	July 2016
ALLGEIER MARTIN / Phase One (Renovation Projects One, Two and Three) Sanitary Sewer Renovation Projects	Renovation of existing sanitary sewer mains, manholes and service connections throughout the project area.	Construction Phase	ongoing construction being completed on this project.	November 2016
ALLGEIER MARTIN / Sanitary Sewer Renovation Projects Four and Five	Renovation of existing sanitary sewer mains, manholes and service connections throughout the project area.	Bidding Phase	plans and specifications being completed for project; Correcting contract to improve response to service interruptions	Spring 2016
ALLGEIER MARTIN / Bartlett Addition Sanitary Sewer Interceptor Sewer Replacement	Replacement of existing sanitary sewer interceptor line near old 32nd Street and St. John's Boulevard, northwest across Maiden Lane to near 26th Street and McCoy Avenue.	Construction Phase	under construction	June 2016
ALLGEIER MARTIN / Shoal Creek Sanitary Sewer Interceptor Sewer Replacement	Replacement of existing sanitary sewer interceptor line near 32nd Street and Jackson, with branches to the north to 26th street and to the northeast across Main Street to near 27th Street and Grand Avenue.	Construction Phase	under construction	Fall 2016
ALLGEIER MARTIN / West 12th-Harmony Hts Sanitary Sewer Interceptor Sewer Replacement Project	Replacement of existing sanitary sewer interceptor line near 15th Street and Iowa Avenue, south and west across Indiana Avenue at 20th Street to near 26th Street and Michigan Avenue.	Design Phase	plans and specifications being completed for project.	June 2016 (Design Only)

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ALLGEIER MARTIN / Eastmorland Sanitary Sewer Interceptor Replacement Project	Replacement of existing sanitary sewer interceptor line near 20th Street and Murphy Boulevard northwest to near Connecticut Avenue.	Design Phase	plans and specifications being completed for project.	April 2016 (Design Only)
ALLGEIER MARTIN / Banker's Addition Sanitary Sewer Interceptor Replacement Project	Replacement of existing sanitary sewer interceptor line from near 20th Street and St. Louis Avenue, north to near Murphy Boulevard and Massachusetts Avenue.	Bidding Phase	bid were opened last week; construction agreement will be taken to Council in June 2016	April 2016
STATE DED FUNDS				
Reg. Detention basin 32nd to 28th between Mississippi/Arizona (W. of Arizona & N. of 32nd St (GSTA03)	Regional detention basin to reduce downstream flooding and improve water quality	Construction Phase	project delay due to property acquisition; construction rescheduled; property owners have been notified by way of correspondence; meeting will be scheduled with city staff regarding appropriation of project funds.	Spring 2017
CIST PROJECTS				
Jackson - Bridge Replacement at Shoal Creek (TCO613)	Bridge replacement at Shoal Creek	Conceptual Phase	consultant contract complete; negotiating with consultant; meetings with area residents has been completed and they support removal of the old bridge and the new bridge being placed in the same location at a higher elevation; property owners meeting to be determined as well as a "Save Low Water Bridge" meeting; consultant creating hydrology model	0
Schifferdecker Bridge ROW (TCO614)	Bridge relocation and replacement at Turkey Creek to increase safety and traffic flow	Planning Phase	ROW acquisition began in the fall of 2015; ROW negotiations in progress; utility companies' reviewing plans and designing relocation	0
32nd St - Schifferdecker to County Club (ROW) (TCO601)	Phase I - widening from 2 lane to 3 lane Phase II - widening to 5 lane	Conceptual Design Phase	conceptual plan complete which will include Right of Way for future 5 lane thoroughfare	0
32nd St - Country Club to Central City Rd (TCO602)	Phase I - widening from 2 lane to 3 lane Phase II - widening to 5 lane	Conceptual Design Phase	conceptual plan complete which will include Right of Way for future 5 lane thoroughfare	0

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Zora - Range Line to MO 249	Phase I - widening from 2 lane to 3 lane Phase II - widening to 5 lane	Conceptual Design Phase	conceptual plans received	0
4th Street RR Crossing Repair	Repairing street surface at railroad crossing	Planning Phase	sent plans to KCS for Agreement estimates; revising KCS Agreement	0
44th Street - Range Line to Connecticut	Widening of street	Planning Phase	second meeting with property owners for the planning phase of street widening and pre-ROW negotiations were in February; continuing property owner negotiations	0
Connecticut - Overpass to 44th Street & Stormwater TSO 609 - 610	Widening of street	Planning Phase	second meeting with property owners for the planning phase of street widening and pre-ROW negotiations were in February	0
Connecticut - 32nd St to Overpass	Widening of street	Planning Phase	meeting with property owners regarding the planning phase was held in February 2016;	
Manhole Adjustments for Smoothness in Arterial and Collector Streets	Adjust manhole elevation within the City streets	Design Phase	bid opening will be April 27; project includes approximately 110 manholes; will be taken to Council May 16, 2016	ongoing
RR Improvements at 10th Street & Jackson	Improving at grade railroad crossings along 10th St.	Design/Review Phase	area residents have been notified by mail of scheduled meeting; met with MNA RR who is willing to work with us by doing the crossings and flagging while the City does the roadwork and traffic control; working with the railroad regarding smoothness improvements; Jackson Ave plans are complete; meeting with MNA Railroad to determine time when they can do their portion of the project at Jackson then a contract will be developed which will help determine the Notice to Proceed; ready to proceed with the bidding of the crossing improvement	0
RR Closures at 10th Street and Sergeant	Closing railroad crossing at 10th St	Design/Review Phase	met with MNA RR who is willing to work with us by doing the crossings and flagging while the City does the roadwork and traffic control; residents along Sergeant appear open to the closure; emergency services are in support of this plan	0

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MISC PROJECTS				
Trail from MSSU to Mall (TSO501)	Bike and pedestrian trail from Missouri Southern's campus over Turkey Creek to Northpark lane	Design Phase	CLOMR documentation has been submitted to FEMA	ongoing
NID IV Neighborhood Improvement (High Ave Improvements)	Improving road surface and ride ability on High Ave	Construction Phase	improvements are 80% complete; project is progressing	Summer 2016
18th Street Rail Road Crossing (KCS)	Closing KCS crossing	Planning Phase	approved by Council March 7; completed property owner communications; Additional survey for property owner for gate relocation; Emergency Services are in support of this plan; plans have been given to the utility companies	0
INSPECTION OF PRIVATELY FUNDED PUBLIC INFRASTRUCTURE				
Twin Hills Subdivision - 26th & Country Club	0	0	Phase I complete; Phase II road construction on hold	X
Crossroads Realty (Quipcon)	stormwater detention pond; sanitary sewer connection	0	under construction	0
Connecticut Pointe Apartments	stormwater, detention; sanitary sewer connection	0	temporarily on hold	0
EP Water Quality Basin 8225 E 26th St	stormwater, detention; sanitary sewer connection	0	stormwater management approved by staff	X
Storm Water Mngmt - Mayberry Duplex - 17th & Connecticut	stormwater, detention; sanitary sewer connection	0	stormwater management approved by staff	X
M & T Dermatology at 2829 S Jackson	stormwater, detention; sanitary sewer connection	0	Stormwater Management; street widening and approach	0
The Rental Store at 711 Rex	stormwater, detention; sanitary sewer connection	0	sanitary sewer re-routed; stormwater detention pond; 95% complete; need final inspection	0
Owens Corning	stormwater, detention; sanitary sewer connection	0	detention pond improvements; 95% complete	0
Anderson's Western Wear 505 N Range Line	stormwater, detention; sanitary sewer connection	0	Water Quality management; plans approved	
Mercy Clinic - 50th & S Main St	stormwater, detention; sanitary sewer connection	0	stormwater management (detention pond approved; under construction	
Roundabout Improvements. - 50th & Pennsylvania Ave	stormwater, detention; sanitary sewer connection	0	south leg of Roundabout in road extension to access New Mercy Clinic; under construction	0
Sewer Re-route - 34th St & Hearn Blvd	stormwater, detention; sanitary sewer connection	0	sanitary sewer re-route approved by staff for new development; under construction; 95% complete	0
Empire District Parking Lot - NE Corner of 7th and Wall	stormwater, detention; sanitary sewer connection	0	stormwater Quality to be implemented during for runoff during the construction of the parking lot.	

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Wisconsin Avenue Duplex Development - 1103 S Wisconsin Ave	stormwater, detention; sanitary sewer connection	0	stormwater Quality of be implemented during construction which will be discharged through the existing Joplin Creek Watershed	0
Joplin Event Center Parking site - H2 Corner of 1st & Joplin Ave	stormwater, detention; sanitary sewer connection	0	will service existing Event Center, and be constructed to accommodate future expansion of the Parking lot to the North.	0
People's Bank of Seneca - 1731 E 20th St	stormwater, detention; sanitary sewer connection	0	dry pond will provide stormwater detention for entire site and water quality for the northern acre of site; as well as a storm separator for water quality will be constructed	0
On the Border Restaurant, 30th & Range Line	stormwater, detention; sanitary sewer connection	0	stormwater concept to flow into underground piping system/detention facility	0
Frito Lay Warehouse at the SEC of Prigmore and 23rd St	stormwater, detention; sanitary sewer connection	0	stormwater	0
Red Taylor Properties (former Price Cutter site at 31st & S Range Line Rd	stormwater, detention; sanitary sewer connection	0	stormwater	0
Buchanan Duplexes at Buchanan and Broadway	stormwater, detention; sanitary sewer connection	0	stormwater and sanitary extension	0
New Smith & Smith Warehouse - Crossroads Industrial Park - 7930 E 26th St	stormwater, detention; sanitary sewer connection	0	stormwater & sanitary MH adjustments	0
Warehouse Storage Facility for Christ in Youth - near Zora & Main)	stormwater, detention; sanitary sewer connection	0	stormwater	0



Economic Development Update

Joplin City Council

Prepared by Rob O'Brian 4-30-16

On-going Projects:

- EaglePicher Tech: Construction on new 100,000 sq. ft facility started March 19. New Street is critical. The IDA has, at its own expense, conducted required Phase One environmental and done the Request for Qualifications for engineering firm. There was a single submission opened and reviewed by me, Troy Bolander, Dan Johnson and several Deloitte people last Thursday (25th). Now, working with City staff on advancing the DR funding for the street for new facility.
- 7/28: 24th Street remains to be advanced
8/28: 24th Street remains to be advanced. Working with Deloitte and city staff and AMCE to move the project.
9/30: Permission to seek bids for street granted and underway. JIDA is assuming cost of clearing and utility instillation to keep timeline moving.
10/30: Water & gas utilities underway.
11/30: Finalizing sub-recipient agreement with City at Dec meeting, rather than Nov.
12/30: Sub-recipient agreement approved. Signed and contractors for street and sewer work signed.
1/30/16: Street construction underway.
2/29/16: New water line in. Street work delayed slightly due to relocation of fiber optic line. Looking for early March for street major work completion, then work to begin on new sewer trunk line.
3/31/16: Street work completed. Now moving to new sewer line.
- Project Shell: New project in March, 15. Worked with local broker on undisclosed food processing firm seeking space. Responded with options. Indicated company person would come by end of March. Mayor and I met with company rep on March 27. Firm is seeking existing building. Have provided incentive applications and guidance on contractors.
- 6/29: Project on hold for awhile.
7/28: Project restarted. Have provided contacts for various contract services, architects and contractors. Company has provided more detailed workforce, wage and investment numbers. With numbers, able to provide company overview of possible state and local incentives for consideration.

8/28: Talked with company's finance advisors on options. Company is still assessing financing for the project; which has grown some in scope. Still competitive.
9/30: Company has indicated it will be back in October to revisit sites and existing building option.
10/30: Company returned mid-Oct to look at Crossroads sites with architect. Still proceeding.
11/30: Company has selected site and has received contract for purchase.
12/30: Company still holding contract for purchase while it finalizes state-local incentives. Working with company on both.
1/30/16: Company requested Phase 2 environmental review on proposed Crossroads site at its cost. Review company contracted and anticipates report completed mid-Feb.
2/29/16: Phase Two completed and given to client.
3/31/16: Company has expressed concerns about air service for "multiple locations" where it has customers it flies in to see facility. Have given firm more details on options both from JLN as well as nearby airports.
4/30/16: No update

Project Chew:

Contact by one of our lead generating firms. Chicago-based firm seeking new location in a more central area; however has a partner in Mexico that also has Texas being considered. Food processing; about 25 employees. Provided information on existing building in region; two seemed to be of primary interest. Visited with the company while at PLMA event in Chicago in mid-Nov. Principals indicated they want to visit area early 2015. 3/30: Company owners had indicated they would like to visit Joplin region in late March/early April; now pushed out to June.
May 10: Company owner visited area. Looked at building at Baxter, which was best fit, as well as greenfield sites in Baxter, Joplin. Was also planning to look at sites in TX in July.

8/28: No change in status. Continuing to look for options.
9/28: Tentative meeting set for mid-November while in Chicago
10/30: Meeting confirmed in November
11/30: Meeting in November in Chicago. Still in mix. Owner and wife plan to come to area again after new year.
12/30: Same
1/30/16: Owner indicates will be coming to area mid-spring for final tour of sites and discussion before making final location decision.
2/29/16: Status Quo
3/31/16: Project put on hold due to family matters.

- Project Heat: Local manufacturing firm looked at expansion three years ago, but put project on hold due to market conditions. Firm asked for update of all local /state incentives for project in spring.
- 10/30: Company received state training funds. No new employment at this point.
- Project Grain: Company that will serve Heartland Pet Food working on rail-served site at Webb City. Assisting Webb e.d. person with incentives and training for this company.
- 6/29. Scope of project has changed somewhat. Provided WC e.d with new state application, which was filled out by company and submitted back to us. I sent to state DED which has now been in contact with firm.
- 8/28: Company has concerns about initial location. Now looking at an existing building as option to get back on timeline.
- 9/30: Company has opted for existing building and trying to close purchase in next 30 days.
- 10/30: Company going to Webb City PZ in Nov for variance on type of operation.
- 11/30: PZ declined approval for variance for storage towers. Now goes to Webb City Council in December.
- 12/30: Council declined. Company has determined to use building for finished product warehousing but will find another location for processing
- 1/30/16: Company looking at site in Joplin; brownfield location.
- 2/29/16: Company working on acquiring site in Joplin.
- 4/30/16: Company has site; working with MNA on rail siding options
- Project Hill : June 10, Site consultant contact seeking greenfield location for possible distribution center for “national retailer”. Several locations provided. Consultant will follow-up with client in July.
- 7/ 28: No change
- 9/30: No change
- 11/30: No change
- 12/30: Same
- 3/31/16: On hold indefinitely.
- Project Plow: 7/28: Lead from LiveX trade event in May, 15. Company seeking location for small distribution center. Several locations in region provided for consideration in mid-July. Company assessing information.
- 8/28: Company still assessing options; anticipates moving forward in new year.
- 9/30: No change
- 10/30: Same

11/30: same
12/30: No change
2/29/16: No change
3/31/16: Same
4/30/16: Met rep at LiveX event again. Project on hold.

Project Nugget: 7/28: Food processing lead from Food Supply Chain event. Company has large water needs. Currently assessing possible sites in area and ability to serve. Also specific labor needs which are being assessed. Will respond to firm in Aug.
8/28: Initial materials sent. Company reviewing. No timeline.
12/30: Project on hold until spring.

Project DM: (new) Contact from broker looking at possible sites for small sales/distribution operation. Looked at several sites in area. Settled on Crossroads. Broker has taken an option on a small parcel on behalf of client, pending client's decision early fall.
8/28: Company is moving toward close on purchase of land.
9/30: Company has closed on land. No indication of when project will proceed.
1/30/16: Broker indicates client plans to start in March.
4/30/16: Broker indicates client on hold till summer.

Project Grow: Area manufacturing firm looking at new business opportunities. Needs additional space for raw and finished materials in order to open up existing facility space for production. Working with company designated contractor on addressing the space needs. Working with firm on potential state incentives to help support growth.
8/28: Have worked out initial terms for contractor to provide space at Crossroads. Company has information on state incentive potential.
9/30: Company still waiting on new contracts to proceed.
10/30: Contractor has finalized contract for purchase of land, which IDA has approved.
11/30: Contractor to met with City on permitting in early Dec.
12/30: City meeting occurred. Contractor to address a few items. Anticipate signing of contract for land in January.
1/30/16: Property sale closed. Contractor finalizing plans for submission to City.
2/29/16: Plans approved by City and IDA. Construction underway on new 175,000 sq. ft. facility at Crossroads.
4/30/16: Construction delayed by wet April. Still progressing.

Project Market: Small area manufacturing firm considering expansion into new facility. Working with company on potential location at

Crossroads. Company has identified several contractors and is seeking bid for the new facility. Very preliminary at this point.
8/28: Company has initial design for building from selected contractor. Now assessing financing.
9/30: Company finalizing financing and location.
10/30: Company has opted to purchase existing building and is finalizing contract.
11/30: Company has started move to new facility.
12/30: Company into new facility and setting equipment to begin full production in early 16.
2/29/16: Company getting reset complete.
3/31/16: Company in operation again.

Project Cracker: (new)

Provided community & general incentive information to broker working with General Mills to sell Annie's. This is for a prospect he has for the building. Anticipate this firm will be in Joplin in Oct.
10/30: Company toured building. Is continuing discussion with General Mills on sale terms.
11/30: Company has submitted information to state for incentive consideration
12/30: Company asked for additional information to address opportunity for training funds. Company is working on financing of project.
1/30/16: Company provided info; State responded with new incentive proposal end of January. Company reviewing.
2/29/16: Company has approved State proposal. Plans to be in Joplin again in March to look more closely at equipment in building.
3/31/16: Lengthy meeting with principals of firm, State rep and me on incentives and other needs as well as assessment of labor market for employees; mid-march. Last week of March firm indicated it anticipated closing on purchase toward end of April, pending approvals.
4/30/16: Project financing change. Close set for end of May.

Project EGGs (new)

Working with local customer contact center. Firm is moving into new, higher end lines related to health care plans. Company has several locations in which to put the new lines; seeking state and/or local assistance on training. Potential for 200 new jobs. Currently we are coordinating response with state, Crowder and WIB on availability of training funds
1/30/16: Connected firm with City to also discuss potential CDBG funding (annual, not DR). State will not provide training funds under new MoWorks guidelines.
2/29/16: Preliminary approval for both WIB OJT and City CDBG fund use to help train new employees. Agreements to be worked out.

3/31/16: Tyler Overstreet from City and I met with HR person at firm to go into detail on what company needs to provide to finalize agreement for city training fund. Company will have in April. Firm is discussing between 100 and 200 new employees. Firm rep also shared concerns about basic skills (computer and customer service) in regional labor pool for its type of work. Indicated it did not think it was any different that other companies in its sectors. Discussed possibility of meeting with similar firms in region to talk about solutions. Very agreeable.
4/30/16: Company HQ put plans on hold. No expansion right now. Firm will revisit end of summer.

Project SOAR: (new)

Lead from one of our lead generating firms. Company seeking airport location for fleet service operation. Very preliminary and minimal data at this point. Sent information on airport, state incentives and general community to our consultant to give to company. Indication is that company will begin search in earnest in early 16.
1/30/16: Company indicates it is finalizing major contracts in Q1, 16 and will know after that date on scope of expansion.
4/30/16: Consultant has heard from company. Indication is company will begin search again in mid-summer.

Project Blue Star:

1/30/16: Local person has family connection with company which mentioned in an informal meeting it was considering an expansion location, likely in adjoining state. Person met with Mayor and I regarding "fit"; which it is and we used the local contact to follow-up with the company as to interest. Company then had consultant send the information for response. Consultant immediately then distributed information to states of MO, KS, OK for response and we received same package from MoPartnership. Response due end of Feb. Manufacturing company, defense-related.
2/29/16: Information provided by deadline. Recommending two sites in Joplin. Consultant indicates it will take several weeks to review.
3/31/16: MoPartnership reached consultant 3/29; consultant indicated it was still reviewing all site input and no sites had been eliminated.
4/30/16: Consultant has indicated ALL Missouri sites eliminated. Did not disclose any other states still in.

Project Dogwood:

2/29/16: Request from Missouri Partnership for project requiring about 200 acres. Unspecified heavy manufacturing operation. Received 2/3; returned 2/12. One key site proposed.

3/31/16: MoPartnership reached consultant 3/28; consultant indicated it was still reviewing all site input and no sites had been eliminated.

4/30/16: Missouri sites still in consideration.

Project Optimize:

2/29/16: Global (25 countries) Business Process company seeking information on potential buildings for inbound/on-line customer support, primarily in medical field. Multi-country search. Information provided on three options. Company to make initial visit in early March.

3/31/16: Company rep made visit in early March as indicated. Focused on one facility. Provided significant additional information to company rep. Rep will make presentation on this location (and likely a couple not in region) in early April.

4/30/16: Company has interest in facility. Now working with current and prospective clients on opportunities to utilize all of the space rather than portion of building. Anticipates go/nogo in June.

Project Treat:

2/29/16: Company specializing in finish processes for manufactured metal products contacted last week of month. Seeking building or industrial park location in SWMo; SEKs or NEOk. Followed with several buildings and sites in the JRP region. Company to make visit mid-March.

3/31/16: Company reps visited as planned. Indicated several days later they had narrowed their search to three building; one in Joplin. Then indicated they wanted more information on available sites they were shown. Information provided 3/29.

4/30/16: Company requested significant additional data on wages, labor availability, tax (corporate, unemployment, workers comp). All provided. Last week of month company indicated market was softening and it was putting project on hold for 60 days.

Project Asset:

3/31/16: Met with local manufacturing services firm which has an opportunity to manufacture a unique product related to its service side. International partner engaged. Company will provide more details on employment and investment in early April so we can develop proposal for assistance.

4/30/16: Company provided preliminary info; prelim indication of incentives returned. Company is back in discussions with international partner.

Project Thread:

4/30/16: Company out of Texas contacted Kevin through JRP. Looking for a location in central US to relocate to. Seeking available 100,000 sq. ft. or larger facility. Response on behalf of region. Company reps will plan to be in area in June.

Project Turtle2: 4/30/16: Local firm considering expansion either in Joplin or as part of a new facility being constructed in Southeast. Company asked about incentives, additional land adjacent to current location and other items. Connected with DED on project. All state/local initial incentives sent to company by end of month.

Project Toto: 4/30/16: Request from MO Partnership from consultant seeking 100 acres for distribution center within 150 miles of KC. Needs "square" configuration. Provided information on one site along with all of the tax, labor, wages, drive-times information requested.

Other: Joined Steve Stockam for meeting with a potential user of some of the airport property. Very preliminary sharing of information. No definitive project at this point.
12/30: Discussions continue on this project.
4/10/16: Discussion appear to be continuing. Airport consultant met with AA reps.

Trade Shows: Kevin and I attend LiveXchange in mid-April. This event was one-on-one meetings with site consultants and companies with projects. We met with six site consultants. In addition we met with two RE brokers with projects and two companies. We are in the follow-up mode.

Kevin also went with the Missouri Partnership to Hannover Messe, the largest manufacturing trade event in the world in April. Kevin also represented the region at the North American Manufacturing Excellence Summit early in the month.

Closed: In mid-July General Mills announced it was closing its Annies facility by end of 15. About 120 employees will lose their jobs. General Mills indicated the closure is part of an overall restructuring of production and distribution and a number of facilities nationally are impacted. By mid-August General Mills will be ready to discuss disposition of the facility and we will work with the company on finding a new user.
8/28: Facilities staff from General Mills visited Annies building in late month. Met with them regarding opportunities for new user. Also discussed status of General Mills facility; which was positive. Intent is to put Annies with a national broker asap.
10/30: General Mills continues to market the property through a national broker specializing in food processing facilities.
11/30: Two international firms have been to plant. We have met with both on preliminary information needs. One and perhaps both are to return in early December for more detailed look at facility.
12/30: One of the firms noted above returned to facility early December. Spent extensive time at plant and then we had long meeting on workforce, incentives and supplier potential. Company notified General Mills in late Dec. it would not be pursuing

the facility due its market conditions. This leaves Cracker (above) as only firm pursuing the Annies facility currently.

Workforce Development:

Work Ready:

8/28: Newton County formally announced by Governor. Barton, Cherokee and Labette counties are in process. Ottawa County core team has completed its initial training and is already past 80% of goals, and went public with its effort on June 23rd.

1/30/16: Both Barton County (MO) and Cherokee County (KS) have achieved ACT Work Ready certification. Both will make announcements in near future.

2/29/16: Cherokee County announced formal Certification at ACT National Work Ready Community; first county in Kansas to achieve that distinction. Barton has met numbers but not formally announced.

4/30/16: Barton County now officially Work Ready.

Advanced Training Center: In February we completed a proposal for a new center for Advanced Training partnering with Crowder College. This would be funded by DR monies and serve to upgrade the skills of current and potential employees for area firms. Document is being reviewed by staff and Deloitte.

7/28: Continued meetings to gather information for the ATC submission to HUD. Crowder College has completed estimates on number of students served annually for first five years. Now working on required marketing plan for submission.

8/28: Appears HUD will give approval for the funding. Working with Deloitte on pulling the steps together for action once we get "go ahead". Marketing plan submitted as requested.

9/30: Received the HUD go ahead to proceed, worked with city staff and Deloitte through month on next steps.

10/30: Work on finalizing the sub-recipient agreement with City for Nov action.

11/30: No action in Nov. Moved to December meeting.

12/30: City approved sub-recipient agreement. Agreement between City and Chamber Foundation signed just before Christmas. Contract between Foundation and building owner reviewed by Deloitte and City attorney same week, approved and sent to owner. Bank side of financing is pending.

1/30/16: Owner has final item to address before sale. Anticipate Feb. Working with architect on review of building current systems and getting Crowder input on what it will need to implement more robust classes in advanced manufacturing and welding.

2/29/16: Close delayed until early March. Architect completing bid pack for distribution in early March.

3/31/16: Contractor walk through conducted and bid package distributed. Four general contractors provided bids toward end of month. Committee will meet in early April to review. Closing delayed again over an issue owner needs to address. Owner laid up most of March with surgeries.

4/30/16: Building purchase concluded at end of April. Contractor bids in and contractor selected pending building acquisition. Work to begin mid-May.

Better Jobs:

11/30: Through JRP we are now developing a "get better training and get a better job" campaign in cooperation with regional universities and community colleges. First

commercial (generic) will air before end of year into early 16. Then move to more sector focus campaigns. New web site with training options being developed.
12/30: Commercial put on hold until early 16 to give higher education institutions one more review to ensure their approval of web site material. Commercials to start mid-January.
1/30/16: Finally had last input on initial commercial and website for the "Earn More" initiative. Campaign to start in late-Feb.
2/29/16: Campaign starting to roll out as of 2/29.
4/30/16: Campaign running on tv and radio. Website changes made based on initial feedback.

Retail Initiative (new):

Mayor and other council members previously indicated they were interested/concerned that retail base growth had a peak from the tornado recover but appeared to be slowing. After review, we contracted with Tulsa-based Retail Attractions to represent Joplin at the International Council of Shopping Centers event in May. This contract was "trial" to run to end of October to allow time for follow-up.

7/28: Developer noted above has provided additional info to assist him in consideration of a site for his clients.

Retail Attractions principal Rickey Hayes was back mid-July and spent time looking at several possible retail development locations. Will be back mid-Aug to look at other options.

8/28: Hayes back mid-August as noted and looked in detail at Hope Valley, South Main and other options for the community.

9/30: Follow-up check on IP property status in closing out old environmental issues. City sent letter to IP end of month offering assistance. Provided Hayes additional information requested to give to a prospect he is cultivating.

11/30: Renewed contract through May 2016 with approval of City budget.

1/30/16: Discussed with Hayes opportunities for downtown attraction. He noted there are some national/regional companies that are looking more closely at downtowns again. Put him in touch with DJA to get list of buildings available.

3/31/16: DJA finalizing info on availabilities for Hayes. Hayes is lining up meetings for ICSC show in late May which Rob will attend with him.

4/30/16: Hayes continues on contacting potential candidates for Joplin. ICSC at end of May. Rob will be attending. (ATTACHED: Article on growth of on-line retailing vs. brick and mortar stores)

Projects Completed:

- | | |
|----------------------|--|
| -Heartland Pet Food: | Update: June 15. Company at 157 FTE, plus 30 temps |
| -Able Manufacturing: | Maintains around 300 employees as projected. Several new contracts being pursued |
| -Turbo Supply: | March 15: Company in in facility |

- Cook Buildings: Company has revised projected employment to 80. Cook in operation and also promoting its buildings locally.
- Owens-Corning: Project Cannonball. Announced July 10, 2015. \$88-million new investment, 104 new jobs commencing in fall, 2016. 14 month long project.
Demolition work started immediately on announcement; substantial follow-up still needed to ensure incentives are in. Communications with OC every week at least once, usually
- Through Nov-Dec finalized plans for rail and went out for bids. Two bids made. Review by OC engineers and direction on its preference received Dec 27. Subrecipient agreement finalized between County and JBIDC. Start on contract between JBIDC and successful rail bidder in early January.
Also Dec 1-2 set a number of meetings for new plant manager Bart Stanphil and two of his team members to meet with public safety and government leadership and higher education. This included Joplin FD and Emergency Management and Mayor, along with FD from Carl Junction and Galena.
- 1/30/16: Late January, met with successful rail bid company to review contract. Truman Council finalizing contract language. Rail construction to start late March.
- 2/29/16: Rail contract in place. Site demolition work completed.
- 3/31/16: Rail work underway toward end of month. Est. completion by end of May.
- 4/30/16: Rain and wet soils are delaying rail construction. Pushed out to mid-June. OC is ready to begin the new construction part on release of air permit in May.

New jobs since July, 14: 70 in Turbo; 75 in ES; 6 in Component ; 171 in EaglePicher (addition of full numbers); 80 in Cook. Owens-Corning 104; Total: 506

Annexations: Annexation requests submitted by JIDA for the south part of Crossroads and by JBIDC for the EaglePicher building. Through P&Z and to Council in January. Request by Coke submitted to City. 1/30: All approved by PZ 2/28: Council has acted on annexations. 11/30: Heartland has been approved by PZ 12/30: Heartland approved by Council

Crossroads

Park:

Information has been submitted to the City staff regarding what needs to be done to fully support Crossroads park with infrastructure. As noted previously in our “mock” project; our consultant indicated that Crossroads would be a premier location with the new interchange AND with full infrastructure in the Park. Estimated infrastructure needs and costs prepared by ACME and given to City staff and Deloitte are included here.

6/29. Staff and Deloitte used submitted information and presented Council with options. Council has approved DR funding for Crossroads infrastructure (THANK YOU)

12/30: Spent last several months on the 23rd Street and sewer extensions required to serve the new EaglePicher facility. Finalized sub-recipient in early Dec as noted above. Now on process to get engineering done for other street and sewer expansions to serve Project Shell should it move ahead.

1/30/16: City staff have indicated it will take lead on getting engineering RFG and bidding for contractor. Creates more consistency with processes City is already doing for its own projects and City will assume the street and sewer infrastructure anyway.

2/29/16: City posted Request for Qualifications for Engineer Services.

3/31/16: City and Deloitte reviewed RFQs and selected Engineering firm. Firm is beginning work on design.

Employment: In the last few months we have hit all time highs in both total labor force and number of people employed in the Joplin metro area. In November, we hit a total employment of 86,092. That was the highest number employed in 2015 to-date and highest ever. That was 2,799 jobs more than November, 2014, a growth in employment of 3.3 percent over the year.

Total labor force was 89,684, likewise a record high and just over 2,200 over the prior year.

Unemployment in November was 4%, the lowest for 2015 and lowest since 2000.

In 2000 we had a number of months below 4%, but the total metro employment hovered around 78,000.

In December, we increased employed and total labor pool again. Total seasonally adjusted employment was 86,674, nearly 600 more than in November. Total labor force was 90,166. Both of these are highest ever. Unemployment was 3.9%, lowest since August 2000 (3.8%).

Twelve month average employment for 2015 was 84,601, compared to 82,186 in 2014. That is an increase of nearly 3%. Average unemployment rate for 2015 was 4.6%, compared to 5.3% in 2014.

Trade Shows: Attached is the list of trade and consultant events planned for 2016.

Joplin Regional Partnership 2016 Marketing Events

1/27 – 1/28 **2016 Missouri Conference on Transportation** **Jeff City** **JRP**
Will be here representing the JRP and the I-49 International Coalition.

2/11 – 2/12 **Investment Attraction Seminar** **Chicago** **JRP**
A 2 day complete, practical grounding on winning FDI in your location; from current FDI trends down to your value proposition, generation of leads and sales pitch. Confer and discuss with expert consultants, compare tools and performance with 3 agencies presenting their best practice ideas, and gauge your understanding of the corporate investor's decision-making process with the corporate in person. This is an intimate FDI exchange on how you can improve your performance all round.

2/29 – 3/1 **The American Manufacturing Summit** **Chicago** **JRP**
*The American Manufacturing Summit is a leadership focused meeting designed around improving plant floor operations and manufacturing strategy across the globe. The Manufacturing Summit serves as an annual platform to exchange ideas around the impact of market dynamics and new technologies for current and future manufacturing, operations and supply chain leaders. This year's Summit creates an opportunity to examine key case studies around how workforce management, lean manufacturing, process improvement and automation are being rolled out in the world's best facilities. Join the in-depth discussions to build your road-map in achieving innovation, maximizing manufacturing profitability, optimizing plant floor operations and establishing standardization across multiple manufacturing facilities. **We will be the reception sponsor. Rob & I will be going. There is room for one more to join us. You will have to pay for travel and lodging.***

3/9 – 3/10 **Hospitality with Consultants at Big 12 Tourn** **Kansas City** **KEDA**
KEDA Hospitality Event. Site Consultants ae invited to the basketball game.

4/5 – 4/6 **NA Manufacturing Excellence Summit** **Chicago** **JRP**
*The North American Manufacturing Excellence Summit brings together the “who’s who” of manufacturing executives, cutting edge technology providers and media partners for North America’s premier manufacturing event. We will have one on one meetings. **We will have 14 one on one meetings. There are two spaces open for JRP members on a first come first served basis. You will have to pay for travel and hotel.***

4/17 – 4/19 **Business Facilities LiveXchange** **Ft. Lauderdale** **JRP**
*An **invitation-only event** for corporate executives and site selection consultants who are responsible for finding new locations for their businesses. This first-class event will provide the strategic, practical information that delegates need to make intelligent location choices. All invited delegates will: Meet personally with senior economic developers from across North America to discuss their location needs. Attend seminars, workshops, and think tanks led by experts in the field of relocation. Network with other delegates, leading site selection consultants and economic development representatives. **There is a space open for someone (one) to attend. You will pay for travel; lodging included.***

4/25 – 4/29 **Hanover Messe** **Hanover Germany** **MOPAR**
Approximately 5,000 companies from 70 countries will exhibit at HANNOVER MESSE 2016. For years HANNOVER MESSE has been the leader in promoting the digitalization of manufacturing under the rubric of Industrie 4.0. Modern manufacturing and energy technologies are core themes at the exhibition: with the motto “Integrated Industry – Discover Solutions”, HANNOVER MESSE informs international trade visitors step by step how to transform their production facilities into smart factories for the digital age and how to build intelligent, networked systems for energy generation, distribution and storage.

The United States is Partner Country at HANNOVER MESS E for the first time. Roughly 250 companies from the world's largest economy will present their solutions for networked industry at the Hannover Exhibition Center and meet potential business partners from all over the world. **Kevin only**

5/22 – 5/25 ICSC RECON Las Vegas JRP

RECon is the global convention for the shopping center industry and provides networking, deal making and educational opportunities for retail real estate professionals from around the world. Over 34,000 attendees and 1,000 exhibitors. If you are looking to meet retailers to discuss new or existing leases in your centers, view the latest industry products and services that are critical to your business, attend educational sessions or find the next deal, then you need to attend RECon. **Any partner can attend. You will pay for travel and lodging. Coordinate with Kevin**

6/13 – 6/14 Lakeside with the Locators/Conference Lake Ozark MO DED

Meet and interact with 10-12 site consultants who are invited by MEDC to come to the lake. You must be a member of MEDC and you must register with them on your own. The MEDC Conference happens right after LWTL.

6/19 – 6/21 SelectUSA Investment Summit Washington DC KDOC

This is one of my 3 events with KEDA. We're bringing together investors from all over the world, as well as economic development organizations from every corner of the United States, high-level government officials, and others working to facilitate investment in the United States. As one of 2,500 participants, you'll get access to unique networking opportunities, online matchmaking, insight from global CEOs and senior U.S. leaders, and discussions on the latest issues affecting investments.

7/31 – 8/2 SEDC Annual Conference Kansas City JRP

Focused on innovation, the 2016 SEDC Conference will highlight strategies and techniques in existing business, business recruitment, business creation, workforce & entrepreneurship – and how embracing and developing innovation can lead to successful communities.

9/12 – 9/13 N.A. Supply Chain Excellence Summit Chicago JRP

The North American Supply Chain Excellence Summit brings together the "who's who" of supply chain executives and media partners for North America's premier Supply Chain event. **We will have ten one on one meetings. There are spaces open for JRP members on a first come first served basis. You will have to pay for travel and hotel.**

11/13 – 11/15 PLMA/Fabtech/Consultant visits Chicago JRP

Private Label Manufacturer's Association. There are nearly 20 companies in our region that exhibit at this show. We go to see them and thank them for being here plus look to attract new companies. For more than 30 years, PLMA's annual trade show has been the industry event of the year, where retailers and wholesalers source for their private label programs. More than 1,200 companies from 35 countries will be exhibiting their products, including 20 international pavilions. Exhibitors range from small and medium-size companies to well-known national brand makers who also supply store brands. **We will also set up consultant visits in the Chicago area the day before or after.** This is open for all JRP members to attend. You will have to pay for travel and hotel.

April 13, 2016

Online sales are the one growth area for many retail chains

BY STEFANY ZAROBAN Associate Director of Research

18 of the 39 largest publicly traded retail chains ranked in the [Internet Retailer 2016 Top 500 Guide](#) booked declines in 2015 store sales.

Retail chains lost ground in the battle for customers last year, according to the just-released Internet Retailer 2016 Top 500 Guide.

While the web was a bright spot for retail chains—online sales for the 39 publicly traded retail chains ranked in the Guide were up 10.4% while comparable-store sales growth was only 1.4%--the online growth lagged market growth of 13.5% by 3 percentage points. The 156 total chains in the guide grew online sales by 11.6% last year.

For all retailers ranked in the Top 500, total 2015 sales grew by \$39.31 billion. Web-only retailers accounted for 50.3% of that growth and retail chains were a distant second at 28.6%. Consumer brand manufacturers (14.3%) and catalogers (6.9%) followed.

Overall, online-only retailers in the Top 500 grew by 16.9% in 2015, to \$136.84 billion in sales. Retail chains trailed web-only retailers at \$107.85 billion (up 11.6%) in web sales, consumer brand manufacturers reached \$56.33 billion (up 11.1%) and catalogers totaled \$30.45 billion (up 9.7%).

Some of the biggest chain store operators, including [Target Corp.](#), [J.C. Penney Co. Inc.](#) and [Home Depot Inc.](#), that put the web at the forefront of their business strategies last year and invested heavily in using their stores to their advantage in fulfilling web purchases or serving as pickup points, grew 20% or more last year.

This growth occurred while store sales were stagnant or falling for many of the biggest chains, making e-commerce a larger portion of total sales for some merchants, including:

- Wal-Mart Stores Inc., No. 4 in the Top 500, which derived 2.8% of its total sales from the web in 2015, up from 2.5% in 2014.
- Macy's Inc. (No. 6), which generated 22.9% of sales from e-commerce, up from 19.2%.
- Best Buy Co. Inc. (No. 12), which got 10.1% of its sales from the web versus 8.8% in 2014.

In fact, 18 of the 39 largest publicly traded retail chains ranked in the Top 500 Guide experienced declines in store sales in 2015—the biggest drops coming from Sears Holdings Corp. (No. 14), Office Depot Inc. (No. 9) and Staples Inc. (No. 5)—according to an analysis of public filings that factored out web sales figures from total sales in 2015 and 2014.

Web vs. Comp Store Sales			
Top 5 public Top 500 companies' web and comparable-store sales growth			
Top 500 Rank	Retailer	2015 Web Sales	2015 Comparable-Store Sales
4	Walmart.com	12.3%	0.5%
5	Staples Inc.	-1.8%	-3.0%
6	Macy's Inc.	15.0%	-2.5%
7	The Home Depot Inc.	24.1%	7.1%
8	Costco Wholesale Corp.	19.6%	1.0%

Source: Internet Retailer 2016 Top 500 Guide; company earnings reports

Web sales didn't fare so well for those companies either. Online sales for Sears were down 12.5% to an Internet Retailer-estimated \$3.5 billion. Office Depot grew online sales 2.0%, to an Internet Retailer-estimated \$4.39 billion but Staples' web sales declined 1.8% to \$10.70 billion.