

Joplin Broadband Deployment Plan Consultant Services Interview

Firm Name: A & M
 Reviewer Name: Interviewer # 1
 Reviewer Signature: _____
 Date of Review: 5/23/22

Question 1 (10 pts)	Score
1. Explain your process for reaching Joplin's end goal within the number of hours and timeline proposed. <i>rapid review of what we know fast, quick decisions</i>	15/15
2. Describe your team's experience in obtaining outside funding sources for broadband in municipalities. <i>150 grants <u>ce</u> in last 12 mos. Olson - from rural to KC Finley - Carl Junction Tim - \$44M Bob - Springfield IL</i>	10/10
3. Describe your team's organization structure with regards to roles, responsibilities and reporting . <i>Riz/Jack Sue - PM Andy, Doug, Tim, Bob, A & M</i>	10/10

*Take our plan, speed it.
 Financial analysis - 6mo
 "Knowledge transfer"
 Phase II*

Question 4 (5 pts)	Score
4. What presence will you have with staff, officials or the community, <i>Strong on-person presence</i>	5/5
Question 5 (5 pts)	
5. What City resources will you need to accomplish your tasks. <i>guide turn-around feed</i>	5/5
Question 6 (5 pts)	
6. How familiar is your team with Missouri broadband statutes and regulations <i>VERY!</i>	5/5
Question 7 (5 pts)	
7. If your team was awarded a contract, what would be your first steps. <i>option review, objectively workshop scope</i>	5/5

Reviewer's Initials	GRAND TOTAL	<i>55</i> / 55
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Question 4 (5 pts)	Score
4. What presence will you have with staff, officials or the community, <i>in person</i>	5 / 5
Question 5 (5 pts) 5. What City resources will you need to accomplish your tasks, <i>Early Coordination</i> <i>Staff Turnaround</i> <i>Key Decision Points</i>	5 / 5
Question 6 (5 pts) 6. How familiar is your team with Missouri broadband statutes and regulations <i>Bob & Tim</i>	5 / 5
Question 7 (5 pts) 7. If your team was awarded a contract, what would be your first steps. <i>WS- Optens</i> <i>Expect Scope</i> / <i>Negotiate w/ ISP</i> <i>Furley does this</i>	5 / 5

more efficiently, but well articulated plan with good strategy & attractive to ISP

Reviewer's Initials	GRAND TOTAL	55 / 55
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DED Drop Drafts on Holiday Weekend

Great Team

Joplin Broadband Deployment Plan Consultant Services Interview

Firm Name: A+M
 Reviewer Name: Interviewer #3
 Reviewer Signature: _____
 Date of Review: May 23, 2022

Question 1 (10 pts)	Score
1. Explain your process for reaching Joplin's end goal within the number of hours and timeline proposed. 4-6 weeks is minimal hours to get to the Plan. Big Base that they can use quickly. Finley already has a lot of information. React quickly to new options implementing into Plan. New funding.	12/15
2. Describe your team's experience in obtaining outside funding sources for broadband in municipalities. Finley + CCG 150 Grants for cities in the last 12 months. Olsson - Can't write them fast enough IJTA + ARPA CTJ - Fiber to home Finley - Lomalinda etc. CDBG in low income Areas - NTIA 56 million request / 44 million level. Bob - Springfield IL.	10/10
3. Describe your team's organization structure with regards to roles, responsibilities and reporting. Riz - Engaging Leader, Jack local Sue - mgr.	10/10

Andy Harris
James -

Public facing website - Gather feedback

Bob -

Sue -

Tim -

Donna -

Question 4 (5 pts)	Score	
<p>4. What presence will you have with staff, officials or the community,</p> <p style="text-align: center;">A lot of local presence .</p>	5 /5	
<p>Question 5 (5 pts)</p>		
<p>5. What City resources will you need to accomplish your tasks.</p> <p style="text-align: center;">early coordination - throw out questions quick turnaround w/ city steps. Key decision points.</p>	5 /5	
<p>Question 6 (5 pts)</p>		
<p>6. How familiar is your team with Missouri broadband statutes and regulations</p> <p style="text-align: center;">Yes - Bob + Tim Sufficiently familiar.</p>	5 /5	
<p>Question 7 (5 pts)</p>		
<p>7. If your team was awarded a contract, what would be your first steps.</p> <p style="text-align: center;">Recap Smart Plan They would present some new options to us as soon as possible.</p> <p>ARPA - Clock Ticking loudly -</p>	5 /5	
<p>Move efficiently w/ Good strategy for private operators. Well articulated & make city offer attractive.</p>		
Reviewer's Initials	GRAND TOTAL	52 /55

Completed Design is in this scope.

Phase 2 - Grant fund Opportunities.

Joplin Broadband Deployment Plan Consultant Services Interview

Firm Name: ATM
 Reviewer Name: Interviewer #4
 Reviewer Signature: _____
 Date of Review: 5/23/22

Question 1 (10 pts)	Score
1. Explain your process for reaching Joplin's end goal within the number of hours and timeline proposed.	13/15
2. Describe your team's experience in obtaining outside funding sources for broadband in municipalities. <i>Obtained over 150 grants for cities in last 12 months 1910</i> <i>↳ Finby/CCG</i> <i>Finby working with CJ - file to the home</i>	
3. Describe your team's organization structure with regards to roles, responsibilities and reporting. <i>Riz - engaging partner - with Jack</i> <i>Sub - Program Manager</i>	10/10

Question 4 (5 pts)	Score
<p>4. What presence will you have with staff, officials or the community,</p> <p><i>as much as needed - partners across the street</i></p>	<p><i>5/5</i></p>
<p>Question 5 (5 pts)</p>	
<p>5. What City resources will you need to accomplish your tasks.</p> <p><i>early coordination - questions from the city</i> <i>quick turnaround from city</i></p>	<p><i>5/5</i></p>
<p>Question 6 (5 pts)</p>	
<p>6. How familiar is your team with Missouri broadband statutes and regulations</p> <p><i>Very</i></p>	<p><i>5/5</i></p>
<p>Question 7 (5 pts)</p>	
<p>7. If your team was awarded a contract, what would be your first steps.</p> <p><i>first step - working / working session</i></p>	<p><i>5/5</i></p>

Reviewer's Initials	GRAND TOTAL	<i>53 / 55</i>
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Joplin Broadband Deployment Plan Consultant Services Interview

Firm Name: A2M
 Reviewer Name: Interviewer #5
 Reviewer Signature: _____
 Date of Review: 5-23-2022

Question 1 (10 pts)	Score
1. Explain your process for reaching Joplin's end goal within the number of hours and timeline proposed. 6mo Phase I	15/15
2. Describe your team's experience in obtaining outside funding sources for broadband in municipalities. 150 GRANTS FOR CITIES 95% SUCCESS RATE FIBER TO HOME - OLSON WORKED W/ CARL JUNE TO GET FIBER TO HOME; FORMER STATE EMPLOYEE	10/10
3. Describe your team's organization structure with regards to roles, responsibilities and reporting. RIZ ENGAGEMENT PARTNER SITE PROJECT MGR.	10/10

Question 4 (5 pts)	Score
<p>4. What presence will you have with staff, officials or the community,</p> <p>WILL MEET 2ND PERSON QUICK TURNAROUND FROM STAFF</p>	5/5
Question 5 (5 pts)	
<p>5. What City resources will you need to accomplish your tasks.</p> <p>EARLY COORDINATION</p>	5/5
Question 6 (5 pts)	
<p>6. How familiar is your team with Missouri broadband statutes and regulations</p> <p>HAVE FORMER STATE OF MO. BROADBAND DIRECTOR ON TEAM</p>	5/5
Question 7 (5 pts)	
<p>7. If your team was awarded a contract, what would be your first steps.</p> <p>RECAP OF SMART PLAN TERMS IS CRITICAL</p>	5/5

Reviewer's Initials	GRAND TOTAL	55/55
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PHASE II - FUNDED BY GRANTS +
 APPLY FOR GRANTS ON BEHALF OF
 CITY.