JOPLIN CITY COUNCIL INFORMAL MEETING
5:15 PM
MONDAY, OCTOBER 19, 2020
5TH FLOOR COUNCIL CHAMBERS
602 S. MAIN ST.

In compliance with the social distancing requirement of six feet, the number of guests in the Council Chambers is limited to 45.

AGENDA

1. Review of Special Event Permits and Fees

2. Sales Tax Update

Notice posted at 12:00 pm. on this 15th day of October 2020. (RSMo 610.020)
SPECIAL EVENTS & ROAD CLOSURES

Informal Council Meeting
October 19, 2020
Process

• Request for Application
  • Who
  • What
  • When
  • Where
  • Why

• Considerations:
  • Type of Event
  • Operational
  • Political
Processes & Procedures

• Request for Application

• Meeting with Principles from COJ

• Analyze & Evaluate Event Plan (Safety)

• Recommend Area for Event

• Approve

• Public Notification of Event

• Event
Types of Events

- Road Closures
  - 4th of July
  - Events at Parks or Memorial Hall
  - Downtown

- Events
  - Joplin Memorial Run
  - 5K Runs
  - Art Fest
  - JOMO Pride Fest
  - Cruises
  - Arts & Culture

- City Sponsored Events
  - Third Thursday
  - Veterans Day Parade
  - Christmas Parade
  - Great Race
Meetings

- Special Event or Road Closure
- (City Property)
- Volunteers
- Beer Garden – Requires Picnic License
- Food Vendors - Inspection
- Cones/Barricades
- Police Officers
- Safety
<table>
<thead>
<tr>
<th>Year</th>
<th>Number</th>
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<tbody>
<tr>
<td>2013</td>
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<td>2017</td>
<td>73</td>
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<td>2018</td>
<td>72</td>
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<tr>
<td>2019</td>
<td>73</td>
</tr>
<tr>
<td>2020</td>
<td>Under 10 due to COVID-19</td>
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QUESTIONS
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<tr>
<td>November</td>
<td>875,721.75</td>
<td>912,723.95</td>
<td>934,589.55</td>
<td>839,215.94</td>
<td>864,840.99</td>
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<td>1,018,673.84</td>
<td>1,090,430.38</td>
<td>1,090,430.38</td>
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<td>7.04%</td>
<td>92.58%</td>
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<td>1,122,189.89</td>
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<td>1,118,722.66</td>
<td>1,724,313.47</td>
<td>1,232,874.05</td>
<td>2,251,547.89</td>
<td>1,355,281.81</td>
<td>2,446,712.19</td>
<td>9.93%</td>
<td>8.62%</td>
<td>83.35%</td>
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<td>January</td>
<td>1,052,672.63</td>
<td>1,326,512.10</td>
<td>1,195,169.85</td>
<td>1,321,895.16</td>
<td>1,012,860.10</td>
<td>1,450,849.53</td>
<td>3,702,397.42</td>
<td>1,353,568.92</td>
<td>3,799,281.11</td>
<td>-6.71%</td>
<td>2.62%</td>
<td>74.14%</td>
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<td>February</td>
<td>1,073,015.41</td>
<td>1,077,485.36</td>
<td>1,060,815.48</td>
<td>1,151,343.93</td>
<td>1,342,971.47</td>
<td>1,271,096.51</td>
<td>4,973,494.03</td>
<td>1,335,166.72</td>
<td>5,134,478.3</td>
<td>5.04%</td>
<td>3.24%</td>
<td>65.05%</td>
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<td>1,035,502.50</td>
<td>1,176,019.47</td>
<td>1,456,353.54</td>
<td>1,154,430.33</td>
<td>1,345,240.66</td>
<td>1,361,552.45</td>
<td>6,335,046.48</td>
<td>1,322,254.82</td>
<td>6,456,702.65</td>
<td>-2.89%</td>
<td>1.92%</td>
<td>56.05%</td>
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<td>1,072,200.92</td>
<td>1,123,197.03</td>
<td>1,119,935.78</td>
<td>1,124,801.60</td>
<td>1,103,641.48</td>
<td>1,193,015.26</td>
<td>7,528,061.74</td>
<td>1,071,421.25</td>
<td>7,528,123.90</td>
<td>-10.19%</td>
<td>0.00%</td>
<td>48.75%</td>
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<td>1,150,624.32</td>
<td>928,537.53</td>
<td>900,700.48</td>
<td>959,679.01</td>
<td>1,073,466.90</td>
<td>1,122,187.32</td>
<td>8,650,249.06</td>
<td>1,092,586.90</td>
<td>8,620,710.80</td>
<td>-2.64%</td>
<td>-0.34%</td>
<td>41.32%</td>
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<td>June</td>
<td>988,787.15</td>
<td>1,078,990.29</td>
<td>1,358,519.98</td>
<td>1,171,321.49</td>
<td>1,219,876.57</td>
<td>1,264,770.32</td>
<td>9,915,019.38</td>
<td>1,237,244.91</td>
<td>9,857,055.71</td>
<td>-2.18%</td>
<td>-0.56%</td>
<td>32.89%</td>
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<td>July</td>
<td>1,459,189.58</td>
<td>1,337,757.13</td>
<td>1,251,525.44</td>
<td>1,412,542.99</td>
<td>1,470,035.68</td>
<td>1,279,316.91</td>
<td>11,194,336.29</td>
<td>1,292,888.47</td>
<td>11,150,844.18</td>
<td>1.06%</td>
<td>-0.39%</td>
<td>24.09%</td>
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<td>August</td>
<td>841,373.47</td>
<td>914,607.95</td>
<td>883,328.98</td>
<td>1,019,864.87</td>
<td>1,070,687.96</td>
<td>1,074,123.80</td>
<td>12,268,460.09</td>
<td>1,249,324.51</td>
<td>12,400,168.69</td>
<td>16.31%</td>
<td>1.07%</td>
<td>15.59%</td>
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<td>September</td>
<td>1,244,631.78</td>
<td>1,318,326.08</td>
<td>1,387,367.85</td>
<td>1,245,175.34</td>
<td>1,302,353.26</td>
<td>1,433,027.20</td>
<td>13,702,087.29</td>
<td>1,442,892.53</td>
<td>13,843,081.22</td>
<td>0.65%</td>
<td>1.03%</td>
<td>5.76%</td>
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<tr>
<td>October</td>
<td>1,216,097.20</td>
<td>1,172,188.87</td>
<td>1,154,581.06</td>
<td>1,080,440.82</td>
<td>1,066,250.29</td>
<td>1,254,497.04</td>
<td>14,956,584.33</td>
<td>1,322,548.86</td>
<td>15,165,608.08</td>
<td>5.42%</td>
<td>1.40%</td>
<td>-3.24%</td>
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<tr>
<td>YTD Totals</td>
<td>13,124,775.50</td>
<td>13,488,515.63</td>
<td>13,919,447.99</td>
<td>13,599,234.14</td>
<td>14,596,538.83</td>
<td>14,955,584.33</td>
<td>15,165,608.08</td>
<td>15,165,608.08</td>
<td>5.42%</td>
<td>1.40%</td>
<td>-3.24%</td>
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<tr>
<td>Annual % Change</td>
<td>2.77%</td>
<td>3.19%</td>
<td>-2.30%</td>
<td>7.33%</td>
<td>2.47%</td>
<td>1.40%</td>
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</tbody>
</table>

Budgeted for FY 2020: $14,689,900
Y-T-D % Increase (Decrease) from FY 2019: 1.40%
Actual % of FY 2020 Budget Remaining: 100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.
Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State. Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.
This information is reported on a cash basis, while the accounting records are reported on an accrual basis.
### CITY OF JOPLIN, MISSOURI
### GENERAL SALES TAX - 1% (LESS TIF AMOUNT)
### ACCOUNT # 001-0000-400-0301
### HISTORICAL TAX RECEIPTS BY MONTH

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<tr>
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<tbody>
<tr>
<td>November</td>
<td>834,739.99</td>
<td>879,541.70</td>
<td>871,792.19</td>
<td>750,477.69</td>
<td>788,342.03</td>
<td>949,582.56</td>
<td>949,582.56</td>
<td>1,026,948.77</td>
<td>1,026,948.77</td>
</tr>
<tr>
<td>December</td>
<td>1,071,698.15</td>
<td>1,078,034.99</td>
<td>1,180,007.09</td>
<td>1,067,419.97</td>
<td>1,679,546.83</td>
<td>1,164,040.04</td>
<td>2,113,622.60</td>
<td>1,286,993.43</td>
<td>2,313,942.20</td>
</tr>
<tr>
<td>January</td>
<td>1,014,203.94</td>
<td>1,258,923.25</td>
<td>1,120,490.26</td>
<td>1,243,560.16</td>
<td>921,510.72</td>
<td>1,385,088.66</td>
<td>3,498,711.26</td>
<td>1,271,965.44</td>
<td>3,585,907.64</td>
</tr>
<tr>
<td>February</td>
<td>1,026,584.40</td>
<td>1,005,177.05</td>
<td>997,427.85</td>
<td>1,086,635.80</td>
<td>1,253,970.89</td>
<td>1,198,490.74</td>
<td>4,697,202.00</td>
<td>1,222,056.35</td>
<td>4,807,963.99</td>
</tr>
<tr>
<td>March</td>
<td>991,585.51</td>
<td>1,168,508.39</td>
<td>1,385,777.94</td>
<td>1,097,566.53</td>
<td>1,290,011.95</td>
<td>1,281,488.56</td>
<td>5,976,690.56</td>
<td>1,292,407.82</td>
<td>6,100,371.81</td>
</tr>
<tr>
<td>April</td>
<td>997,981.54</td>
<td>1,008,909.08</td>
<td>1,018,571.91</td>
<td>1,045,066.35</td>
<td>1,013,866.57</td>
<td>1,128,168.80</td>
<td>7,106,859.36</td>
<td>1,046,164.10</td>
<td>7,146,535.91</td>
</tr>
<tr>
<td>May</td>
<td>1,105,849.90</td>
<td>857,956.40</td>
<td>833,016.23</td>
<td>892,413.93</td>
<td>996,145.89</td>
<td>1,035,008.39</td>
<td>8,141,867.75</td>
<td>1,052,938.24</td>
<td>8,199,474.15</td>
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<tr>
<td>June</td>
<td>931,016.75</td>
<td>1,043,838.22</td>
<td>1,311,230.14</td>
<td>1,114,516.04</td>
<td>1,185,697.95</td>
<td>1,197,198.97</td>
<td>9,339,066.72</td>
<td>1,201,147.72</td>
<td>9,400,621.87</td>
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<tr>
<td>July</td>
<td>1,381,669.52</td>
<td>1,281,092.58</td>
<td>1,178,259.75</td>
<td>1,338,119.60</td>
<td>1,385,070.74</td>
<td>1,202,352.28</td>
<td>10,541,419.00</td>
<td>1,262,763.88</td>
<td>10,663,385.75</td>
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<tr>
<td>August</td>
<td>768,623.54</td>
<td>851,948.00</td>
<td>824,606.77</td>
<td>943,696.78</td>
<td>1,004,915.36</td>
<td>987,086.85</td>
<td>11,526,505.85</td>
<td>1,215,344.78</td>
<td>11,878,730.53</td>
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<tr>
<td>September</td>
<td>1,198,051.62</td>
<td>1,284,663.68</td>
<td>1,343,073.87</td>
<td>1,175,277.19</td>
<td>1,222,254.64</td>
<td>1,363,784.87</td>
<td>12,892,290.72</td>
<td>1,398,544.20</td>
<td>13,277,274.73</td>
</tr>
<tr>
<td>October</td>
<td>1,139,488.27</td>
<td>1,109,743.03</td>
<td>1,091,845.70</td>
<td>994,811.00</td>
<td>1,013,305.42</td>
<td>1,179,740.03</td>
<td>14,072,030.75</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>YTD Totals</strong></td>
<td>12,461,466.13</td>
<td>12,826,340.37</td>
<td>13,156,299.70</td>
<td>12,749,584.04</td>
<td>13,744,360.99</td>
<td>14,072,030.75</td>
<td>14,072,030.75</td>
<td>13,277,274.73</td>
<td>13,277,274.73</td>
</tr>
</tbody>
</table>

**Budgeted for FY 2020**: $14,689,900

**Y-T-D % Change (Decrease) from FY 2019**: 2.59%

**Actual % of FY 2020 Budget Remaining**: 91.67%

**% of Time Elapsed**: 91.67%

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**NOTE:** Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

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This information is reported on a cash basis, while the accounting records are reported on an accrual basis.
| CITY OF JOPLIN, MISSOURI  
| GENERAL SALES TAX (38%)*  
| ACCOUNT # 001-9003-500-9805  
| SALES TAX REMITTANCES PER MONTH  

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Paid to TIF Developer</th>
<th>Admin. Fee**</th>
<th>Monthly Remittance</th>
<th>FY 2018 Y-T-D</th>
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<td><strong>Fiscal Year 2018</strong></td>
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<tr>
<td>November</td>
<td>76,498.96</td>
<td>1,463.37</td>
<td>77,962.33</td>
<td>77,962.33</td>
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<tr>
<td>December</td>
<td>44,764.64</td>
<td>3,625.22</td>
<td>48,389.86</td>
<td>126,352.19</td>
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<tr>
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<td>3,426.12</td>
<td>94,775.50</td>
<td>221,127.69</td>
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<td>89,000.58</td>
<td>3,930.21</td>
<td>92,930.79</td>
<td>314,058.48</td>
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<tr>
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<td>65,228.71</td>
<td>2,873.26</td>
<td>68,091.97</td>
<td>281,980.45</td>
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<td>1,516.23</td>
<td>91,271.14</td>
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<td>3,434.82</td>
<td>80,755.83</td>
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<td>34,178.62</td>
<td>2,767.92</td>
<td>36,946.54</td>
<td>500,033.06</td>
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<td>July</td>
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<td>4,230.04</td>
<td>89,194.98</td>
<td>580,128.94</td>
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<td>2,453.96</td>
<td>68,226.56</td>
<td>748,355.50</td>
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<td>September</td>
<td>80,098.62</td>
<td>3,066.72</td>
<td>83,165.34</td>
<td>831,520.84</td>
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<tr>
<td>October</td>
<td>53,244.87</td>
<td>2,266.56</td>
<td>55,511.43</td>
<td>887,032.27</td>
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<tr>
<td><strong>YTD Totals</strong></td>
<td><strong>852,177.84</strong></td>
<td><strong>34,854.43</strong></td>
<td><strong>887,032.27</strong></td>
<td><strong>887,032.27</strong></td>
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</tbody>
</table>

<table>
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<tr>
<th>Fiscal Year</th>
<th>Paid to TIF Developer</th>
<th>Admin. Fee**</th>
<th>Monthly Remittance</th>
<th>FY 2019 Y-T-D</th>
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<td>November</td>
<td>69,091.28</td>
<td>2,483.89</td>
<td>71,575.17</td>
<td>71,575.17</td>
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<td>71,896.97</td>
<td>143,472.14</td>
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<td>3,440.87</td>
<td>69,201.74</td>
<td>212,673.88</td>
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<td>3,039.27</td>
<td>75,645.14</td>
<td>288,319.02</td>
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<td>3,888.62</td>
<td>63,952.51</td>
<td>372,271.53</td>
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<td>2,762.12</td>
<td>67,608.58</td>
<td>439,880.11</td>
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<td>May</td>
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<td>2,789.21</td>
<td>89,968.14</td>
<td>529,848.25</td>
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<td>June</td>
<td>67,571.35</td>
<td>2,663.02</td>
<td>70,434.37</td>
<td>600,282.62</td>
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<tr>
<td>July</td>
<td>76,964.63</td>
<td>3,188.68</td>
<td>80,153.31</td>
<td>680,435.03</td>
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<tr>
<td>August</td>
<td>87,036.95</td>
<td>2,780.02</td>
<td>89,816.97</td>
<td>770,252.90</td>
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<tr>
<td>September</td>
<td>69,842.33</td>
<td>2,635.35</td>
<td>72,677.68</td>
<td>842,930.58</td>
</tr>
<tr>
<td>October</td>
<td>74,757.01</td>
<td>3,883.79</td>
<td>78,640.80</td>
<td>921,571.38</td>
</tr>
<tr>
<td><strong>YTD Totals</strong></td>
<td><strong>884,553.58</strong></td>
<td><strong>37,017.60</strong></td>
<td><strong>921,571.38</strong></td>
<td><strong>921,571.38</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Paid to TIF Developer</th>
<th>Admin. Fee**</th>
<th>Monthly Remittance</th>
<th>FY 2020 Y-T-D</th>
</tr>
</thead>
<tbody>
<tr>
<td>November</td>
<td>63,481.61</td>
<td>2,012.20</td>
<td>65,493.81</td>
<td>65,493.81</td>
</tr>
<tr>
<td>December</td>
<td>68,288.38</td>
<td>2,893.31</td>
<td>71,181.69</td>
<td>136,675.50</td>
</tr>
<tr>
<td>January</td>
<td>61,603.48</td>
<td>4,208.22</td>
<td>65,811.70</td>
<td>222,487.20</td>
</tr>
<tr>
<td>February</td>
<td>113,110.37</td>
<td>3,177.13</td>
<td>116,287.50</td>
<td>338,774.70</td>
</tr>
<tr>
<td>March</td>
<td>29,647.00</td>
<td>2,417.14</td>
<td>32,064.14</td>
<td>371,038.84</td>
</tr>
<tr>
<td>April</td>
<td>25,257.15</td>
<td>2,045.43</td>
<td>27,302.58</td>
<td>398,341.42</td>
</tr>
<tr>
<td>May</td>
<td>39,648.66</td>
<td>3,210.92</td>
<td>42,859.58</td>
<td>441,201.00</td>
</tr>
<tr>
<td>June</td>
<td>36,097.19</td>
<td>2,923.30</td>
<td>39,020.49</td>
<td>480,221.49</td>
</tr>
<tr>
<td>July</td>
<td>30,124.59</td>
<td>2,439.61</td>
<td>32,564.20</td>
<td>512,786.69</td>
</tr>
<tr>
<td>August</td>
<td>33,979.73</td>
<td>2,751.82</td>
<td>36,731.55</td>
<td>549,517.24</td>
</tr>
<tr>
<td>September</td>
<td>44,348.33</td>
<td>3,591.51</td>
<td>47,939.84</td>
<td>597,457.08</td>
</tr>
<tr>
<td>October</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>YTD Totals</strong></td>
<td><strong>665,786.49</strong></td>
<td><strong>31,670.59</strong></td>
<td><strong>597,457.08</strong></td>
<td><strong>597,457.08</strong></td>
</tr>
</tbody>
</table>

*Percentage changed from 47% to 38% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.  
**A 5% fee is held out of the payment to the TIF developer as an administrative expense. The 5% fee goes into the General Fund as a revenue to the City. Administration fee dropped to 3% November 2007 (FY 2008).  
Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent data paid to the developer and not the data collected from the state.
<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>November</td>
<td>437,307.18</td>
<td>455,121.67</td>
<td>468,943.60</td>
<td>419,396.98</td>
<td>432,457.56</td>
<td>509,064.16</td>
<td>509,064.16</td>
<td>544,700.84</td>
<td>544,700.84</td>
<td>7.00%</td>
<td>7.00%</td>
<td>92.56%</td>
</tr>
<tr>
<td>December</td>
<td>566,496.74</td>
<td>560,746.84</td>
<td>607,934.54</td>
<td>558,969.95</td>
<td>616,997.66</td>
<td>615,680.31</td>
<td>615,680.31</td>
<td>677,038.25</td>
<td>1,222,039.09</td>
<td>10.01%</td>
<td>8.65%</td>
<td>83.36%</td>
</tr>
<tr>
<td>January</td>
<td>525,790.49</td>
<td>662,739.04</td>
<td>597,334.92</td>
<td>660,470.61</td>
<td>506,398.03</td>
<td>723,740.71</td>
<td>1,848,485.18</td>
<td>1,896,670.50</td>
<td>2.71%</td>
<td>74.15%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>February</td>
<td>536,132.96</td>
<td>537,711.48</td>
<td>529,615.23</td>
<td>575,344.14</td>
<td>670,561.05</td>
<td>633,762.08</td>
<td>2,482,247.26</td>
<td>667,542.37</td>
<td>2,566,212.87</td>
<td>5.33%</td>
<td>3.38%</td>
<td>65.05%</td>
</tr>
<tr>
<td>March</td>
<td>516,849.50</td>
<td>586,997.27</td>
<td>727,853.90</td>
<td>576,659.06</td>
<td>671,873.58</td>
<td>680,020.06</td>
<td>3,162,267.32</td>
<td>660,377.56</td>
<td>3,225,930.43</td>
<td>-2.69%</td>
<td>2.03%</td>
<td>56.07%</td>
</tr>
<tr>
<td>April</td>
<td>535,369.49</td>
<td>561,441.13</td>
<td>559,500.77</td>
<td>561,297.01</td>
<td>551,626.62</td>
<td>595,796.46</td>
<td>3,758,063.78</td>
<td>534,740.95</td>
<td>3,761,331.38</td>
<td>-10.25%</td>
<td>0.09%</td>
<td>48.79%</td>
</tr>
<tr>
<td>May</td>
<td>566,823.72</td>
<td>463,927.76</td>
<td>449,747.96</td>
<td>479,292.19</td>
<td>536,286.63</td>
<td>600,936.61</td>
<td>4,319,000.39</td>
<td>545,959.21</td>
<td>4,307,290.59</td>
<td>-2.67%</td>
<td>-0.27%</td>
<td>41.36%</td>
</tr>
<tr>
<td>June</td>
<td>492,425.74</td>
<td>539,028.41</td>
<td>678,926.95</td>
<td>584,979.84</td>
<td>608,868.16</td>
<td>631,632.40</td>
<td>4,950,379.79</td>
<td>618,450.70</td>
<td>4,925,741.29</td>
<td>-2.09%</td>
<td>-0.50%</td>
<td>32.94%</td>
</tr>
<tr>
<td>July</td>
<td>729,219.36</td>
<td>668,457.23</td>
<td>625,466.46</td>
<td>705,966.52</td>
<td>734,615.78</td>
<td>639,169.79</td>
<td>5,589,802.58</td>
<td>646,310.78</td>
<td>5,572,052.07</td>
<td>1.12%</td>
<td>-0.32%</td>
<td>24.14%</td>
</tr>
<tr>
<td>August</td>
<td>420,002.26</td>
<td>457,047.33</td>
<td>441,492.42</td>
<td>509,068.22</td>
<td>534,861.93</td>
<td>536,592.93</td>
<td>6,126,395.51</td>
<td>624,237.41</td>
<td>6,196,289.48</td>
<td>16.33%</td>
<td>1.14%</td>
<td>15.64%</td>
</tr>
<tr>
<td>September</td>
<td>621,688.35</td>
<td>658,932.91</td>
<td>693,711.94</td>
<td>622,668.13</td>
<td>650,774.69</td>
<td>710,033.23</td>
<td>6,842,428.74</td>
<td>721,198.53</td>
<td>6,917,486.01</td>
<td>0.72%</td>
<td>1.10%</td>
<td>5.82%</td>
</tr>
<tr>
<td>October</td>
<td>607,612.61</td>
<td>585,907.48</td>
<td>577,039.15</td>
<td>540,029.95</td>
<td>532,915.48</td>
<td>627,014.08</td>
<td>7,469,442.82</td>
<td>660,951.69</td>
<td>7,578,439.70</td>
<td>5.41%</td>
<td>1.46%</td>
<td>-3.18%</td>
</tr>
<tr>
<td>YTD Totals</td>
<td>6,545,718.40</td>
<td>6,738,055.55</td>
<td>6,955,367.84</td>
<td>6,794,133.60</td>
<td>7,293,319.17</td>
<td>7,469,442.82</td>
<td>7,469,442.82</td>
<td>7,578,439.70</td>
<td>7,578,439.70</td>
<td>5.41%</td>
<td>1.46%</td>
<td>-3.18%</td>
</tr>
</tbody>
</table>


**Budgeted for FY 2020** | $7,444,950
**Y-T-D % Increase (Decrease) from FY 2019** | -1.46%
**Actual % of FY 2020 Budget Remaining** | -3.18%
**% of Time Elapsed** | 100.00%

**NOTE:** Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State. Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.
<table>
<thead>
<tr>
<th>FISCAL YEAR 2015</th>
<th>FISCAL YEAR 2016</th>
<th>FISCAL YEAR 2017</th>
<th>FISCAL YEAR 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Paid to TIF</strong></td>
<td><strong>Paid to TIF</strong></td>
<td><strong>Paid to TIF</strong></td>
<td><strong>Paid to TIF</strong></td>
</tr>
<tr>
<td><strong>Developer</strong></td>
<td><strong>FY 2015</strong></td>
<td><strong>FY 2016</strong></td>
<td><strong>FY 2017</strong></td>
</tr>
<tr>
<td><strong>Y-T-D</strong></td>
<td><strong>Y-T-D</strong></td>
<td><strong>Y-T-D</strong></td>
<td><strong>Y-T-D</strong></td>
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<tr>
<td>November</td>
<td>15,119.09</td>
<td>30,930.04</td>
<td>43,706.90</td>
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<tr>
<td>December</td>
<td>20,657.22</td>
<td>17,988.89</td>
<td>25,268.49</td>
</tr>
<tr>
<td>January</td>
<td>32,272.01</td>
<td>36,782.48</td>
<td>38,582.91</td>
</tr>
<tr>
<td>February</td>
<td>33,887.16</td>
<td>31,220.78</td>
<td>31,871.17</td>
</tr>
<tr>
<td>March</td>
<td>3,699.49</td>
<td>34,761.11</td>
<td>27,992.77</td>
</tr>
<tr>
<td>April</td>
<td>56,291.08</td>
<td>49,625.49</td>
<td>39,272.59</td>
</tr>
<tr>
<td>May</td>
<td>34,573.84</td>
<td>33,337.02</td>
<td>33,130.56</td>
</tr>
<tr>
<td>June</td>
<td>17,313.70</td>
<td>23,408.47</td>
<td>27,978.80</td>
</tr>
<tr>
<td>July</td>
<td>27,909.40</td>
<td>36,086.09</td>
<td>36,656.30</td>
</tr>
<tr>
<td>August</td>
<td>30,862.36</td>
<td>28,824.37</td>
<td>37,420.57</td>
</tr>
<tr>
<td>September</td>
<td>16,579.98</td>
<td>21,831.21</td>
<td>34,427.45</td>
</tr>
<tr>
<td>October</td>
<td>30,745.09</td>
<td>30,889.50</td>
<td>42,175.88</td>
</tr>
<tr>
<td><strong>YTD Totals</strong></td>
<td>319,900.41</td>
<td>375,995.45</td>
<td>418,484.39</td>
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</table>

<table>
<thead>
<tr>
<th>FISCAL YEAR 2019</th>
<th>FISCAL YEAR 2020</th>
<th>FISCAL YEAR 2021</th>
<th>FISCAL YEAR 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Paid to TIF</strong></td>
<td><strong>Paid to TIF</strong></td>
<td><strong>Paid to TIF</strong></td>
<td><strong>Paid to TIF</strong></td>
</tr>
<tr>
<td><strong>Developer</strong></td>
<td><strong>FY 2019</strong></td>
<td><strong>FY 2020</strong></td>
<td><strong>FY 2021</strong></td>
</tr>
<tr>
<td><strong>Y-T-D</strong></td>
<td><strong>Y-T-D</strong></td>
<td><strong>Y-T-D</strong></td>
<td><strong>Y-T-D</strong></td>
</tr>
<tr>
<td>November</td>
<td>34,030.03</td>
<td>31,267.06</td>
<td>-</td>
</tr>
<tr>
<td>December</td>
<td>33,903.32</td>
<td>33,634.58</td>
<td>-</td>
</tr>
<tr>
<td>January</td>
<td>32,389.68</td>
<td>40,182.76</td>
<td>-</td>
</tr>
<tr>
<td>February</td>
<td>35,761.10</td>
<td>55,711.08</td>
<td>-</td>
</tr>
<tr>
<td>March</td>
<td>39,434.45</td>
<td>14,700.76</td>
<td>-</td>
</tr>
<tr>
<td>April</td>
<td>31,939.30</td>
<td>12,440.09</td>
<td>-</td>
</tr>
<tr>
<td>May</td>
<td>42,938.87</td>
<td>19,528.44</td>
<td>-</td>
</tr>
<tr>
<td>June</td>
<td>33,281.41</td>
<td>17,779.21</td>
<td>-</td>
</tr>
<tr>
<td>July</td>
<td>37,907.95</td>
<td>14,657.48</td>
<td>-</td>
</tr>
<tr>
<td>August</td>
<td>42,868.95</td>
<td>16,736.29</td>
<td>-</td>
</tr>
<tr>
<td>September</td>
<td>34,399.95</td>
<td>21,843.21</td>
<td>-</td>
</tr>
<tr>
<td>October</td>
<td>36,820.61</td>
<td>435,675.82</td>
<td>-</td>
</tr>
<tr>
<td><strong>YTD Totals</strong></td>
<td>435,675.82</td>
<td>278,670.96</td>
<td>-</td>
</tr>
</tbody>
</table>

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.
CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX FOR POLICE & FIRE PENSION--1/2%*
ACCOUNT # 010-0000-400-0313
HISTORICAL TAX RECEIPTS BY MONTH

<table>
<thead>
<tr>
<th></th>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>November</td>
<td>-</td>
<td>-</td>
<td>NA</td>
<td>NA</td>
<td>0.00%</td>
</tr>
<tr>
<td>December</td>
<td>-</td>
<td>-</td>
<td>NA</td>
<td>NA</td>
<td>0.00%</td>
</tr>
<tr>
<td>January</td>
<td>-</td>
<td>-</td>
<td>NA</td>
<td>NA</td>
<td>0.00%</td>
</tr>
<tr>
<td>February</td>
<td>-</td>
<td>-</td>
<td>NA</td>
<td>NA</td>
<td>0.00%</td>
</tr>
<tr>
<td>March</td>
<td>-</td>
<td>-</td>
<td>NA</td>
<td>NA</td>
<td>0.00%</td>
</tr>
<tr>
<td>April</td>
<td>-</td>
<td>-</td>
<td>NA</td>
<td>NA</td>
<td>0.00%</td>
</tr>
<tr>
<td>May</td>
<td>27,005.46</td>
<td>27,005.46</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>June</td>
<td>409,843.94</td>
<td>436,849.40</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>July</td>
<td>609,949.85</td>
<td>1,046,799.25</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>August</td>
<td>618,667.76</td>
<td>1,665,467.01</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>September</td>
<td>708,995.63</td>
<td>2,374,462.64</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>October</td>
<td>650,705.81</td>
<td>3,025,168.45</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>YTD Totals</td>
<td>3,025,168.45</td>
<td>3,025,168.45</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
</tbody>
</table>


**Budgeted for FY 2020**
- $ -

**Y-T-D % Increase (Decrease) from FY 2019**
- 0.00%

**Actual % of FY 2020 Budget Remaining**
- 0.00%

**% of Time Elapsed**
- 100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.
CITY OF JOPLIN, MISSOURI  
TRANSPORTATION SALES TAX --1/2%  
ACCOUNT # 140-0000-400-0302  
HISTORICAL TAX RECEIPTS BY MONTH  

<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>November</td>
<td>437,860.98</td>
<td>456,361.74</td>
<td>467,295.26</td>
<td>419,608.03</td>
<td>432,420.42</td>
<td>509,336.78</td>
<td>509,336.78</td>
<td>545,214.59</td>
<td>545,214.59</td>
<td>7.04%</td>
<td>7.04%</td>
<td>92.58%</td>
</tr>
<tr>
<td>December</td>
<td>557,379.78</td>
<td>581,094.71</td>
<td>608,264.73</td>
<td>559,361.53</td>
<td>662,156.43</td>
<td>616,437.35</td>
<td>1,125,774.13</td>
<td>677,641.12</td>
<td>1,222,855.71</td>
<td>9.93%</td>
<td>8.62%</td>
<td>83.35%</td>
</tr>
<tr>
<td>January</td>
<td>526,336.31</td>
<td>683,255.77</td>
<td>597,584.62</td>
<td>660,948.18</td>
<td>506,429.50</td>
<td>725,424.74</td>
<td>1,851,198.87</td>
<td>676,734.92</td>
<td>1,899,840.63</td>
<td>-6.71%</td>
<td>2.62%</td>
<td>74.14%</td>
</tr>
<tr>
<td>February</td>
<td>536,507.83</td>
<td>538,742.21</td>
<td>530,407.54</td>
<td>575,671.75</td>
<td>671,486.26</td>
<td>635,568.13</td>
<td>2,486,747.00</td>
<td>667,583.59</td>
<td>2,567,224.22</td>
<td>5.04%</td>
<td>3.24%</td>
<td>65.05%</td>
</tr>
<tr>
<td>March</td>
<td>517,751.16</td>
<td>588,009.42</td>
<td>726,176.62</td>
<td>577,215.04</td>
<td>672,620.42</td>
<td>680,778.00</td>
<td>3,167,523.00</td>
<td>661,127.22</td>
<td>3,228,351.44</td>
<td>-2.89%</td>
<td>1.92%</td>
<td>56.05%</td>
</tr>
<tr>
<td>April</td>
<td>536,100.54</td>
<td>581,586.44</td>
<td>559,968.21</td>
<td>562,401.48</td>
<td>551,820.80</td>
<td>596,506.99</td>
<td>3,764,029.99</td>
<td>535,710.72</td>
<td>3,764,062.16</td>
<td>-10.19%</td>
<td>0.00%</td>
<td>48.75%</td>
</tr>
<tr>
<td>May</td>
<td>575,412.22</td>
<td>484,269.10</td>
<td>450,350.34</td>
<td>479,839.38</td>
<td>536,733.66</td>
<td>561,009.36</td>
<td>4,325,123.95</td>
<td>546,293.73</td>
<td>4,310,355.36</td>
<td>-2.64%</td>
<td>-0.34%</td>
<td>41.32%</td>
</tr>
<tr>
<td>June</td>
<td>494,393.39</td>
<td>539,494.96</td>
<td>679,260.03</td>
<td>585,660.61</td>
<td>609,938.18</td>
<td>632,385.22</td>
<td>4,957,509.17</td>
<td>618,622.76</td>
<td>4,928,798.65</td>
<td>-2.18%</td>
<td>-0.58%</td>
<td>32.89%</td>
</tr>
<tr>
<td>July</td>
<td>729,594.85</td>
<td>668,787.26</td>
<td>625,762.54</td>
<td>706,272.20</td>
<td>735,017.79</td>
<td>639,659.01</td>
<td>5,597,168.18</td>
<td>604,444.54</td>
<td>5,575,423.19</td>
<td>1.06%</td>
<td>-0.39%</td>
<td>24.99%</td>
</tr>
<tr>
<td>August</td>
<td>420,866.29</td>
<td>457,304.37</td>
<td>441,664.10</td>
<td>509,832.27</td>
<td>535,343.84</td>
<td>537,061.77</td>
<td>6,134,229.95</td>
<td>624,662.11</td>
<td>6,200,085.30</td>
<td>16.31%</td>
<td>1.07%</td>
<td>15.59%</td>
</tr>
<tr>
<td>September</td>
<td>622,274.70</td>
<td>659,162.96</td>
<td>693,698.76</td>
<td>622,587.77</td>
<td>651,176.48</td>
<td>716,813.63</td>
<td>6,851,043.58</td>
<td>721,446.39</td>
<td>6,921,531.69</td>
<td>0.65%</td>
<td>1.03%</td>
<td>5.76%</td>
</tr>
<tr>
<td>October</td>
<td>608,048.89</td>
<td>586,064.16</td>
<td>577,290.80</td>
<td>540,220.47</td>
<td>533,127.91</td>
<td>627,248.75</td>
<td>7,478,282.33</td>
<td>661,273.59</td>
<td>7,582,805.28</td>
<td>5.42%</td>
<td>1.40%</td>
<td>-3.24%</td>
</tr>
<tr>
<td>YTD Totals</td>
<td>6,552,346.94</td>
<td>6,744,256.10</td>
<td>6,959,723.55</td>
<td>6,799,618.71</td>
<td>7,298,271.69</td>
<td>7,478,292.33</td>
<td>7,478,292.33</td>
<td>7,582,805.28</td>
<td>7,582,805.28</td>
<td>5.42%</td>
<td>1.40%</td>
<td>-3.24%</td>
</tr>
</tbody>
</table>

Budgeted for FY 2020 $7,344,950  
Y-T-D % Increase (Decrease) from FY 2019 1.40%  
Actual % of FY 2020 Budget Remaining -3.24%  
% of Time Elapsed 100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected. 
Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.  
Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.  
This information is reported on a cash basis, while the accounting records are reported on an accrual basis.
## CITY OF JOPLIN, MISSOURI
### TRANSPORTATION SALES TAX (19%)*
#### ACCOUNT # 140-9003-530-9805
#### SALES TAX REMITTANCES PER MONTH

<table>
<thead>
<tr>
<th>FISCAL YEAR 2014</th>
<th>FISCAL YEAR 2015</th>
<th>FISCAL YEAR 2016</th>
<th>FISCAL YEAR 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Developer</td>
<td></td>
<td>Developer</td>
<td></td>
</tr>
<tr>
<td>December</td>
<td>19,818.24</td>
<td>38,679.70</td>
<td>20,865.87</td>
</tr>
<tr>
<td>January</td>
<td>17,704.85</td>
<td>56,384.55</td>
<td>32,598.00</td>
</tr>
<tr>
<td>February</td>
<td>21,369.42</td>
<td>77,753.97</td>
<td>34,027.44</td>
</tr>
<tr>
<td>April</td>
<td>35,123.93</td>
<td>133,307.00</td>
<td>56,659.68</td>
</tr>
<tr>
<td>May</td>
<td>21,423.67</td>
<td>154,730.67</td>
<td>35,114.99</td>
</tr>
<tr>
<td>June</td>
<td>27,614.46</td>
<td>182,345.13</td>
<td>17,488.59</td>
</tr>
<tr>
<td>July</td>
<td>36,464.60</td>
<td>218,809.73</td>
<td>28,191.31</td>
</tr>
<tr>
<td>August</td>
<td>34,911.98</td>
<td>253,721.71</td>
<td>31,174.11</td>
</tr>
<tr>
<td>September</td>
<td>21,852.42</td>
<td>275,574.13</td>
<td>16,747.46</td>
</tr>
<tr>
<td>October</td>
<td>36,528.19</td>
<td>312,102.31</td>
<td>31,055.64</td>
</tr>
<tr>
<td><strong>YTD Totals</strong></td>
<td><strong>312,102.31</strong></td>
<td><strong>312,102.31</strong></td>
<td><strong>323,131.75</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FISCAL YEAR 2018</th>
<th>FISCAL YEAR 2019</th>
<th>FISCAL YEAR 2020</th>
<th>FISCAL YEAR 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Developer</td>
<td></td>
<td>Developer</td>
<td></td>
</tr>
<tr>
<td>November</td>
<td>38,059.18</td>
<td>38,059.18</td>
<td>34,373.77</td>
</tr>
<tr>
<td>December</td>
<td>22,970.96</td>
<td>60,330.14</td>
<td>34,245.78</td>
</tr>
<tr>
<td>January</td>
<td>45,447.45</td>
<td>134,779.59</td>
<td>32,716.85</td>
</tr>
<tr>
<td>February</td>
<td>44,278.89</td>
<td>150,056.48</td>
<td>36,122.32</td>
</tr>
<tr>
<td>March</td>
<td>32,452.10</td>
<td>182,508.58</td>
<td>38,652.78</td>
</tr>
<tr>
<td>April</td>
<td>44,654.18</td>
<td>227,182.76</td>
<td>32,261.92</td>
</tr>
<tr>
<td>May</td>
<td>39,698.17</td>
<td>265,630.93</td>
<td>43,372.60</td>
</tr>
<tr>
<td>June</td>
<td>17,004.29</td>
<td>282,635.22</td>
<td>33,617.59</td>
</tr>
<tr>
<td>July</td>
<td>42,271.11</td>
<td>324,906.33</td>
<td>38,290.86</td>
</tr>
<tr>
<td>August</td>
<td>32,722.69</td>
<td>357,629.02</td>
<td>43,301.97</td>
</tr>
<tr>
<td>September</td>
<td>39,850.06</td>
<td>397,479.08</td>
<td>34,747.43</td>
</tr>
<tr>
<td>October</td>
<td>26,489.99</td>
<td>423,969.07</td>
<td>37,192.54</td>
</tr>
<tr>
<td><strong>YTD Totals</strong></td>
<td><strong>423,969.07</strong></td>
<td><strong>423,969.07</strong></td>
<td><strong>440,076.41</strong></td>
</tr>
</tbody>
</table>

*Percentage changed from 23.5% to 19% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent data paid to the developer and not the date collected from the state.
### CITY OF JOPLIN, MISSOURI
#### PARKS & STORMWATER SALES TAX --1/4%
ACCOUNT # 130-0000-400-0306 & 0307
#### HISTORICAL TAX RECEIPTS BY MONTH

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>November</td>
<td>218,695.18</td>
<td>227,560.56</td>
<td>233,471.54</td>
<td>209,698.54</td>
<td>216,228.57</td>
<td>254,532.30</td>
<td>254,532.30</td>
<td>272,356.57</td>
<td>272,356.57</td>
<td>7.00%</td>
<td>7.00%</td>
<td>92.58%</td>
</tr>
<tr>
<td>December</td>
<td>278,246.14</td>
<td>280,373.67</td>
<td>303,967.11</td>
<td>279,488.01</td>
<td>430,998.32</td>
<td>307,839.68</td>
<td>562,371.98</td>
<td>338,668.97</td>
<td>611,025.54</td>
<td>10.01%</td>
<td>8.65%</td>
<td>83.36%</td>
</tr>
<tr>
<td>January</td>
<td>262,894.59</td>
<td>331,371.32</td>
<td>298,657.08</td>
<td>330,236.20</td>
<td>253,198.71</td>
<td>361,870.26</td>
<td>924,242.26</td>
<td>338,316.02</td>
<td>949,341.56</td>
<td>-6.51%</td>
<td>2.72%</td>
<td>74.15%</td>
</tr>
<tr>
<td>February</td>
<td>260,077.07</td>
<td>269,999.27</td>
<td>264,811.14</td>
<td>287,671.99</td>
<td>335,278.24</td>
<td>316,881.33</td>
<td>1,241,123.59</td>
<td>333,770.51</td>
<td>1,283,112.07</td>
<td>5.33%</td>
<td>3.38%</td>
<td>65.06%</td>
</tr>
<tr>
<td>March</td>
<td>258,429.59</td>
<td>293,538.03</td>
<td>363,932.37</td>
<td>288,370.96</td>
<td>335,936.56</td>
<td>340,010.00</td>
<td>1,581,133.59</td>
<td>330,186.70</td>
<td>1,613,300.77</td>
<td>-2.89%</td>
<td>2.03%</td>
<td>56.07%</td>
</tr>
<tr>
<td>April</td>
<td>257,712.37</td>
<td>280,760.68</td>
<td>279,818.93</td>
<td>280,654.85</td>
<td>275,813.16</td>
<td>297,897.88</td>
<td>1,879,031.47</td>
<td>267,370.11</td>
<td>1,880,670.88</td>
<td>-10.25%</td>
<td>0.09%</td>
<td>48.79%</td>
</tr>
<tr>
<td>May</td>
<td>287,571.67</td>
<td>231,967.63</td>
<td>225,069.39</td>
<td>239,646.19</td>
<td>268,151.07</td>
<td>280,467.68</td>
<td>2,159,499.15</td>
<td>272,979.04</td>
<td>2,153,649.92</td>
<td>-2.67%</td>
<td>-0.27%</td>
<td>41.36%</td>
</tr>
<tr>
<td>June</td>
<td>246,830.51</td>
<td>269,513.22</td>
<td>339,463.51</td>
<td>292,485.92</td>
<td>304,484.24</td>
<td>315,816.05</td>
<td>2,475,315.20</td>
<td>309,224.94</td>
<td>2,462,874.86</td>
<td>-2.09%</td>
<td>-0.50%</td>
<td>32.94%</td>
</tr>
<tr>
<td>July</td>
<td>364,562.81</td>
<td>334,239.01</td>
<td>312,732.95</td>
<td>352,983.02</td>
<td>367,307.66</td>
<td>319,584.71</td>
<td>2,794,899.91</td>
<td>323,155.02</td>
<td>2,788,029.88</td>
<td>1.12%</td>
<td>-0.32%</td>
<td>24.14%</td>
</tr>
<tr>
<td>August</td>
<td>210,035.62</td>
<td>228,525.05</td>
<td>220,748.38</td>
<td>254,534.57</td>
<td>267,431.08</td>
<td>268,296.43</td>
<td>3,063,196.34</td>
<td>312,118.45</td>
<td>3,098,148.33</td>
<td>16.33%</td>
<td>1.14%</td>
<td>15.64%</td>
</tr>
<tr>
<td>September</td>
<td>310,843.19</td>
<td>329,465.93</td>
<td>346,768.49</td>
<td>311,334.42</td>
<td>325,388.58</td>
<td>358,016.60</td>
<td>3,421,212.94</td>
<td>360,598.73</td>
<td>3,458,747.06</td>
<td>0.72%</td>
<td>1.10%</td>
<td>5.82%</td>
</tr>
<tr>
<td>October</td>
<td>303,806.84</td>
<td>292,953.86</td>
<td>288,519.48</td>
<td>270,014.78</td>
<td>266,464.39</td>
<td>313,506.79</td>
<td>3,734,719.73</td>
<td><strong>330,475.56</strong></td>
<td><strong>3,789,222.62</strong></td>
<td>5.41%</td>
<td>1.46%</td>
<td>-3.18%</td>
</tr>
<tr>
<td><strong>YTD Totals</strong></td>
<td><strong>3,277,505.56</strong></td>
<td><strong>3,369,266.23</strong></td>
<td><strong>3,477,974.37</strong></td>
<td><strong>3,397,118.45</strong></td>
<td><strong>3,846,680.58</strong></td>
<td><strong>3,734,719.73</strong></td>
<td><strong>3,789,222.62</strong></td>
<td><strong>3,789,222.62</strong></td>
<td><strong>3,789,222.62</strong></td>
<td><strong>5.41%</strong></td>
<td><strong>1.46%</strong></td>
<td><strong>-3.18%</strong></td>
</tr>
</tbody>
</table>

BUDGETED FOR FY 2020: $3,672,475

Y-T-D % Increase (Decrease) from FY 2019: 1.46%

Actual % of FY 2020 Budget Remaining: -3.18%

% of Time Elapsed: 100.00%

**NOTE:** Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $200 to $900 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.
### CITY OF JOPLIN, MISSOURI
### PARKS & STORMWATER SALES TAX (10%)*
### ACCOUNT # 130-9003-530-5805 & 130-9003-560-9805
### SALES TAX REMITTANCES PER MONTH

<table>
<thead>
<tr>
<th></th>
<th>FISCAL YEAR 2014</th>
<th>FISCAL YEAR 2015</th>
<th>FISCAL YEAR 2016</th>
<th>FISCAL YEAR 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>November</td>
<td>9,927.08</td>
<td>9,927.08</td>
<td>8,037.79</td>
<td>8,037.79</td>
</tr>
<tr>
<td>December</td>
<td>10,430.65</td>
<td>20,357.74</td>
<td>10,982.04</td>
<td>19,019.83</td>
</tr>
<tr>
<td>January</td>
<td>9,318.34</td>
<td>29,676.08</td>
<td>17,156.84</td>
<td>36,176.67</td>
</tr>
<tr>
<td>February</td>
<td>11,247.06</td>
<td>40,923.14</td>
<td>17,909.18</td>
<td>54,085.65</td>
</tr>
<tr>
<td>March</td>
<td>10,752.16</td>
<td>51,675.30</td>
<td>1,966.77</td>
<td>56,052.61</td>
</tr>
<tr>
<td>April</td>
<td>18,486.28</td>
<td>70,161.58</td>
<td>29,926.15</td>
<td>85,978.76</td>
</tr>
<tr>
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<td>11,275.62</td>
<td>81,437.19</td>
<td>18,481.57</td>
<td>104,460.33</td>
</tr>
<tr>
<td>June</td>
<td>14,533.93</td>
<td>95,971.12</td>
<td>9,204.52</td>
<td>113,664.85</td>
</tr>
<tr>
<td>July</td>
<td>19,191.90</td>
<td>115,163.02</td>
<td>14,837.53</td>
<td>128,502.39</td>
</tr>
<tr>
<td>August</td>
<td>18,374.72</td>
<td>133,537.74</td>
<td>16,407.43</td>
<td>144,909.81</td>
</tr>
<tr>
<td>September</td>
<td>11,501.27</td>
<td>145,039.01</td>
<td>8,814.45</td>
<td>153,724.26</td>
</tr>
<tr>
<td>October</td>
<td>19,225.36</td>
<td>164,264.38</td>
<td>16,345.07</td>
<td>170,069.34</td>
</tr>
<tr>
<td>YTD Totals</td>
<td>154,264.38</td>
<td>154,264.38</td>
<td>170,069.34</td>
<td>170,069.34</td>
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</tbody>
</table>

### FISCAL YEAR 2018

<table>
<thead>
<tr>
<th></th>
<th>FISCAL YEAR 2018</th>
<th>FISCAL YEAR 2019</th>
<th>FISCAL YEAR 2020</th>
<th>FISCAL YEAR 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>November</td>
<td>20,031.15</td>
<td>20,031.15</td>
<td>18,091.46</td>
<td>18,091.46</td>
</tr>
<tr>
<td>December</td>
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<td>31,752.71</td>
<td>18,024.09</td>
<td>36,115.55</td>
</tr>
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<td>January</td>
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<td>55,672.42</td>
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<td>53,334.95</td>
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<tr>
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<td>78,977.10</td>
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<td>72,346.70</td>
</tr>
<tr>
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<td>96,057.15</td>
<td>20,964.62</td>
<td>93,311.32</td>
</tr>
<tr>
<td>April</td>
<td>23,502.20</td>
<td>119,559.35</td>
<td>16,979.96</td>
<td>116,291.28</td>
</tr>
<tr>
<td>May</td>
<td>20,246.40</td>
<td>139,806.75</td>
<td>22,827.68</td>
<td>133,118.96</td>
</tr>
<tr>
<td>June</td>
<td>8,949.63</td>
<td>148,755.38</td>
<td>17,663.47</td>
<td>150,812.43</td>
</tr>
<tr>
<td>July</td>
<td>22,247.96</td>
<td>171,003.34</td>
<td>20,153.08</td>
<td>170,965.51</td>
</tr>
<tr>
<td>August</td>
<td>17,222.47</td>
<td>188,225.81</td>
<td>22,790.51</td>
<td>193,756.02</td>
</tr>
<tr>
<td>September</td>
<td>20,973.72</td>
<td>209,199.53</td>
<td>18,288.12</td>
<td>212,044.14</td>
</tr>
<tr>
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<td>13,942.10</td>
<td>223,141.63</td>
<td>19,575.02</td>
<td>231,619.16</td>
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<tr>
<td>YTD Totals</td>
<td>223,141.63</td>
<td>223,141.63</td>
<td>231,619.16</td>
<td>231,619.16</td>
</tr>
</tbody>
</table>

*Percentage changed from 11.8% to 10% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

**Note:** Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.
# CITY OF JOPLIN, MISSOURI

## CAPITAL IMPROVEMENT SALES TAX --3/8%

**ACCOUNT # 145-0000-400-0308**

**HISTORICAL TAX RECEIPTS BY MONTH**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>November</td>
<td>328,043.32</td>
<td>341,341.54</td>
<td>350,207.62</td>
<td>314,547.92</td>
<td>324,343.25</td>
<td>381,798.45</td>
<td>381,798.45</td>
<td>406,534.06</td>
<td>406,534.06</td>
<td>7.00%</td>
<td>7.00%</td>
<td>92.58%</td>
</tr>
<tr>
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<td>420,560.40</td>
<td>455,950.64</td>
<td>419,231.64</td>
<td>646,479.65</td>
<td>461,760.49</td>
<td>843,558.94</td>
<td>506,003.66</td>
<td>916,537.72</td>
<td>10.01%</td>
<td>8.65%</td>
<td>83.36%</td>
</tr>
<tr>
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<td>394,342.74</td>
<td>497,056.68</td>
<td>447,932.63</td>
<td>495,352.86</td>
<td>379,798.62</td>
<td>542,805.76</td>
<td>1,386,364.70</td>
<td>507,473.32</td>
<td>1,424,011.04</td>
<td>-6.51%</td>
<td>2.72%</td>
<td>74.15%</td>
</tr>
<tr>
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<td>402,115.35</td>
<td>403,284.22</td>
<td>397,216.97</td>
<td>431,508.37</td>
<td>502,917.97</td>
<td>475,321.60</td>
<td>1,861,668.30</td>
<td>500,656.25</td>
<td>1,924,667.29</td>
<td>5.33%</td>
<td>3.38%</td>
<td>65.06%</td>
</tr>
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<td>387,637.27</td>
<td>440,283.27</td>
<td>545,884.09</td>
<td>432,533.68</td>
<td>503,904.91</td>
<td>510,014.83</td>
<td>2,371,701.13</td>
<td>495,283.25</td>
<td>2,419,950.54</td>
<td>-2.69%</td>
<td>2.03%</td>
<td>56.07%</td>
</tr>
<tr>
<td>April</td>
<td>401,549.29</td>
<td>421,135.42</td>
<td>419,727.53</td>
<td>420,962.14</td>
<td>413,719.82</td>
<td>446,847.84</td>
<td>2,818,548.97</td>
<td>401,055.54</td>
<td>2,821,006.08</td>
<td>-10.25%</td>
<td>0.09%</td>
<td>48.79%</td>
</tr>
<tr>
<td>May</td>
<td>429,316.09</td>
<td>347,951.11</td>
<td>337,601.52</td>
<td>359,469.01</td>
<td>402,200.92</td>
<td>420,701.61</td>
<td>3,239,250.58</td>
<td>408,469.18</td>
<td>3,230,475.26</td>
<td>-2.67%</td>
<td>-0.27%</td>
<td>41.36%</td>
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<tr>
<td>June</td>
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<td>404,270.04</td>
<td>509,194.97</td>
<td>438,728.50</td>
<td>456,726.03</td>
<td>473,724.29</td>
<td>3,712,974.87</td>
<td>463,637.55</td>
<td>3,694,312.81</td>
<td>-2.09%</td>
<td>-0.50%</td>
<td>32.94%</td>
</tr>
<tr>
<td>July</td>
<td>546,843.93</td>
<td>501,358.79</td>
<td>469,099.83</td>
<td>529,474.97</td>
<td>550,961.84</td>
<td>473,377.25</td>
<td>4,192,352.12</td>
<td>484,732.73</td>
<td>4,179,045.54</td>
<td>1.12%</td>
<td>-0.32%</td>
<td>24.14%</td>
</tr>
<tr>
<td>August</td>
<td>315,053.71</td>
<td>342,787.82</td>
<td>331,119.62</td>
<td>381,801.78</td>
<td>401,146.37</td>
<td>402,444.81</td>
<td>4,594,769.93</td>
<td>468,178.34</td>
<td>4,647,223.88</td>
<td>16.33%</td>
<td>1.14%</td>
<td>15.64%</td>
</tr>
<tr>
<td>September</td>
<td>466,265.40</td>
<td>494,199.42</td>
<td>520,270.00</td>
<td>467,001.42</td>
<td>488,080.89</td>
<td>537,025.17</td>
<td>5,131,822.10</td>
<td>540,898.55</td>
<td>5,188,122.43</td>
<td>0.72%</td>
<td>1.10%</td>
<td>5.82%</td>
</tr>
<tr>
<td>October</td>
<td>455,709.47</td>
<td>439,430.59</td>
<td>432,779.49</td>
<td>405,022.38</td>
<td>399,702.38</td>
<td>470,260.48</td>
<td>5,602,082.58</td>
<td>495,713.98</td>
<td>5,683,836.41</td>
<td>5.41%</td>
<td>1.46%</td>
<td>-3.18%</td>
</tr>
</tbody>
</table>

**YTD Totals**

|          | 4,014,302.39| 5,063,659.30| 5,216,986.11| 5,096,854.67| 5,470,000.55| 5,602,082.58| 5,062,082.58| 5,602,082.58| 5,683,836.41| 5,683,836.41| 5.41% | 1.46% | -3.18% |

---

**Budgeted for FY 2020**

$5,508,713

**Y-T-D % Increase (Decrease) from FY 2019**

1.46%

**Actual % of FY 2020 Budget Remaining**

-3.18%

**% of Time Elapsed**

100.00%

---

**NOTE:** Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.
# CITY OF JOPLIN, MISSOURI
## CAPITAL IMPROVEMENT SALES TAX (14%)*  
### ACCOUNT # 145-9003-520-9805  
### SALES TAX REMITTANCES PER MONTH

<table>
<thead>
<tr>
<th></th>
<th>FISCAL YEAR 2014</th>
<th></th>
<th>FISCAL YEAR 2015</th>
<th></th>
<th>FISCAL YEAR 2016</th>
<th></th>
<th>FISCAL YEAR 2017</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Paid to TIF</td>
<td>FY 2014</td>
<td>Paid to TIF</td>
<td>FY 2015</td>
<td>Paid to TIF</td>
<td>FY 2016</td>
<td>Paid to TIF</td>
<td>FY 2017</td>
</tr>
<tr>
<td></td>
<td>Developers</td>
<td>Y-T-D</td>
<td>Developers</td>
<td>Y-T-D</td>
<td>Developers</td>
<td>Y-T-D</td>
<td>Developers</td>
<td>Y-T-D</td>
</tr>
<tr>
<td>November</td>
<td>13,897.92</td>
<td>13,897.92</td>
<td>11,252.91</td>
<td>11,252.91</td>
<td>23,020.77</td>
<td>23,020.77</td>
<td>32,530.39</td>
<td>32,530.39</td>
</tr>
<tr>
<td>December</td>
<td>14,602.92</td>
<td>28,500.83</td>
<td>15,374.65</td>
<td>26,827.76</td>
<td>13,388.87</td>
<td>36,409.63</td>
<td>18,806.95</td>
<td>51,337.34</td>
</tr>
<tr>
<td>January</td>
<td>13,045.68</td>
<td>41,546.51</td>
<td>24,019.58</td>
<td>50,647.34</td>
<td>27,376.65</td>
<td>63,786.28</td>
<td>28,716.68</td>
<td>80,054.02</td>
</tr>
<tr>
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<td>15,745.89</td>
<td>57,292.40</td>
<td>25,072.85</td>
<td>75,729.19</td>
<td>23,237.16</td>
<td>87,023.44</td>
<td>23,721.23</td>
<td>103,775.25</td>
</tr>
<tr>
<td>March</td>
<td>15,053.02</td>
<td>72,345.42</td>
<td>2,753.47</td>
<td>78,473.66</td>
<td>2,5,872.17</td>
<td>112,895.61</td>
<td>20,834.59</td>
<td>124,609.64</td>
</tr>
<tr>
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<td>25,860.79</td>
<td>98,226.21</td>
<td>41,866.60</td>
<td>120,370.26</td>
<td>37,158.79</td>
<td>150,564.71</td>
<td>24,658.58</td>
<td>178,498.42</td>
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<tr>
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<td>15,785.86</td>
<td>114,012.07</td>
<td>25,874.20</td>
<td>146,244.47</td>
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<td>199,322.62</td>
</tr>
<tr>
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<td>20,347.50</td>
<td>134,359.57</td>
<td>12,666.33</td>
<td>159,130.80</td>
<td>17,422.57</td>
<td>192,289.21</td>
<td>27,262.73</td>
<td>226,605.35</td>
</tr>
<tr>
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<td>26,858.33</td>
<td>219,147.54</td>
<td>27,851.56</td>
<td>254,456.91</td>
</tr>
<tr>
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<td>25,724.61</td>
<td>186,952.84</td>
<td>22,970.40</td>
<td>202,873.74</td>
<td>21,453.55</td>
<td>240,601.09</td>
<td>25,623.83</td>
<td>280,080.74</td>
</tr>
<tr>
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<td>203,054.82</td>
<td>12,340.23</td>
<td>215,213.97</td>
<td>16,248.84</td>
<td>256,849.73</td>
<td>31,390.87</td>
<td>311,471.61</td>
</tr>
<tr>
<td>October</td>
<td>26,915.51</td>
<td>229,970.13</td>
<td>22,883.10</td>
<td>238,097.07</td>
<td>22,998.04</td>
<td>279,847.77</td>
<td>31,471.61</td>
<td>311,471.61</td>
</tr>
<tr>
<td>YTD Totals</td>
<td>229,970.13</td>
<td>229,970.13</td>
<td>238,097.07</td>
<td>238,097.07</td>
<td>279,847.77</td>
<td>279,847.77</td>
<td>311,471.61</td>
<td>311,471.61</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FISCAL YEAR 2018</th>
<th></th>
<th>FISCAL YEAR 2019</th>
<th></th>
<th>FISCAL YEAR 2020</th>
<th></th>
<th>FISCAL YEAR 2021</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Paid to TIF</td>
<td>FY 2018</td>
<td>Paid to TIF</td>
<td>FY 2019</td>
<td>Paid to TIF</td>
<td>FY 2020</td>
<td>Paid to TIF</td>
<td>FY 2021</td>
</tr>
<tr>
<td></td>
<td>Developers</td>
<td>Y-T-D</td>
<td>Developers</td>
<td>Y-T-D</td>
<td>Developers</td>
<td>Y-T-D</td>
<td>Developers</td>
<td>Y-T-D</td>
</tr>
<tr>
<td>November</td>
<td>28,043.61</td>
<td>28,043.61</td>
<td>25,328.04</td>
<td>25,328.04</td>
<td>23,271.61</td>
<td>23,271.61</td>
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<td>-</td>
</tr>
<tr>
<td>December</td>
<td>16,410.18</td>
<td>44,453.79</td>
<td>25,233.73</td>
<td>50,561.77</td>
<td>25,033.71</td>
<td>48,305.32</td>
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</tr>
<tr>
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<td>24,107.15</td>
<td>74,668.92</td>
<td>29,914.87</td>
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</tr>
<tr>
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<td>101,285.37</td>
<td>41,464.92</td>
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<tr>
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<td>134,480.01</td>
<td>29,350.47</td>
<td>130,635.84</td>
<td>10,941.56</td>
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<td>-</td>
</tr>
<tr>
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<td>167,383.09</td>
<td>31,798.76</td>
<td>154,407.78</td>
<td>9,258.97</td>
<td>139,885.64</td>
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<td>-</td>
</tr>
<tr>
<td>May</td>
<td>28,344.96</td>
<td>195,726.05</td>
<td>47,770.85</td>
<td>186,366.54</td>
<td>14,534.73</td>
<td>154,420.37</td>
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<td>-</td>
</tr>
<tr>
<td>June</td>
<td>12,529.48</td>
<td>206,257.53</td>
<td>24,770.85</td>
<td>211,137.39</td>
<td>13,232.80</td>
<td>167,653.17</td>
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<td>-</td>
</tr>
<tr>
<td>July</td>
<td>31,147.14</td>
<td>239,404.67</td>
<td>28,214.32</td>
<td>239,351.71</td>
<td>11,043.31</td>
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</tr>
<tr>
<td>August</td>
<td>24,111.45</td>
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<td>31,906.71</td>
<td>271,258.42</td>
<td>12,456.57</td>
<td>191,153.05</td>
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<tr>
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<td>29,363.20</td>
<td>292,879.32</td>
<td>25,603.37</td>
<td>296,466.79</td>
<td>16,257.57</td>
<td>207,410.62</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>October</td>
<td>19,518.94</td>
<td>312,368.26</td>
<td>27,405.03</td>
<td>324,266.82</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>YTD Totals</td>
<td>312,368.26</td>
<td>312,368.26</td>
<td>324,266.82</td>
<td>324,266.82</td>
<td>207,410.62</td>
<td>207,410.62</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

*Percentage changed from 17.7% to 14% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.
2nd QUARTER (FEB-APRIL) SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)
3RD QUARTER (MAY-JULY) SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)
4th QUARTER (AUG-OCT) SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)

FY 2019  FY 2020
YEAR-TO-DATE SALES TAX COMPARISON BY CATEGORY
(TOP 100 BUSINESSES)

FY 2019  FY 2020
## SALES TAX COMPARISON BY CATEGORY
### TOP 100 SALES TAX PRODUCING BUSINESSES
**FY 2019 and FY 2020 (QUARTERLY)**

<table>
<thead>
<tr>
<th>Code*</th>
<th>Category</th>
<th>1st Quarter (Nov - Jan)</th>
<th>2nd Quarter (Feb - April)</th>
<th>3rd Quarter (May - July)</th>
<th>4th Quarter (Aug - Oct)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Mall Stores/Restaurants</td>
<td>$457,354</td>
<td>$432,429</td>
<td>-5.6%</td>
<td>$509,512</td>
</tr>
<tr>
<td>2</td>
<td>Discount Stores</td>
<td>$1,266,497</td>
<td>$1,370,785</td>
<td>8.8%</td>
<td>$1,330,132</td>
</tr>
<tr>
<td>3</td>
<td>Grocery Stores</td>
<td>$175,230</td>
<td>$208,839</td>
<td>19.2%</td>
<td>$236,576</td>
</tr>
<tr>
<td>4</td>
<td>Furniture Stores</td>
<td>$45,690</td>
<td>$57,457</td>
<td>25.8%</td>
<td>$50,694</td>
</tr>
<tr>
<td>5</td>
<td>Restaurants</td>
<td>$454,183</td>
<td>$534,411</td>
<td>17.7%</td>
<td>$498,428</td>
</tr>
<tr>
<td>6</td>
<td>Construction - Home Improvement &amp; Mfg.</td>
<td>$851,082</td>
<td>$948,858</td>
<td>5.9%</td>
<td>$662,090</td>
</tr>
<tr>
<td>7</td>
<td>Motor Vehicle &amp; Motor Vehicle Parts - Service</td>
<td>$701,346</td>
<td>$830,295</td>
<td>18.4%</td>
<td>$536,830</td>
</tr>
<tr>
<td>8</td>
<td>Telephone &amp; Utilities</td>
<td>$573,836</td>
<td>$670,491</td>
<td>16.9%</td>
<td>$627,123</td>
</tr>
<tr>
<td>9</td>
<td>Hotel/Motels</td>
<td>$102,703</td>
<td>$113,515</td>
<td>10.5%</td>
<td>$35,247</td>
</tr>
<tr>
<td>10</td>
<td>Convenience Stores</td>
<td>$387,447</td>
<td>$434,499</td>
<td>12.1%</td>
<td>$429,063</td>
</tr>
<tr>
<td>11</td>
<td>Entertainment</td>
<td>-</td>
<td>0.0%</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>12</td>
<td>Northpark Crossing TIF District</td>
<td>$342,024</td>
<td>$304,012</td>
<td>-11.0%</td>
<td>$348,789</td>
</tr>
<tr>
<td>13</td>
<td>1717 Market Place TIF District</td>
<td>$715,507</td>
<td>$767,045</td>
<td>10.0%</td>
<td>$820,069</td>
</tr>
<tr>
<td>14</td>
<td>General Retail</td>
<td>$895,926</td>
<td>$713,538</td>
<td>-17.5%</td>
<td>$962,127</td>
</tr>
<tr>
<td>15</td>
<td>Other</td>
<td>$205,158</td>
<td>$99,728</td>
<td>-51.6%</td>
<td>$173,636</td>
</tr>
</tbody>
</table>

**Total:** $7,223,658 | $7,607,841 | 4.0% | $7,229,325 | $7,906,285 | -11.7% | $6,652,292 | $6,085,621 | 11.6% | $7,279,568 | $9,188,816 | 26.4% |