

EXHIBIT B - COMPENSATION

PROPOSED LEVEL OF EFFORT AND FEE

Burns & McDonnell proposes to provide professional consulting services to execute the Wastewater Rate Design Study. Based on the scope of services in our proposal, we propose to perform such services for an estimated fee of \$51,900. This estimate includes two meetings on City premises for project initiation and review of deliverables, a draft and final report of results, and a presentation of results to City Council. Fees for services are based on time and expenses associated with services provided.

Burns & McDonnell anticipates billing the City on a monthly basis for the fees and expenses incurred for the study. A statement will be provided with each monthly invoice indicating the work that was completed and covered by the charges on the corresponding invoice. Any additional work requested by the City beyond that outlined in the scope of services and completed by Burns & McDonnell personnel will be billed on an hourly fee plus expense basis. Prior to initiating any additional tasks, a mutually agreeable scope and level of effort for additional work will be determined.

A breakdown of the estimated costs is shown in the table below. This estimate includes direct expenses including travel, printing, and all other directly related costs.

Joplin, Missouri Wastewater Rate Study									
	Task 1 - Initiate Project	Task 2 - Financial Plan Development	Task 3 - Cost of Service Analysis	Task 4 - Proposed Rate Development	Task 5 - Deliver Study Results	Estimated Total Hours	Total Labor & Expense		Hourly Rate
Consultant									
Ted Kelly		1	1	1	1	4	\$ 948		237
Dave Naumann	8	32	26	8	20	94	\$ 21,432		228
Sara Stafford		28	20	16	8	72	\$ 15,192		211
Alex Craven		44	32	20	16	112	\$ 13,216		118
Total Labor (1)	8	105	79	45	45	282	\$ 50,788		
Expenses \$ (2)							\$ 1,112		
Total Project Fees (3)	\$ 1,824	\$ 18,633	\$ 14,161	\$ 7,797	\$ 8,373		\$ 51,900		

(1) Includes labor fee at standard hourly billing rates.
(2) Expenses include travel, printing and other directly related project costs.