CITY OF JOPLIN  
COUNCIL AGENDA ITEM

ITEM 
Council Bill 2020-601: authorizing the City of Joplin to enter into an agreement with Jon’s Mid America Fire Apparatus Inc., for the purpose of purchasing an E-One Typhoon HP75 Aerial Apparatus, for the not to exceed price of Nine-Hundred Eighty-Eight Thousand and Eighty-Eight Hundred Eighty-Eight Thousand and 00/100. ($908,588.00)

MEETING DATE 
January 21, 2020

ORIGINATING DEPT 
Fire

ATTACHMENTS 
CB20202-601 Ordinance; Exhibit A: Jon’s Mid America Agreement

REVIEWED BY 
Dept. Head: James Furgerson; City Attorney: Peter Edwards; Interim City Manager: Dan Pekarek; Finance Director Leslie Haase

SUMMARY
This Council Bill authorizes the City to enter into an agreement with Jon’s Mid America Fire Apparatus Inc. for the purpose of purchasing an E-One Typhoon HP75 Aerial Apparatus.

BACKGROUND 
This Council bill proposes the purchase of an E-One Typhoon HP75 Aerial Apparatus. This pricing offered to the Joplin Fire Department is based on utilizing the cooperative purchasing agreement through the Houston Galveston Area Council, known commonly as HGAC, to specify and purchase this fire apparatus. We received two proposals $908,588.00 from Jon’s Mid America and from MacQueen Fire Apparatus at $954,468.43. After trade-in of a 2001 HME/Central States the overall final price for the E-One will be $883,588.00. Over the last several years and throughout the United States, hundreds of fire apparatus have been purchased utilizing the HGAC program. In Missouri, numerous cities have purchased apparatus for their fire departments under this program.

The HGACBuy Program is over thirty (30) years old and specializes in high ticket, capital intensive products and services that require technical, detailed specifications and extensive professional skills to evaluate bid responses. All products offered through HGACBuy have been awarded by virtue of a public competitive process. The engineering and technical specifications of the rescue truck meet all of the needs of the City of Joplin.

FUNDING SOURCE 
The Fiscal Year 2020 budget included replacing this vehicle at $850,000.00 As a result, this ordinance includes a budget amendment in the amount of $58,588.00 to cover the additional cost. The estimated trade-in revenue is included in the Fiscal Year 2020 budget.

RECOMMENDATION 
Staff recommends adoption of this Council Bill on an emergency basis.