



Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:00 p.m. at Joplin City Hall, Joplin, Missouri, 64801, July 28, 2021.

CALL TO ORDER

President Dan McCreary called the meeting to order at 2:00p.m.

Present: Forrest Reed, Melissa Rodgers, Dan McCreary, Patrick Tuttle, Paul Bloomberg, James Weber, Jhan Hurn, Matt Hiatt.

Absent: Christopher Beyer, Roger Doman, Rob Mallory, Chuck Copple.

Staff & Guests: Steve Taylor, Brittnie Harter, Donovan Harns, Jared Bruggeman.

Agenda Items

Review of previous meeting minutes

James Weber made a motion to approve the June 9, 2021, board minutes as presented, seconded by Patrick Tuttle, motion carried on a 8-0 vote.

Treasurers Report for June 2021 (Presented by Steve Taylor)

A motion was made by Jhan Hurn to accept the June 2021 Treasurers Report, seconded by Forrest Reed, motion carried on a 8-0 vote.

Event Discussion

A) Pending

I. BALLN PREP Girls National Showcase, December 27-29, 2021 — Mr. Bruggeman and Mr. Tuttle said they have been working with Joe Wright to create this new event. This event will be potentially held at Joplin High School. There has been a signed MOU. Joe Wright is also presenting this event to the Joplin CVB for grant money.

II. LPGA Symetra Tour (CVB Join Venture) — Mr. Bruggeman said a conference call with Patrick Tuttle has been arranged to meet at Downstream Casino. Downstream Casino is the main sponsor for this event.

III. Four States Open (CVB Join Venture) Joplin Disc Golf Club October 2-3, 2021 — Mr. Bruggeman said we have agreed to provide tents, coolers, and snacks for this event. We are hoping to add another event in the spring.

IV. AAU Regional Track Meet — Mr. Bruggeman AAU did not have a good experience in Bentonville, and they are looking to come back to Joplin. A site visit has been scheduled at Carl Junction Stadium.

V. NCCAA XC Championships, 2021 & 2022 — Mr. Bruggeman said this will be a two-day event with a total of 4 races. We are expecting 200 participants for this event.

B) Upcoming

I. MGA Four Ball, August 13-15, 2021 — Mr. Bruggeman said this event will be held at Twin Hills with approximately 140 participants plus administration.

II. JHS Softball Tournament — Matt Hiatt said this event is back to 12 teams. There will be 3 of the 12 teams staying in hotel rooms. This event will take place at the Joplin Athletic Complex.

III. MSSU Stampede — no report

C) Post Event Narrative Report

I. Monster Games (CVB Joint Venture) — Brittnie Harter said she is still gathering numbers for this event. As of right now there have been 277 rooms generated from this event.

II. Swim Meets (Joplin Stingrays & Berzerker) — Brittnie Harter said we had sponsored \$1,000 to both events. Joplin Stringray swim generated 72 room nights. Berzerker swim generated 205 room nights.

III. Claythorne Lodge (CVB Joint Venture) — Brittne Harter reported 121 rooms generated from this event.

IV. Summer Baseball Tournaments (AABC, 5 Tool, & Premier) — No report

Old Business

A) Updating Board Members Contact Information — Jared Bruggeman asked the board to fill out the contact form and return to Brittne Harter.

New Business

A) Arvest Credit Card Approval — Patrick Tuttle made a motion to take Steve off the credit card and add Jared Bruggeman, seconded by Matt Hiatt, motion carried a 9-0 vote.

B) Audit Proposal — Jhan Hurn made a motion to choose Ben Miller for the JSA audit, seconded by Matt Hiatt, motion carried an 8-0 vote.

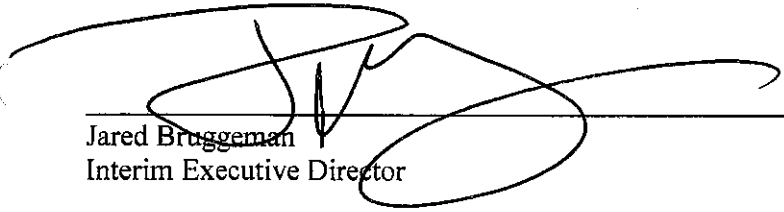
Any Other Business

A motion to cancel the August board meeting was made by Forrest Reed, seconded by James Weber, motion carried an 8-0 vote.


A motion to go into closed session was made by Dan McCreary, seconded by Patrick Tuttle, motion carried an 8-0 vote.

Adjournment

Motion to adjourn made by JT Weber, seconded by Jhan Hurn, motion carried on an 8-0 vote at 3:30 p.m.



Jared Bruggeman
Interim Executive Director



Dan McCreary
Board Chairman

Joplin Sports Authority, Inc.

Profit and Loss

July 2021

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	24.46
Miscellaneous Revenue	13.00
Sponsor Donations	100.00
Total Non-operating Revenues	137.46
Operating Revenues	
Entry Fees	1,372.00
Ticket Income	2,128.00
Total Operating Revenues	3,500.00
Total Income	\$3,637.46
GROSS PROFIT	\$3,637.46
Expenses	
Event Expenses	
Facility Lease/Rental	21,550.00
Food & Beverage	63.57
Travel	277.91
Total Event Expenses	21,891.48
Operations	
Accounting Fees	75.00
Dues & Memberships	2,140.00
Fees and Permits	53.24
Health Insurance	2,149.55
Local Sales Meeting	330.16
Office Supplies	266.96
Postage, Mailing Service	44.00
Printing and Copying	104.19
Rent	471.00
Supplies	125.22
Telephone	
Cell Phone Stipend	120.00
Total Telephone	120.00
Travel	
Fuel Reimbursement	51.00
Total Travel	51.00
Utilities	444.38
Website Maintenance	2.99
Total Operations	6,377.69
Payroll Expenses	
401K	595.92
Administration Fees/Payroll	3,032.27
Full-Time	11,084.08
Part-Time	1,309.50
Payroll Taxes	1,335.86
Total Payroll Expenses	17,357.63
Total Expenses	\$45,626.80
NET OPERATING INCOME	\$ -41,989.34
NET INCOME	\$ -41,989.34

Joplin Sports Authority, Inc.

Profit and Loss

November 2020 - July 2021

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	134.70
Lodging Tax Allocation	280,809.16
Miscellaneous Revenue	40,678.00
Sponsor Donations	4,750.00
Total Non-operating Revenues	326,371.86
Operating Revenues	
Concession Income	299.50
Entry Fees	8,622.00
Merchandising Commissions	1,859.15
Program Sales	110.00
Ticket Income	9,432.89
Total Operating Revenues	20,323.54
Total Income	\$346,695.40
GROSS PROFIT	\$346,695.40
Expenses	
Event Expenses	
Concessions	599.58
Event Labor and Supplies	8,524.77
Facility Lease/Rental	55,509.50
Food & Beverage	8,280.94
Hosting Fee	12,836.00
Officiating	12,501.75
Travel	1,564.38
Total Event Expenses	99,816.92
Operations	
Accounting Fees	7,402.50
Auto and Gator Insurance	2,044.00
Bank Service Charges	3.59
Dues & Memberships	3,695.90
Fees and Permits	366.74
Health Insurance	17,618.11
Insurance - Liability, D and O	
Commercial Insurance	3,076.00
Liability, D and O	3,765.00
Total Insurance - Liability, D and O	6,841.00
Local Sales Meeting	994.51
Office Supplies	1,754.81
Postage, Mailing Service	75.05
Printing and Copying	1,192.57

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Joplin Sports Authority, Inc.

Balance Sheet
As of July 31, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	66,898.97
Credit Card Account-Arvest Bank	12,657.56
Petty Cash	150.00
SMB Checking	14,214.76
Total Bank Accounts	\$93,921.29
Other Current Assets	
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
Total Other Current Assets	\$2,049.27
Total Current Assets	\$95,970.56
Fixed Assets	
Accumulated Depreciation	-73,568.00
Buildings	33,077.00
Furniture and Equipment	67,964.72
Vehicles	35,647.00
Total Fixed Assets	\$63,120.72
TOTAL ASSETS	\$159,091.28
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	-787.05
Total Accounts Payable	\$ -787.05
Other Current Liabilities	
Accrued Expenses	785.22
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	612.22
Payroll Liabilities	4,204.24
401K Match	1,019.94
Total Payroll Liabilities	5,224.18
Total Other Current Liabilities	\$9,521.38
Total Current Liabilities	\$8,734.33
Total Liabilities	\$8,734.33
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	62,058.75
Net Income	28,406.20
Total Equity	\$150,356.95
TOTAL LIABILITIES AND EQUITY	\$159,091.28